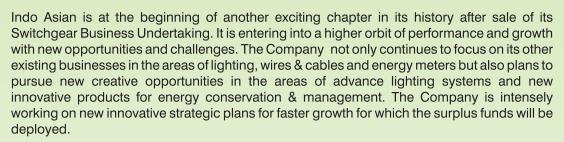


### From the Chairman's Desk

Dear Shareholders,

Warm Greetings to you all.



The tremendous power appetite of the Country- whetted by economic growth, rising living standards and requirements of a huge population – translates into abundant growth opportunities for Indo Asian. Your Company is ready with strategies and targets both short-term and long term, to leverage its resources and strengths to exploit these growth opportunities.

Our strategies are aimed at continuous improvement in our products and processes through technological initiatives and upgradation, modernisation, adoption of best practices and global benchmarking.

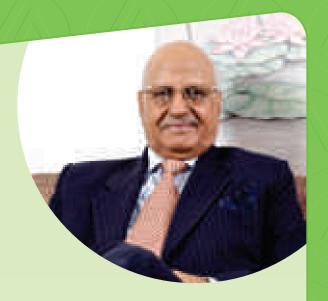
Looking forward to consistent growth in 2011 - 12 and onwards. We will continue to consolidate and build ever higher standards of customer delight through creative innovations. We aim to grow faster to scale new heights and to set new milestones.

I am grateful to our Board of Directors for their unwavering support and guidance. I take this opportunity to thank all our stakeholders including our cutomers and shareholders, who have reposed trust and confidence in us and have always extended their consistent support. I look forward to your continued patronage and support.

With kind and cordial regards,

#### **VP Mahendru**

Chairman cum Managing Director



### **Board of Directors**

V. P. Mahendru Chairman-cum-Managing Director R. C. Bansal Non-Executive Director Dr. Sai Ramachandran Non-Executive Director A. K. Ghosh Non-Executive Director P. K. Ranade Joint Managing Director Vinay Mahendru **Executive Director** K.B. Satija Asstt. Vice President (Corporate Finance) Manager(Legal) & Company Secretary Kumar Indramani

#### **Auditors**

J. C. Bhalla & Co., Noida

#### **Bankers**

State Bank of Patiala State Bank of India

#### **Corporate Office**

B-88, Sector - 83 Noida - 201305, (U.P)

#### **Registered Office**

1048, Sector-14, Sonepat, Haryana - 131001

#### Plants:

#### Lighting

 Plot No. 10, Sector 4, SIDCUL, Haridwar, Uttarakhand - 249402,

#### Cable & Wires

 Plot No. 10, Sector 4, SIDCUL, Haridwar, Uttarakhand - 249402,

#### **Energy Meters**

 B-62, Sector-83, Noida - 201305, (U.P)

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#### NOTICE

Notice is hereby given that the Twenty Second Annual General Meeting of INDO ASIAN FUSEGEAR LIMITED will be held on Saturday, the 11th day of June, 2011 at 9.00 A.M at 51 Kms., G. T. Karnal Road, Murthal, Distt. Sonepat, Haryana - 131027, to transact the following business: -

#### **ORDINARY BUSINESS**

- 1. To receive, consider and adopt the Audited Balance Sheet as at 31<sup>st</sup> March, 2011 and Profit and Loss Account of the Company for the year ended on that date along with the Reports of Directors' and Auditors' thereon.
- 2. To consider declaration and payment of arrears of Preference Dividend for the financial year ended 31st March, 2007 to 31st March, 2010 and payment of Preference Dividend for the financial year ended 31st March, 2011.
- 3. To confirm the payment of Special Interim Dividend on Equity Shares for the year ended the 31st March, 2011 as Final Dividend.
- 4. To appoint a Director in place of Shri A. K. Ghosh, who retires by rotation and being eligible, offers himself for re-appointment.
- 5. To appoint a Director in place of Shri Vinay Mahendru, who retires by rotation and being eligible, offers himself for re-appointment.
- 6. To appoint Auditors and fix their remuneration.

By order of the Board of Directors

Place : Noida (Kumar Indramani)

Dated :12<sup>th</sup> May, 2011 Manager (Legal) & Company Secretary

#### **IMPORTANT NOTES:**

- (i) A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND SUCH PROXY NEED NOT BE A MEMBER OF THE COMPANY. THE INSTRUMENT APPOINTING PROXY SHOULD, HOWEVER, BE DEPOSITED AT THE REGISTERED OFFICE OF THE COMPANY NOT LESS THAN FORTY EIGHT HOURS BEFORE THE COMMENCEMENT OF THE MEETING.
- (ii) Members/ Proxies should fill in the Attendance Slip for attending the meeting.
- (iii) The Register of Members and the Share Transfer Books of the Company shall remain closed from Tuesday, the 7th June, 2011 to Saturday, the 11th June, 2011 (both days inclusive), for the purpose of Annual General Meeting.
- (iv) Members are requested to bring their copy of Annual Report to the meeting. Members desirous of seeking information on Annual Accounts 2011 are requested to send their queries to the Company Secretary at least 15 days before the time fixed for the meeting so that the required information can be kept ready at the meeting.
- (v) Members who hold shares in dematerialized form are required to bring their Client ID and DP ID numbers for identification of attendance at the meeting.
- (vi) Members are requested to notify and change in their addresses, specifying the full address in block letters with Pin Code of the Post Office to the Company's R & T Agent i.e. Alankit Assignments Ltd., 2E/21 Alankit House, Jhandewalan Extension, New Delhi 110055. In all correspondence with the Company, members are requested to quote their account/ folio numbers.
- (vii) Members desirous of making a nomination in respect of their shareholdings in the Company, as permitted under Section 109A of the Company Act, 1956, are requested to submit the prescribed Form 2B for this purpose to the Company.

- (viii) All shareholders are also requested to register their e mail addresses for sending future corporate communication i.e. Annual Report, Notices etc. by the company through e mail to comply with the requirement of Circular issued by the Ministry of Corporate Affairs, New Delhi (General Circular No. 17/2011 & 18/2011 Green initiatives in Corporate Governance).
- (ix) Pursuant to the provisions of Section 205A and 205C of the Companies Act, 1956, the amount of dividend remaining unclaimed as unpaid for a period of seven years from the date of transfer to the Unpaid Dividend Account is required to be transferred to "Investor Education and Protection Fund" IEPF of the Central Government. Special Interim Dividend declared by the Company during the financial year 2010-11 is still lying in the respective Unpaid Dividend Account of the Company. Members who have not yet encashed the said Dividend are requested to make their claim to the Corporate office of the Company at B 88, Sector 83, Noida-201305. Kindly note that no claim shall lie against the Company after the unclaimed dividend is transferred to IEPF.

By order of the Board of Directors

Place : Noida (Kumar Indramani)

Dated :12<sup>th</sup> May, 2011 Manager (Legal) & Company Secretary

## PURSUANT TO CLAUSE 49 OF THE LISTING AGREEMENT WITH THE STOCK EXCHANGE, FOLLOWING INFORMATION IS FURNISHED ABOUT THE DIRECTORS PROPOSED TO BE RE-APPOINTED.

At this Annual General Meeting, Sh. A. K. Ghosh and Sh. Vinay Mahendru, Directors of the Company, retire by rotation and being eligible, offer themselves for re-appointment.

Brief background and functional expertise of the Directors proposed for re-appointment are furnished below along with details of Companies in which they are Directors and the Committees of which they are members:

- a. Sh. A.K.Ghosh has been Director of the Company since 24th June, 2005. He is a Chartered Accountant since 1962 with specialization in Finance and Management.
  - Sh. A.K. Ghosh does not hold any shares of the Company.
  - Sh. A.K.Ghosh is not related to any member of the Board of Directors or to any Management Personnel of the Company.

|                     | on pany.                     |                     |                            |  |  |  |
|---------------------|------------------------------|---------------------|----------------------------|--|--|--|
| Other Directorships |                              | Board Position held | Committee Memberships held |  |  |  |
| Name of the Company |                              |                     |                            |  |  |  |
| (1                  | ) Cico Technologies Ltd.     | Director            | None                       |  |  |  |
| (i                  | i) Gardtools Private Limited | Director            |                            |  |  |  |

- b. Sh. Vinay Mahendru has been Director of the Company since 24th June, 2005. He is a Mechanical Engineer and holds a Master degree in Management from the University of Aston, Birmingham, U.K. He is an industrialist.
  - Sh. Vinay Mahendru holds 2,88,363 equity shares of Rs. 10/- each of the Company. Sh. Vinay Mahendru is the son of Sh. V. P. Mahendru, the Chairman cum Managing Director of the Company.

| Other Directorships   | Board Position held | Committee Memberships held |
|---|---------------------|----------------------------|
| Name of the Company:  |                     |                            |
| (i) IAFL Cables Limited (ii) Advance Metering Technology Ltd. | Director Director   | None                       |
| (iii) Indo Nordex Lightings Private Limited                   | Director            |                            |
| (iv) VPM Technologies Pvt. Ltd.                               | Director            |                            |

By order of the Board of Directors

Place : Noida (Kumar Indramani)
Dated :12<sup>th</sup> May, 2011 Manager (Legal) & Company Secretary

### Directors' Report

Dear Shareholders,

Your Directors are pleased to present the 22<sup>nd</sup> Annual Report and the audited accounts for the financial year ended March 31, 2011.

#### **Financial Results**

The financial performance of the Company for the financial year ended March 31, 2011 is as follows:

#### **Financial Performance**

(Rs./Cr.)

| Particulars   | As on 31 <sup>st</sup> March |        |  |
|---|------------------------------|--------|--|
|   | 2011                         | 2010   |  |
| Sales & Other Income  | 134.23                       | 246.19 |  |
| Operating Profit (EBITDA)                                       | (39.43)                      | 23.84  |  |
| Financial Charges   | 7.31                         | 17.92  |  |
| Depreciation  | 5.26                         | 7.00   |  |
| Profit before Extra Ordinary Items                              | (52.00)                      | 3.92   |  |
| Extraordinary Item(Profit on Slump Sale of Switchgear Business) | 395.13                       | 0.00   |  |
| Profit before Tax   | 343.13                       | 0.00   |  |
| Tax Expense   | 79.65                        | 1.07   |  |
| Profit after Tax  | 263.48                       | 2.85   |  |
| Add: Profit brought forward from previous year                  | 3.29                         | 5.94   |  |
| Profit available for appropriation                              | 266.77                       | 8.79   |  |
| Appropriation:  |                              |        |  |
| i) Transfer to General Reserve                                  | 200.00                       | 5.50   |  |
| ii) Special Interim Dividend on Equity Shares                   | 16.95                        | -      |  |
| iii) Arrears of Preference Dividend                             | 0.40                         | -      |  |
| iv) Preference Dividend for current year                        | 0.10                         | -      |  |
| v) Corporate Tax on Dividend                                    | 2.89                         | -      |  |
| vi) Balance carried to Balance sheet                            | 46.42                        | -      |  |

Your Company achieved a turnover and other income of Rs.134.23 Cr. for the year ended March 31, 2011 as against Rs. 246.19 Cr. in the previous financial year.

#### TRANSFER OF BUSINESS

Pursuant to the decision in the meeting of the Board of Directors of the Company held on 22<sup>nd</sup> July, 2010 and the approval of the Shareholders of the Company through Postal Ballot, the Company has transferred the entire business of developing, manufacturing and selling Low Voltage Miniature Circuit Breakers, Residual Current Circuit Breakers, Air Circuit Breakers, Moulded Case Circuit Breakers, Distribution Boards, Fuses, Fuse Bases, Switches, Feeder Pillars, Contractors, Thermal Overload Relays("Switchgear Business"), which is a separate segment as per AS 17, Segment Reporting, to a wholly owned subsidiary of Legrand France SA by way of Slump Sale as defined under Section 2(42C) of the Income Tax Act, 1961 on a going concern basis w.e.f. 9<sup>th</sup> September, 2010 for a total value of Rs.530.00 Crores on a Cash and Debt free basis.

Consequent upon the Slump Sale of the Switchgear Business, the current year financial results include the performance of the Switchgear Business Segment upto 8<sup>th</sup> September, 2010. Accordingly the operating results for the year ended 31<sup>st</sup> March, 2011 are not comparable with those for the preceding year.

#### DIVIDEND

#### (1) DIVIDEND ON EQUITY SHARES

The Board of Directors at their meeting held on 11<sup>th</sup> October,2010 had declared and paid a Special Interim Dividend of Rs. 10/-(100%) per share. The total amount of Interim dividend for the year ended 31<sup>st</sup> March, 2011 is Rs.16.95 Cr.

In order to conserve the available funds for further growth and expansion of the Company's business, the Board of Directors do not recommend any further dividend for the year under review and hence the interim dividend of 100% per equity share paid during the year shall be considered as the final dividend.

#### (2) DIVIDEND ON PREFERENCE SHARES

The Board of Directors at their meeting held on 11<sup>th</sup> October, 2010 had approved the payment of arrears of dividend on 1,000,000 10% Cumulative Redeemable Preference Share of Rs. 10/- each held by the foreign collaborators for the Financial year 2007 to 2010.

Further the Board of Directors at their meeting held on 17<sup>th</sup> March, 2011 had approved the payment of Dividend to 1,000,000 10% Cumulative Redeemable Preference Share of Rs. 10/- each for the Financial year 2010 -2011.

The Tax on Dividend works out Rs. 2.89 Cr. which has since been paid.

#### REDEMPTION OF PREFERENCE SHARES

The Board of Directors at their meeting held on 17<sup>th</sup> March, 2011 had approved the redemption of 1,000,000 10% Cumulative Redeemable Preference Shares of Rs. 10/- at par amounting to Rs. 10,000,000/- (Rupees One Crore only) which were allotted to Heinrich Kopp, GmbH of Germany. The effect of redemption of Preference shares has been given in the Annual Accounts of the Company for the current year.

#### **DIRECTORS**

In accordance with the Articles of Association of the Company, Shri A. K. Ghosh and Shri Vinay Mahendru, Directors are liable to retire by rotation at the ensuing Annual General Meeting and being eligible, offer themselves for re-appointment. The information required to be furnished under Clause 49 of the Listing Agreement is given in the Notice of the Twenty Second Annual General Meeting.

There are on other changes in the Composition of the Board of Directors of the Company.

#### DIRECTORS' RESPONSIBILITY STATEMENTS

Pursuant to the requirement under Section 217(2-AA) of the Companies Act, 1956, with respect to Directors' Responsibility Statement, it is hereby confirmed:

- i. That in the preparation of the Annual Accounts for the Financial Year ended 31st March, 2011, the applicable accounting standards have been followed along with proper explanation relating to material departures, if any;
- ii. That the Directors have selected such accounting policies and applied them consistently and made judgements and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company at the end of the financial year and of the profit or loss of the company for the year under review;
- iii. That the Directors have taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- iv. That the Directors have prepared the Annual Accounts for the Financial Year ended 31st March, 2011, on a going concern basis

#### **CONSOLIDATED FINANCIAL STATEMENTS**

In accordance with the Accounting Standard AS-21 on Consolidated Financial Statements , the audited Consolidated Financial Statements are annexed to and forming part of this Report.

#### **AUDITORS AND AUDITORS' REPORT**

M/s. J.C. Bhalla & Co., Chartered Accountants, Statutory Auditors of the Company, hold office until the conclusion of the ensuing Annual General Meeting and are eligible for re-appointment.

The Company has received letter from them, to the effect that their reappointment, if made, would be with in the prescribed limits under Section 224 (1B) of the Companies Act, 1956 and they are not disqualified for such re-appointment with in the meaning of Section 226 of the said Act.

The Notes on Accounts referred to in the Auditors' Report are self – explanatory and therefore, do not call for any further comments.

#### REPORT ON CORPORATE GOVERNANCE

Pursuant to Clause 49 of the Listing Agreement, a report on the Corporate Governance for the year under review along with Auditors' Certificate regarding Compliance of Corporate Governance are given in the Annexure-A and B and form part of this Report.

#### PARTICULARS OF EMPLOYEES

Provisions of Section 217 (2A) of the Companies Act, 1956 read with Companies (Particulars of Employees) Rules, 1975 as amended from time to time are not applicable to the Company, since no employee of the Company was in receipt of the remuneration in excess of the limits as specified in the said rules.

#### **PERSONNEL**

Personnel relations with all employees and workers remained cordial and harmonious throughout the year. Your Directors wish to place on record their sincere appreciation for the devoted services of all the employees and workers of the Company.

#### CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION, FOREIGN EXCHANGE EARNING & OUTGO

Information required under Section 217(1)(e) of the Companies Act, 1956, read with Rule 2 of the Companies (Disclosure of Particulars in the Report of the Board of Directors) Rules, 1998, as amended form time to time, is given in Annexure-C and forms part of Directors' Report.

#### SUBSIDIARY COMPANY:

During the financial year 2010-11, IAFL Cables Ltd.(formerly Indo Asian Cables Ltd.) has become a wholly owned subsidiary of the Company. The Annual Accounts of the said Company are annexed to and forming part of this Report.

Statement pursuant to Section 212 of the Companies Act, 1956 relating to the Subsidiary Company is annexed to and forming part of this Report. The detailed copy of Annual Report of the subsidiary company will be made available to the shareholders on request and will also be kept for inspection by any shareholder at the Registered/Coporate Office of the your company.

#### LISTING OF SHARES

The Equity shares of the Company continue to be listed on the Bombay Stock Exchange Limited (BSE) and the National Stock Exchange of India Ltd. (NSE).

#### **FIXED DEPOSITS**

During the year, the Company has re-paid all the fixed deposits. The Company has no unclaimed / unpaid deposit.

#### MANAGEMENT DISCUSSION AND ANALYSIS REPORT

Management Discussion and Analysis Report for the year under review as stipulated under Clause 49 of the Listing Agreement with the Stock Exchanges is presented in a separate section forming part of the Annual Report.

#### **ACKNOWLEDGEMENT**

Your Directors express their appreciation for the support and co-opearation received from the financial Institutions, Banks, Government authorities, customers, vendors and members during the year under review. Your Directors also wish to place on record their deep sense of appreciation for the committed services by the executives, staffs and workers of the Company.

On behalf of the Board of Directors

Place: Noida Dated:12th May, 2011 (V.P. Mahendru)
Chairman-cum-Managing Director

### Management Discussion & Analysis Report

#### **Industry Structure and Development and Future Outlook**

Indo Asian Fusegear Limited has been one of the leading manufacturers of Switchgears, Lighting products, Wires & Cables and Energy Meters in India. The Switchgear Business was transferred to wholly owned subsidiary of Legrand France, S.A on a slump sale basis. Upto 8<sup>th</sup> September, 2010, the Company had operated these businesses, the results of which form part of this report.

The Government is giving continuous thrust on housing and infrastructure sector.

With general improvement in the power condition in urban as well as rural sectors, increase in spending on infrastructure development and increased emphasis on energy conservation, the demand for your Company's products including Energy Efficient Compact Fluorescent Lamps, LEDs, Wires & Cables and Energy Meters etc is growing fast.

Apart from this, Union Government's planned power generation initiatives which, inter- alia, include ambitious Schemes such as the Bachat Lamp Yojna(BLY) and Rajiv Gandhi Grameen Vidyutikaran Yojna(RGGVY) which aims to provide electrification to all towns and villages would trigger sizeable demand for your company's products. This will also ensure improvement in quality of power and its wider use even in far off villages.

Well defined strategies are being implemented in order to cater to the gradual increase in demand of these products and enhance our product share in market.

Your company continues to be committed towards making best of quality products at affordable prices through technology upgradation, value proposition, deep concern for customer satisfaction, at the same time ensuring human as well as environmental safety, thus enhance value addition for the investors and for the society as a whole. No doubt, we will establish our capabilities beyond the Indian borders and enable our clients enjoy the value of our products and services globally.

Consequent upon the Slump Sale of the Switchgear Business, the Company has got adequate funds available at its disposal, which it has planned to utilise for growth of its other businesses which have great future but hither to could not be exploited to its full potential. The company has identified business opportunities which are futuristic in technology and have substantial growth prospects. The Company has accordingly constituted a Special Committee for the above objectives which after an indepth analysis and considerable planning has considered it prudent and appropriate that in the interest of all stakeholders for higher growth of the Company's business, the businesses of the Company should be restructured by way of merger and demerger through appropriate Scheme of Arrangement. The available funds would be deployed accordingly.

All these measures would help in increasing the sales and profitability of the Company.

In view of the above, the long term outlook of the Company remains positive.

#### Financial Performance

Financial performance of the Company for the year 2010-11 as compared to the previous year is furnished in detail in Directors' Report.

#### Segment-wise performance

#### **Switchgear Division**

The Switchgear Division recorded turnover of Rs. 84.13 Crores in the financial year 2010-11 i.e prior to sale of Switchgear Business to wholly owned subsidiary of Legrand France as on 8<sup>th</sup> September, 2010 against the turnover of Rs. 195.22 Crores for the year 2009 - 10.

#### **Lighting Division**

The Lighting Division recorded a turnover of Rs. 9.08 Crores for the financial year ended 31st March 2011 as against Rs. 10.62 Crores for the year ended 31st March 2010.

#### Cable and Wires Division

Cable & Wires Division recorded a turnover of Rs. 28.56 Crores for the financial year ended 31st March, 2011 as against Rs.29.22 Crores for the financial year ended 31st March 2010.

#### **Human Resource Development**

The Company continues to provide a platform for individual opportunities and for growth in knowledge and skills of its people. The relationship with all the employees continues to be cordial. The management acknowledges the contribution of its employees and the spirit of commitment demonstrated by them in realising the company's vision. The company has started a number of new initiatives which will further enhance the company's ability to attract and retain high caliber employees for faster growth of the Company's business.

#### Research and Development

Your company continues its efforts to integrate the R&D activities with the business needs of the company to offer safe, energy efficient, value added products and services to its customers.

#### Internal control systems and their adequacy

The Company has proper and adequate system of internal controls commensurate with its size to ensure that all assets are safeguarded and protected against loss from unauthorized use or disposition and the transactions are authorized, recorded and reported correctly.

The Company's internal control systems are further supplemented by an extensive programme of internal audit by an independent firm of Chartered Accountants and periodic review by management.

The internal control system is designed to ensure that all financial and other records are reliable for preparing financial statements and other data and for maintaining accountability of assets.

#### Risks and Concerns

Domestic Electric Market has very intense competition particularly in the lighting segment. Presence of multinational companies is increasing marketing competition which has resulted in price pressure in the market for all range of products. Your company has accordingly established itself as an innovative Company with a lean and efficient marketing network which manages your Company's supply chain. Accordingly, your Company proposes to address these risks by continuous product development, focused efforts to reduce costs, increase market share by diversifying existing product range and customer base with the addition of new strategic customers and strengthening the existing relationships.

#### **Cautionary Statement**

The statements in this report, particularly which relate to Management Discussion and Analysis Report describing the Company's objectives, plans, projections, estimates and expectations may constitute "forward looking statements" within the meaning of applicable laws and regulations. Actual results may differ materially from those expressed or implied in the statement depending on the circumstances.

#### **ANNEXURE "A" TO THE DIRECTORS' REPORT 2011**

#### CORPORATE GOVERNANCE

#### 1. Company's philosophy on the Code of Governance

Corporate Governance is a vital part of INDO ASIAN value system as it builds confidence and trust which leads to more stable and sustained resource flows and long term relationship with its investors and other stakeholders. The driving forces of the Corporate Governance at INDO ASIAN are its core values – Excellence and Customer Satisfaction, Maximizing Long Term Value for Stakeholders, Good Corporate Conduct and Environmental Friendly and INDO ASIAN always remains, at its best, committed to the principles of accountability, integrity, transparency, responsibility and fairness in all its operations

The objective of your Company is not only to meet the statutory requirements but also to go well beyond it by formulating such systems and procedures so as to make the management completely transparent and institutionally sound. The Company is fully committed to follow the procedures and practices in conformity with Clause 49 of the Listing Agreement of the Stock Exchanges, as applicable, Your Directors present the Company's Report on Corporate Governance as under.

#### 2. Board of Directors

#### I. Composition

The Company has a combination of Executive and Non-Executive Directors. The Board consists of six Directors. Your Company has Executive Chairman and half of the total number of Directors comprises of independent Directors. The number of Non-Executive Directors is not less than 50% of the total number of Directors.

None of the Directors on the Board is a member on more than 10 Committees and Chairman of more than 5 Committees (as per Clause 49(I)(C)(ii) across all Companies in which he is a Director. All the Directors have made the requisite disclosures regarding Committee positions occupied by them in other Companies.

The names and categories of the Directors on the Board, their attendance at Board Meetings held during the year and at the last AGM, as also the number of Directorships and Committee position as held by them in other Public Limited Companies as on 31<sup>st</sup> March, 2011 are given below:

| Name  | Category                              | No. of Board<br>Meetings<br>Attended<br>during<br>2010-2011 | Whether<br>attended last<br>AGM held on<br>9 <sup>th</sup> September<br>2010 | No. of<br>Directorships<br>in other Public<br>Limited<br>Companies | position other Pub | ommittee<br>is held in<br>lic Limited<br>panies |
|---|---------------------------------------|---|--|--|--------------------|---|
|   |                                       |   |  | ·  | Chairman           | Member  |
| Sh. V. P. Mahendru<br>(Chairman-cum-Managing<br>Director) | Promoter Not<br>Independent Executive | 14  | Yes  |  | -                  |   |
| Sh. P. K. Ranade<br>(Joint Managing Director)             | Promoter Not<br>Independent Executive | 14  | Yes  |  |                    |   |
| Sh. Vinay Mahendru<br>(Executive Director)                | Promoter Not<br>Independent Executive | 14  | Yes  | 2  |                    |   |
| Sh. R. C. Bansal<br>(Director)                            | Independent<br>Non-Executive          | 14  | Yes  | 2  |                    |   |
| Dr. Sai Ramachandran<br>(Director)                        | Independent<br>Non-Executive          | 14  | Yes  | 1  | 1                  |   |
| Sh. A. K. Ghosh<br>(Director)                             | Independent<br>Non-Executive          | 14  | No   | 1  | _                  |   |

#### ii. Board Meetings

The Board met Fourteen times on the following dates during the financial year 2010-2011 and the gap between any two meetings did not exceed four months.

| 1. | /" April, 2010  |
|----|-----------------|
| _  | ooth s.a. oo ao |

#### 3. Audit Committee

#### Terms of reference:

The Audit Committee provides direction to the audit and risk management function in the Company and monitors the quality of internal audit management audit. The terms of reference of the Audit Committee are in accordance with the requirements of the Clause 49(II) of the Listing Agreement and as specified by the Board of Directors of the Company and inter-alia, includes:

- 1. Oversight of the company's financial reporting process and the disclosure of its financial information to ensure that the financial statements are correct, sufficient and credible.
- 2. Recommending to the Board, the appointment, re-appointment and, if required, the replacement or removal of the Statutory Auditors and the fixation of audit fees.
- 3. Approval of payment to Statutory Auditors for any other services rendered by the statutory auditors.
- 4. Reviewing, with the management, the annual financial statements before submission to the board for approval, with particular reference to:
  - Matters required to be included in the Director's Responsibility Statement to be included in the Board's report in terms of clause (2AA) of section 217 of the Companies Act, 1956
  - b. Changes, if any, in accounting policies and practices and reasons for the same
  - c. Major accounting entries involving estimates based on the exercise of judgment by management
  - d. Significant adjustments made in the financial statements arising out of audit findings
  - e. Compliance with listing and other legal requirements relating to financial statements
  - f. Disclosure of any related party transactions
  - g. Qualifications in the draft audit report.
- Reviewing, with the management, the quarterly financial statements before submission to the Board for approval
- 5A. Reviewing, with the management, the statement of uses / application of funds raised through an issue (public issue, rights issue, preferential issue, etc.), the statement of funds utilized for purposes other than those stated in the offer document/prospectus/notice and the report submitted by the monitoring agency monitoring the utilisation of proceeds of a public or rights issue, and making appropriate recommendations to the Board to take up steps in this matter.
- Reviewing, with the management, performance of Statutory and Internal Auditors, and adequacy of the internal control systems.
- Reviewing the adequacy of internal audit function, if any, including the structure of the internal audit department, staffing and seniority of the official heading the department, reporting structure coverage and frequency of internal audit.
- 8. Discussion with Internal Auditors any significant findings and follow up there on.
- Reviewing the findings of any internal investigations by the Internal Auditors into matters where there is suspected fraud or irregularity or a failure of internal control systems of a material nature and reporting the matter to the board.
- 10. Discussion with Statutory Auditors before the audit commences, about the nature and scope of audit as well as post-audit discussion to ascertain any area of concern.
- 11. To look into the reasons for substantial defaults in the payment to the depositors, debenture holders, shareholders (in case of non payment of declared dividends) and creditors.
- 12. To review the functioning of the Whistle Blower mechanism, in case the same is existing.
- 12A.Approval of appointment of CFO (i.e., the whole-time Finance Director or any other person heading the finance function or discharging that function) after assessing the qualifications, experience & background, etc. of the candidate.
- 13. Carrying out any other function as is mentioned in the terms of reference of the Audit Committee.

#### ii. Composition:

The Audit Committee has been constituted as per Section 292A of the Companies Act, 1956 and the guidelines set out in the Listing Agreement [Clause 49 II(A)] with Stock Exchanges. It comprises of one Executive Director viz. Sh. P. K. Ranade and two Non-Executive independent Directors viz. Sh. R. C. Bansal and Dr. Sai Ramachandran. Sh. R. C. Bansal, Chartered Accountant by profession, is Chairman of the Audit Committee.



#### iii. Attendance of Members at the meeting of the Audit Committee during 2010-11:

| Members                     | Meetings Held | Meetings Attended |
|-----------------------------|---------------|-------------------|
| Sh. R. C. Bansal (Chairman) | 4             | 4                 |
| Dr. Sai Ramachandran        | 4             | 4                 |
| Sh. P. K. Ranade            | 4             | 4                 |

#### 4. Remuneration Committee

#### i. Brief description of terms of reference

The terms of reference of the Committee are to appraise the performance of the executive directors, determine and recommend to the Board, compensation to executive directors including remuneration policy.

 $The \ Committee \ has \ three \ non \ executive \ members. \ The \ Chairman \ of the \ committee \ is \ an \ independent \ Director.$ 

One meeting of remuneration committee was held during the year on April 7, 2010.

## ii. Composition, names of Members and Chairman of Remuneration Committee and attendance at its meeting are as under:

| Name of Member       | Designation | Category                              | Total Meetings held<br>during the tenure of<br>the member | Meetings<br>attended |
|----------------------|-------------|---------------------------------------|---|----------------------|
| Sh. R.C. Bansal      | Chairman    | Independent<br>Non-Executive Director | 1   | 1                    |
| Dr. Sai Ramachandran | Member      | Independent<br>Non-Executive Director | 1   | 1                    |
| Sh. A.K. Ghosh       | Member      | Independent<br>Non-Executive Director | 1   | 1                    |

#### iii. Remuneration Policy

The Remuneration Committee recommends remuneration package after taking into account the financial position of the Company, trend in the industry, appointee's qualification, experience, past performance & remuneration and recommends such performance criteria, that is in a position to bring about objectivity in determining the remuneration package while striking a balance between the interest of the Company and the Shareholders.

#### a. Executive Directors:

The details of remuneration paid to Executive Directors viz. Sh. V. P. Mahendru, Sh. P. K. Ranade and Sh. Vinay Mahendru are as follows:

Remunerations paid to Executive Directors during 2010-2011

Remunerations paid to Executive Directors during 2010-2011

| Sr.<br>No. | Name               | Salary &<br>Perquisites<br>Rs. | Commission<br>Rs. | Total<br>Rs. | Period<br>(3 Years w.e.f.) | Severance<br>fees |
|------------|--------------------|--------------------------------|-------------------|--------------|----------------------------|-------------------|
| 1.         | Sh. V. P. Mahendru | 44,82,438                      | _                 | 44,82,438    | 24.06.2010                 | _                 |
| 2.         | Sh. P. K. Ranade   | 43,87,820                      | _                 | 43,87,820    | 24.06.2010                 | _                 |
| 3.         | Sh. Vinay Mahendru | 38,72,415                      | _                 | 38,72,415    | 24.06.2010                 | _                 |
|            | Total              | 127,42,673                     | _                 | 127,42,673   |                            |                   |

The salary and perquisites include all elements of remuneration i. e. salary and other allowances and benefits including contribution to Provident Fund. The Company does not pay any performance links incentives to any of the above Directors. The Company has so far not issued any stock options to Directors.

#### b. Non-Executive Directors

The details of the remuneration paid to non-executive directors towards sitting fees for attending the meetings of the Board of Directors and Committees thereof within the limits prescribed under the Companies Act, 1956 during the financial year 2010-11 are given below.

| Non-Executive Directors | Sitting Fee (Rs.) |
|-------------------------|-------------------|
| Mr. R.C. Bansal         | 76000             |
| Dr. Sai Ramachandran    | 92000             |
| Mr. A.K. Ghosh          | 60000             |

#### 5. Shareholders/Investors' Grievances Committee and Share Transfer Committee.

The Board of Directors of the Company has constituted Shareholders/Investors' Grievances Committee comprising (1) Dr. Sai Ramachandran (Chairman) being Independent Non-Executive Director and (2) Sh. Vinay Mahendru being Executive Director. The Committee monitors redressal of investors' grievances.

The Share Department of the Company and the Registrar and Share Transfer Agent, Alankit Assignments Ltd., Delhi, attend all grievances / correspondence expeditiously of the shareholders' and Investors' received directly or through SEBI, Stock Exchanges, Department of Company Affairs, Registrar of Companies, etc. Usually a reply is sent with in 15 days of receipt of letter except in the cases that are constrained by dispute or legal impediment.

The Board has nominated Sh. Kumar Indramani, Company Secretary, as Compliance Officer.

The total number of complaints received and replied to the satisfaction of shareholders during the financial year 2010-11 under review was 13 Nos.

| SI. No. | Type of Complaint | No. of Complaints Received | Solved | Pending |
|---------|-------------------|----------------------------|--------|---------|
| 1.      | Dividend          | 7                          | 7      |         |
| 2.      | Annual Report     | 2                          | 2      |         |
| 3.      | General           | 4                          | 4      |         |

#### Attendance of Members at the Meeting of the Investors Grievances Committee held during 2010-11:

| Members                          | Meetings Held | Meetings Attended |
|----------------------------------|---------------|-------------------|
| Dr. Sai Ramachandran ( Chairman) | 4             | 4                 |
| Sh. Vinay Mahendru               | 4             | 4                 |

#### **Share Transfer Committee**

The Share Transfer committee of the Company generally meets fortnightly for approving the requests received from shareholders for share transfers, transmission, issue of duplicate share certificates, etc.

#### Attendance of Members at the Meeting of the Share Transfer Committee held during 2010-11:

| S.No. | Members  | Designation | Meetings Held | Meetings Attended |
|-------|--|-------------|---------------|-------------------|
| 1     | Mr. P.K. Ranade, Joint Managing Director         | Chairman    | 23            | 23                |
| 2     | Mr. Rakesh Dhody, AVP(Legal) & Company Secretary | /* Member   | 23            | 10                |
| 3     | Mr. Kumar Indramani, Company Secretary           | Member      | 23            | 23                |

Mr. Rakesh Dhody, AVP (Legal) & Company Secretary had ceased to be employee of the Company with effect from 9<sup>th</sup> September, 2010 and hence also ceased to be the member of Share Transfer Committee.

#### 6. General Body Meetings

(a) Details of the Annual General Meetings held and special resolutions passed in the last three years:

| Year    | Category | Date       | Meeting Location  | Time      | Whether any Special Resolutions passed |
|---------|----------|------------|---|-----------|--|
| 2007-08 | AGM      | 30.09.2008 | 51 Kms., G. T. Karnal Road,<br>Murthal, District Sonepat, Haryana | 9.30 A.M. | No                                     |
| 2008-09 | AGM      | 30.09.2009 | Same as Above   | 9.30 A.M. | No                                     |
| 2009-10 | AGM      |            | Same as Above   | 9.00 A.M. | No                                     |

(b) Details of the Extra Ordinary General Meetings held and special resolutions passed in the last three years:

| Year    | Category | Date       | Meeting Location  | Time      | Whether any Special Resolutions passed |
|---------|----------|------------|---|-----------|--|
| 2008-09 | EGM      | 02.04.2008 | 51 Kms, G.T. Karnal Raod,<br>Murthal Dist- Sonepat, Haryana | 9.00 A.M. | Yes                                    |
| 2009-10 | EGM      | 25.01.2010 | Same as above   | 9.00 A.M. | Yes                                    |
| 2010-11 | EGM      | 06.05.2010 | Same as above   | 9.00 A.M. | Yes                                    |

#### **Postal Ballot:**

During the year, consent of the members of the Company was sought by Ordinary/Special Resolution, through postal ballot as under:

#### (c) Resolution passed through Postal Ballot announced on 30th August, 2010:

#### Ordinary Resolution -

to convey, transfer, assign or otherwise dispose of its Switchgear Business together with their respective assets and liabilities in the manner set out in the Business Transfer Agreement dated 22nd July, 2010 between the Company and Legrand France, S.A as a going concern on a slump sale basis for a consideration of Rupees 495 crores on a cash and debt free basis, as set out in the Business Transfer Agreement and subject to the fulfillment of the terms and conditions and provisions set forth in the Business Transfer Agreement under Section 293(1)(a) of the Companies Act, 1956.

Postal ballot was conducted as per Section 192A of the Companies Act, 1956, read with the Companies (Passing of Resolutions by Postal Ballot) Rules, 2001. Mr. Manish Ranjan, a practicing Company Secretary was appointed as Scrutinizer in the above mentioned resolution. The above mentioned resolution was passed by majority of the Shareholders voting in favour of the resolution.

#### (d) Resolution passed through Postal Ballot announced on 17th November, 2010

Special Resolution -

for Shifting of the Registered office of the Company from the State of Haryana to State of Uttarakhand in accordance with Section 17 of the Companies Act, 1956.

Postal ballot was conducted as per Section 192A of the Companies Act, 1956, read with the Companies (Passing of Resolutions by Postal Ballot) Rules, 2001. Mr. Manish Ranjan, a practicing Company Secretary was appointed as Scrutinizer in the above mentioned resolution. The above mentioned resolution was passed by majority of the Shareholders voting in favour of the resolution.

However, the Decision to shift the registered office of the Company from the State of Haryana to State of Uttarakhand has been kept in abeyance by the Board.

#### Procedure for Postal Ballot

After receiving the approval of the Board of Directors, the Notice, Explanatory Statement alongwith the Postal Ballot Form and reply paid self addressed envelope, were dispatched to the members to enable them to consider and vote for or against the proposals within a period of 30 days from the date of dispatch. After the last date of receipt of Postal Ballot, the Scrutinizer, after due verification, submitted his report. Thereafter, the results of the Postal Ballot were declared by the Chairman. The same were posted on the website of the Company and at the Registered Office of the Company. Necessary intimation relating to the voting by Postal Ballot was sent in time to the Stock Exchanges where the Company's shares are listed.

#### 7. Subsidiary Company Information

During the financial year 2010 -11, IAFL Cables Ltd.(formerly Indo Asian Cables Ltd.) which is an unlisted company, has become a wholly owned subsidiary of the Company.

There was no material Subsidiary as on 31.03.2011. Details of transactions with subsidiary are given in Note No. 21 of Schedule of Notes on Accounts.

#### 8. <u>Disclosures</u>

- No transaction of material nature has been entered into by the Company with its Directors or Management and their relatives, etc. that may have a potential conflict with the interests of the Company:
- The Register of Contracts/statement of related party transactions, is placed before the Board/Audit Committee regularly:
- Transactions with related parties are disclosed in Schedule 18 to the Accounts in the Annual Report:
- There has been no instance of non-compliance by the Company on any matter related to capital markets. Hence, the
  question of penalties or strictures being imposed by SEBI or the Stock Exchanges or any other statutory authority does
  not arise

#### Compliance with Mandatory / Non-mandatory Requirements

- The Company has complied with all the applicable mandatory requirements of Clause 49 of the Listing Agreement.
- The Company has also adopted the non-mandatory requirements as specified in Annexure 1D to Clause 49 of the Listing Agreement regarding constitution of remuneration committee.

#### 9. Means of Communication

- The quarterly and annual financial results of the Company are published in "The Financial Express" all editions and Jansatta (Hindi Edition, Delhi). The Company regularly intimates un-audited and audited financial results to the Stock Exchanges immediately after the same are taken on record by the Board.
- The Company's Financial Results and official press releases are displayed on the Company's web site www.indoasian.com

#### 10. General Shareholders Information

#### I. Date, Time & Venue of the Annual General Meeting.

The Twenty Second Annual General Meeting will be held on Saturday, the 11<sup>th</sup> day of June, 2011 at 9.00 A.M at 51 Kms., G. T. Karnal Road, Murthal, District – Sonepat, Haryana - 131027.

#### ii. Financial Calendar

First Quarter Results
Second Quarter Results
Second Quarter Results
Second Week of November 2011
Third Quarter Results
Second Week of November 2011
Second Week of February 2012
Fourth Quarter Results & Annual Results
Second Week of May 2012

#### iii. Date of Book Closure

From 7<sup>th</sup> June, 2011 to 11<sup>th</sup> June, 2011 (both days inclusive).

#### iv. Dividend Payment Date

During the Financial year 2010-11, the Board in its meeting held on 11<sup>th</sup> October, 2010 declared a Special Interim Dividend @ 100% i.e. Rs.10/- per equity share and record date 21<sup>st</sup> October, 2010 was fixed for the aforesaid purpose.

#### v. <u>Listing on Stock Exchanges</u>

Bombay Stock Exchange Limited

25th Floor, P. J. Towers, Dalal Street, Mumbai – 400 001.

Telephone : 022-2272-1233-1234 Facsimile : 022-2272-2082/3132

The Company has paid listing fee to The Stock Exchange, Mumbai for the financial years 2010-11 & 2011 12

2. National Stock Exchange of India Limited

Exchange Plaza, Bandra Kurla

Complex, Bandra (E), Mumbai – 400001.

Telephone : 022-26598235/36

Facsimile : 022-26598237/38022-26598347/48

The Company has paid listing fee to National Stock Exchange of India Limited for the financial years 2010-11 & 2011-12.

#### vi. Stock Code/ ISIN Code

The Bombay Stock Exchange Limited : 532658

National Stock Exchange of India Ltd. : INDOASIFU

ISIN No. - NSDL : INE076H01017

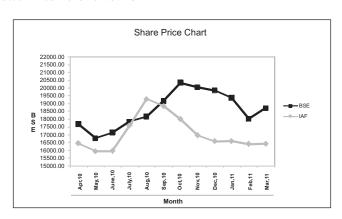
- CDSL : INE076H01017

#### vii. Stock Price and Volume

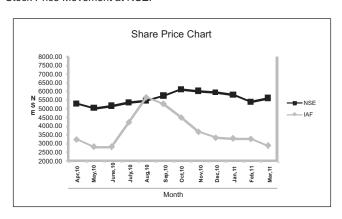
Monthly high and low quotation as also the volume of shares traded on The Bombay Stock Exchange Limited (BSE) & National Stock Exchange if India Limited, (NSE) from 1st April, 2010

| 2010 – 11 | 2010 – 11 BSE |              |               |               | NSE          |               |  |
|-----------|---------------|--------------|---------------|---------------|--------------|---------------|--|
|           | Highest (Rs.) | Lowest (Rs.) | Volume (Nos.) | Highest (Rs.) | Lowest (Rs.) | Volume (Nos.) |  |
| April     | 90.85         | 70.00        | 1517447       | 90.95         | 70.30        | 1006507       |  |
| May       | 77.90         | 61.65        | 196731        | 78.25         | 61.55        | 122463        |  |
| June      | 77.75         | 62.30        | 760637        | 77.85         | 61.75        | 446997        |  |
| July      | 138.65        | 71.35        | 3051756       | 138.45        | 72.00        | 2648340       |  |
| August    | 160.40        | 122.25       | 1095236       | 160.35        | 122.95       | 842099        |  |
| September | 144.70        | 119.00       | 397860        | 145.00        | 118.25       | 325801        |  |
| October   | 141.15        | 86.15        | 614519        | 140.40        | 84.65        | 837586        |  |
| November  | 99.80         | 83.15        | 199964        | 100.20        | 83.80        | 214475        |  |
| December  | 92.45         | 74.55        | 190523        | 92.00         | 74.25        | 269860        |  |
| January   | 93.90         | 73.90        | 221864        | 93.40         | 70.55        | 261254        |  |
| February  | 89.25         | 70.25        | 145224        | 89.90         | 73.35        | 172055        |  |
| March     | 88.00         | 72.00        | 142991        | 83.00         | 60.00        | 247945        |  |

#### a. Stock Price Movement at BSE.



#### b. Stock Price Movement at NSE.



#### viii) Share Transfer System

The shares of the Company are traded in the compulsory dematerialized mode for all investors. The shares sent for transfer in physical form are registered within a fortnight ( if in order and complete in all respects) and the share certificates are immediately returned to the shareholders. In respect of requests received for dematerialization of shares, the same is confirmed to the respective depositories i.e. National Securities Depository Ltd (NSDL) and Central Depository Services (India) Limited (CDSL) within the stipulated time. The Transfer Committee constituted by the Company is looking after all share transfers, which meets once in fortnight to consider and approve transfer of shares.

The Company has appointed M/s. Alankit Assignments Limited, 2E/21, Alankit House, Jhandewalan Extension, New Delhi – 110 055 as the Registrar and Transfer Agent (R&TA) of the Company for all aspects of investor servicing relating to shares

#### ix) Distribution of Shareholding as on 31st March, 2011

| No. of Equity<br>Shares Held | No. of<br>Shareholders | % of<br>Shareholders | No. of Shares held | % of Share holding |
|------------------------------|------------------------|----------------------|--------------------|--------------------|
| Up to 500                    | 14593                  | 92.51                | 2171207            | 12.81              |
| 501 to 1000                  | 606                    | 3.84                 | 498179             | 2.94               |
| 1001 to 2000                 | 281                    | 1.78                 | 438890             | 2.59               |
| 2001 to 3000                 | 87                     | 0.55                 | 219931             | 1.30               |
| 3001 to 4000                 | 39                     | 0.25                 | 138143             | 0.81               |
| 4001 to 5000                 | 30                     | 0.19                 | 139794             | 0.82               |
| 5001 to 10000                | 66                     | 0.42                 | 481365             | 2.84               |
| 10001 and above              | 72                     | 0.46                 | 12864119           | 75.89              |
| Total                        | 15774                  | 100.00               | 16951628           | 100.00             |

#### x) Dematerialization of Shares and Liquidity

The shares of the Company are in Compulsory Demat mode and 90.46% of the Company's share capital is dematerialised as on 31st March 2011.

#### xi) Outstanding GDRs/ADRs/Warrants

The company had issued and allotted 890,000 Zero Coupon Convertible Warrants on preferential basis to the persons falling under promoter category at a price of Rs. 70/- on 20<sup>th</sup> May, 2010 in accordance with the SEBI (Issue of Capital and Disclosure Requirements) Regulations, 2009. These warrants entitle the holders thereof to apply for and obtain allotment of one equity share of Rs. 10/- each at a premium of Rs. 60/-per share within a period of 18 months from the date of allotment.

Total 890,000 Warrants are outstanding on 31st March, 2011.

#### xii) Plant Locations:

#### **Lighting Plant:**

Plot No. 10, Sector 4, SIDCUL, Ranipur, Haridwar, Uttarakhand.

#### Cable & Wires Plant:

Plot No. 10, Sector 4, SIDCUL, Ranipur, Haridwar, Uttarakhand.

#### **Energy Meters Plant:**

B-62, Sector-83, Noida, Distt.-Gautam Budh Nagar, (U.P.) - 201305.

#### xiii) Investors Correspondence may be addressed to the Compliance Office of the Company:

| To contact R&TA for all matters relating to Shares   | : M/s. Alankit Assignments Ltd.<br>2E/ 21, Alankit House,<br>Jhandewalan Extn.,<br>New Delhi - 110 055.   | Tel : 011-41540060-63<br>Fax: 011-41540064<br>e-mail: alankit@alankit.com                              |
|--|---|--|
| For any other general matters relating to Dividends, Annual Reports or in case of any difficulty/ grievances | : Sh. Kumar Indramani<br>Company Secretary<br>Indo Asian Fusegear Limited<br>B-88, Sector-83, Noida,<br>Distt. Gautam Budh Nagar,<br>U.P. 201 305 | Tel: (0120) 3096811 Fax: (0120) 3096800 email:kumar.indramani@indoasian.com Website: www.indoasian.com |

#### 11. Auditors' Certificate on Corporate Governance

The Auditors' Certificate on Compliance of Clause 49 of the Listing Agreement relating to Corporate Governance forms Annexure to the Directors' Report.

#### 12. Certificate from Chief Executive Officer/ Chief Financial Officer

Certificate from Sh V. P Mahendru, Chairman cum Managing Director and Sh. K. B. Satija, Asstt. Vice President (Corporate Finance) in terms of Clause 49(V) of the Listing Agreement with the Stock Exchange for the financial year ended March 31, 2011 was placed before the Board of Directors of the Company in its meeting held on April 19, 2011.

#### DECLARATION

Pursuant to Clause 49 of the Listing Agreement as amended, the Code of Conduct (Code) of the Company has been displayed at Company's website www.indoasian.com. All the members of the Board and the Senior Management personnel have affirmed compliance with the code for the year ended March 31, 2011.

(V. P. Mahendru)

**Chairman Cum Managing Director** 

## ANNEXURE "B" TO THE DIRECTORS' REPORT AUDITORS' CERTIFICATE

#### TO THE MEMBERS OF INDO ASIAN FUSEGEAR LIMITED.

We have examined the compliance of the conditions of Corporate Governance by Indo Asian Fusegear Limited for the year ended 31st March, 2011, as stipulated in Clause 49 of the Listing Agreement of the said company with the Stock Exchanges in India.

The compliance of conditions of Corporate Governance is the responsibility of the Company's management. Our examination was carried out in accordance with the Guidance Note on certification of Corporate Governance (as stipulated in clause 49 of the Listing Agreement), issued by the Institute of Chartered Accountants of India and was limited to the procedure and implementation thereof, adopted by the Company for ensuring the compliance of the conditions of the Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the Company has complied with the conditions of the Corporate Governance as stipulated in the above-mentioned Listing Agreement.

We state that such compliance is neither an assurance as to the future viability of the Company nor the efficiency of effectiveness with which the Management has conducted the affairs of the Company.

Rajesh Sethi

Partner M. No. 85669

Firm Reg. No : 001111N For and on behalf of

Place : Noida

Dated: 12<sup>th</sup> May, 2011

Chartered Accountants

#### ANNEXURE "C" TO THE DIRECTORS' REPORT

Information under Section 217(1)(e) of the Companies Act, 1956, read with the Companies (Disclosure of Particulars in the Report of the Board of Directors) Rules 1988 and forming part of the Directors' Report for the year ended 31<sup>st</sup> March, 2011.

#### CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION, FOREIGN EXCHANGE EARNINGS AND OUTGO.

#### A. CONSERVATION OF ENERGY

- I) Energy conservation measures taken:
  - Energy conservation measures have been implemented in the Works as well as in the Company's entire offices nation wide. Some of these include management of energy efficient resources, energy audit cells etc. These measures have resulted in cost savings for the Company.
- II) Additional investments and proposal, if any, being implemented for reduction of consumption of energy:
  - NIL
- III) Impact of the measures at (a) and (b) above for reduction of energy consumption and consequent impact of the cost of production of goods:
  - NIL

- IV) Total energy consumption and energy consumption per unit of production as per Form A of the Annexure in respect of industries specified in the Schedule thereto:
  - NIL

#### B. TECHNOLOGYABSORPTION

- () Efforts made in technology absorption as per Form B of the Annexure as follows:
  - 1. Specific areas in which R&D carried out by the Company:
    - Continuous efforts are being made for integration of R&D activities with business needs so as to offer better value added products and services to our customers.
  - Benefits derived as a result of the above R&D:

Multifold benefits were accrued as a result of R&D activities. Apartfrom strengthening of technical base, benefits have also been reflected in terms of:

- improvement in products reliability
- Greater customer satisfaction
- Improvement in quality
- 3. Future Plan of Action:-Continue efforts to improve products quality and features.
- 4. Expenditure on R&D:

|    |   |     | 31.03.11     | 31.03.10        |
|----|---|-----|--------------|-----------------|
| a) | Capital   |     | Nil          | Nil             |
| b) | Recurring   | Rs. | 2,223,933/-  | Rs. 4,621,272/- |
| c) | Total   | Rs. | 2,223,933/ - | Rs. 4,621,272/- |
| d) | Total R & D expenditure as a percentage of total turnover |     | 0.18%        | 0.19%           |

#### Technology absorption, adaptation and innovation:

- i) Efforts, in brief, made towards technology absorption, adaptations and innovation:
  - Efforts to improve productivity and reduce raw material, power and electricity consumption continue.
- ii) Benefits derived as a result of the above efforts:
  - Cost reduction.
- iii) In case of imported technology (imported during the last 5 years reckoned the beginning of the financial year), following information may be furnished: **NIL** 
  - a) Technology imported: NIL
  - b) Year of import: N/A
  - c) Has technology been fully absorbed?: N/A
  - If not fully absorbed, areas where this has not taken place, reasons therefore and future plans of action: N/A

#### C. FOREIGN EXCHANGE EARNING AND OUTGO

- VI) Activities relating to exports:
  - (a) Activities relating to exports; initiatives taken to increase exports; development of new export markets for production and services; and export plans.

The Company has an independent International Division specifically to promote its exports business by way of exploring new markets for its products and availing the international opportunities that arise from time to time. Exhibitions, active participation in international fairs etc. are some effective measures taken by the Company in this regard.

(b) Total foreign exchange used : Rs. 26,414,460/Total foreign exchange earned : Rs. 228,403,969/-

on behalf of the Board of Directors

(V. P. Mahendru)
Chairman Cum Managing Director

### Auditors' Report

#### To The Members of INDO ASIAN FUSEGEAR LIMITED

We have audited the attached Balance Sheet of Indo Asian Fusegear Limited as at 31<sup>st</sup> March 2011, the Profit and Loss Account and also the Cash Flow Statement for the year ended on that date annexed thereto. These financial statements are the responsibility of the company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

As required by the Companies (Auditors' Report) Order, 2003 issued by the Central Government in terms of section 227 (4A) of the Companies Act, 1956, and on the basis of such checks as we considered appropriate and according to the information and explanations given to us, we enclose in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the said order to the extent applicable.

Further to our comments in the Annexure referred to in paragraph above, we report that:

- a) We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit.
- b) In our opinion, proper books of account as required by law have been kept by the Company, so far as appears from our examination of those books.
- c) The Balance Sheet, Profit & Loss Account and Cash Flow Statement dealt with by this report are in agreement with the books of account.
- d) In our opinion, the Balance Sheet, Profit & Loss Account and the Cash Flow Statement are in compliance with the mandatory Accounting Standards, referred to in Section 211 (3C) of the Companies Act, 1956, to the extent applicable.
- e) On the basis of the written representations received from the Directors, as on 31st March 2011 and taken on record by the Board of Directors, we report that none of the Directors is disqualified as on 31st March 2011 from being appointed as a Director in terms of clause (g) of sub section (1) of Section 274 of the Companies Act, 1956.
- f) In our opinion and to the best of our information and according to the explanations given to us, the said accounts together with the notes thereon and attached thereto give the information required by the Companies Act , 1956, in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
  - i) in the case of Balance Sheet, of the state of affairs of the company as at 31<sup>st</sup> March 2011;
  - ii) in the case of Profit and Loss Account, of the profit for the year ended on that date; and
  - iii) in the case of Cash Flow Statement, of the cash flows for the year ended on that date.

Rajesh Sethi Partner

M. No. 85669 Firm Reg. No : 001111N

For and on behalf of J C Bhalla & Co.

Chartered Accountants

Place : Noida

Dated: 19th April, 2011

Annexure to the Auditors' Report on the accounts of Indo Asian Fusegear Limited for the year ended 31st March, 2011 as referred to in paragraph 3 of our report of even date

- (I) (a) The Company has maintained proper records showing full particulars including quantitative details and situation of fixed assets.
  - (b) The fixed assets have been physically verified by the management at the year-end. We are informed that no material discrepancies have been noticed by the management on such verification as compared with the record of fixed assets maintained by the Company.
  - (c) Consequent upon the slump sale of its Switchgear business as stated in Note No. 23 of Schedule 18 of the Notes on Accounts, the Company has sold its fixed assets at Murthal (excluding Land and Building), Noida and Haridwar during the year covered by our report. According to the information & explanations given to us, the company has identified business opportunities which are futuristic in technology and have substantial growth prospects and where the available funds would be deployed. In view of the above, the going concern status of the company is not affected.
- (ii) (a) The inventory (excluding stocks with third parties) has been physically verified by the management during the year. In respect of inventories lying with the third parties, these have substantially been confirmed by them. In our opinion frequency of verification is reasonable.
  - (b) The procedures of physical verification of the inventory followed by the management are reasonable and adequate in relation to size of the Company and nature of its business.
  - (c) The Company is maintaining proper records of inventory. The discrepancies noticed on verification between the physical stock and the book records were not material and have been properly dealt with in the books of account.
- (iii) (a) The Company has not granted any loan, secured or unsecured, to companies, firms or other parties in the register maintained under Section 301 of the Companies Act, 1956. Accordingly, clause 3(b), (c) and (d) of the Order are not applicable to the Company for the current year.
  - (b) The Company has not taken any loan, secured or unsecured, from companies, firms or other parties covered in the register maintained under Section 301 of the Companies Act, 1956. Accordingly, clause 3(f) and (g) of the Order are not applicable to the Company for the current year.
- (iv) In our opinion and according to the information and explanations given to us, there is adequate internal control system commensurate with the size of the Company and the nature of its business with regard to purchases of inventory, fixed assets and with regard to the sale of goods. The Company has not undertaken any service activity during the year. Further, in our opinion, there is no continuing failure to correct major weaknesses in internal control.
- (v) According to the information and explanations given to us, there have been no contracts or arrangements referred to in Section 301 of the Companies Act, 1956 during the year to be entered in the register maintained under that section. Accordingly commenting on transactions made in pursuance of such contracts or arrangements does not arise.
- (vi) In our opinion and according to the information and explanations given to us, the Company has not accepted deposits from the public during the year within the meaning of Sec 58A & 58AA or any other relevant provisions of the Companies Act, 1956 and the rules framed thereunder.
- (vii) The Company has an internal audit system commensurate with its size and nature of its business.
- (viii) On the basis of the records produced, we are of the opinion that, prima facie, the cost accounting records prescribed by the Central Government under section 209(1) (d) of the Companies Act, 1956 in respect of CFL and Wire units have been maintained by the Company. However, we are not required to and have not carried out any detailed examination of such records.
- (ix) (a) The Company is generally regular in depositing with appropriate authorities undisputed statutory dues including Provident Fund, Investor Education Protection Fund, Employees' State Insurance, Income Tax, Sales Tax, Wealth Tax, Service Tax, Excise Duty, Custom Duty and other statutory dues applicable to it and there are no undisputed liabilities as on 31st March 2011 outstanding for a period of more than six months from the date they became payable.
  - (b) According to the information and explanations given to us, the particulars of dues of Excise Duty matters as at 31st March 2011 which have not been deposited on account of any dispute are as follows:

| Nature of<br>Dues             | Demand in Dispute (Rs.) | Amount deposited (Rs.) | Period to which amount relates    | Forum where pending   |
|-------------------------------|-------------------------|------------------------|-----------------------------------|---|
| Excise Duty including Penalty | 1,810,652               | 515,000                | August, 1998 to<br>December, 1998 | Central Excise and Service Tax<br>Appellate Tribunal, New Delhi |
| Excise Duty including Penalty | 10,450,866              | 2,500,000              | 2007-2008                         | Central Excise and Service Tax<br>Appellate Tribunal, New Delhi |
| Excise Duty including Penalty | 39,484,604              | -                      | May, 2004 to<br>September, 2004   | Central Excise and Service Tax<br>Appellate Tribunal, New Delhi |
| Excise Duty including Penalty | 568,024                 | -                      | April, 2001 to<br>August, 2004    | Central Excise and Service Tax<br>Appellate Tribunal, New Delhi |
| Total                         | 52,314,146              | 3,015,000              |                                   |   |



- The Company has no accumulated losses as at March 31, 2011. The Company has not incurred cash losses in the (x) financial year ended on that date and in the immediately preceding financial year.
- (xi) According to the information and explanations given to us, the Company has not defaulted in repayment of dues to a financial institution or bank.
- (xii) According to the information and explanations given to us, the Company has not granted loans and advances on the basis of security by way of pledge of shares, debentures and other securities.
- (xiii) In our opinion and according to information and explanations given to us, the provisions of any special statute applicable to chit fund, nidhi, mutual benefit fund, societies are not applicable to the Company. Therefore, the provisions of clause 4 (xiii) of the Companies (Auditors' Report) Order, 2003 are not applicable to the Company.
- (xiv) The Company is not dealing or trading in shares, securities, debentures and other investments. Therefore, the provisions of clause 4 (xiv) of the Companies (Auditors' Report) Order, 2003 are not applicable to the Company.
- According to the information and explanations given to us, the Company has given Corporate guarantees of Saudi Riyals Five Million Five Thousand only to The Saudi British Bank, Riyadh, Saudi Arabia and Saudi Riyals Three Million Two Hundred Thousand only to Saudi Industrial Development Fund for securing the banking facilities extended by it to M/s Saudi National Lamps and Electricals Company Limited, a Joint Venture Company in which the Company is having 20% ownership interest. The terms and conditions thereof are not prejudicial to the interest of the Company.
- (xvi) According to the information and explanations given to us, on an overall basis, term loans have been applied for the purpose for which they were obtained.
- (xvii) According to the information and explanations given to us, and on an overall examination of the Balance Sheet of the Company, we are of the opinion that the Company has not utilized any funds raised from short-term sources towards long-term investments.
- (xviii) According to the information and explanations given to us, the company has made preferential allotment of shares to parties covered in the register maintained under Section 301 of the Companies Act, 1956. In our opinion, the price at which shares have been issued is not prejudicial to the interest of the company.
- (xix) The Company has not issued any debentures during the year.
- (xx) The Company has not made any public issue during the year.
- (xxi) During the course of examination of the books and records of the Company, carried out in accordance with the Generally Accepted Auditing Practices in India, and according to the information and explanation given to us, we have neither come across any instance of fraud on or by the Company, noticed or reported during the year, nor have we been informed of such case by the management.

Rajesh Sethi Partner

M. No. 85669 Firm Reg. No: 001111N

For and on behalf of J C Bhalla & Co. Chartered Accountants

Dated: 19th April, 2011

Place: Noida

# INDO ASIAN FUSEGEAR LIMITED Balance Sheet as at 31<sup>st</sup> March, 2011

| Particulars  | S  | chedule |  | 31.03.1<br>F | l1<br>Rs                              | 31.03.10<br>Rs  |
|--|--|---------|--|--------------|---------------------------------------|---|
| SOURCES OF FUNDS   |  |         |  |              |                                       |   |
| SHAREHOLDERS FUNI  | DS   |         |  |              |                                       |   |
| Share Capital  |  | 1       |  | 169,516,28   | 80                                    | 171,066,280   |
| Share Warrants (Refer N  | ote 13 of Schedule 18                                    | 3)      |  | 15,575,00    | 00                                    | 10,562,500  |
| Reserves & Surplus   |  | 2       |  | 3,501,734,38 | 37                                    | 1,038,564,218   |
| LOAN FUNDS   |  |         |  |              |                                       |   |
| Secured Loans  |  | 3       |  | 3,920,92     | 27                                    | 1,203,296,614   |
| Unsecured Loans  |  | 4       |  |              | -                                     | 20,227,475  |
| DEFERRED TAX LIABIL  | LITY (NET)   |         |  |              | -                                     | 4,049,554   |
| (Refer Note 28 of Schedu   | ule 18)  |         |  |              |                                       |   |
|  |  |         |  | 3,690,746,59 | <u></u>                               | 2,447,766,641   |
| APPLICATION OF FUNI  | DS   |         |  |              | _                                     |   |
| FIXED ASSETS   |  | 5       |  |              |                                       |   |
| Gross Block  |  |         |  | 579,897,68   | 35                                    | 1,074,848,496   |
| Less:Depreciation  |  |         |  | 243,619,99   | 8                                     | 459,970,697   |
| Net Block  |  |         |  | 336,277,68   | <del></del>                           | 614,877,799   |
| Capital Work In Progress   | 3  |         |  | 34,800,93    | 80                                    | 108,441,118   |
|  |  |         |  | 371,078,61   | 17                                    | 723,318,917   |
| Pre-operative Expenditur   | re Pending Allocation                                    | 6       |  |              | -                                     |   |
| INVESTMENTS  |  | 7       |  | 2,964,008,63 | 35                                    | 118,662,351   |
| CURRENT ASSETS, LO   | AN & ADVANCES  | 8       |  |              |                                       |   |
| -Inventories   |  |         | 126,169,899  |              | 636,161,028                           |   |
| -Sundry Debtors  |  |         | 155,733,029  |              | 1,209,692,675                         |   |
| -Cash and Bank Balance   | s  |         | 118,935,834  |              | 89,554,655                            |   |
| -Loans and Advances  |  | _       | 901,251,702  | 1,302,090,4  | 367,827,690                           | 2,303,236,048   |
| LESS:CURRENT LIABII  | LITIES   | 9       |  |              |                                       |   |
| & PROVISIONS   |  |         |  |              |                                       |   |
| -Liabilities   |  |         | 90,911,486   |              | 566,407,364                           |   |
| -Provisions  |  | _       | 855,519,636  | 946,431,12   | <u>131,043,311</u>                    | 697,450,675   |
| NET CURRENT ASSETS   | S  |         |  | 355,659,34   | 12                                    | 1,605,785,373   |
|  |  |         |  | 3,690,746,59 | <u>)4</u>                             | 2,447,766,641   |
| SIGNIFICANT ACCOUN<br>NOTES ON ACCOUNTS                                  |  | 18      |  |              |                                       |   |
| MOTES ON ACCOUNTS  | ,  |         |  |              |                                       |   |
| As per our report of even dat  | e annexed.   |         |  |              |                                       |   |
| Rajesh Sethi<br>Partner<br>Membership No. 85669<br>Firm Reg. No. 001111N | Kumar Indramani<br>Manager(Legal) &<br>Company Secretary |         | K. B. Satija<br>Asstt. Vice Presid<br>Corporate Financ | lent J       | K. Ranade<br>oint Managing<br>irector | V. P. Mahendru<br>Chairman - Cum<br>Managing Director |
| for & on behalf of   |  |         |  |              |                                       |   |

Place: Noida Dated: 19<sup>th</sup> April, 2011

J. C. Bhalla & Co. Chartered Accountants



## INDO ASIAN FUSEGEAR LIMITED Profit & Loss Account for the Year Ended 31st March, 2011

| Particulars   | S                       | chedule          | 31              | .03.11<br>Rs                          | 31.03.10<br>Rs |
|---|-------------------------|------------------|-----------------|---------------------------------------|----------------|
| INCOME  |                         |                  |                 | KS                                    | KS             |
| Gross Sales and Operating F   | Povonuos                | 10               | 1 220 00        | 0.454                                 | 2 250 500 500  |
| Less : Excise Duty  | Revenues                | 10               | 1,229,98        |                                       | 2,350,588,508  |
|   |                         |                  |                 | 11,938                                | 49,254,823     |
| Net Sales and Operating Rev   | venues                  | 11               | 1,206,08        | ,                                     | 2,301,333,685  |
| Other Income  |                         | 11               | 112,39          | · · · · · · · · · · · · · · · · · · · | 111,360,129    |
| EVDENDITUDE   |                         |                  | 1,318,48        | 31,604                                | 2,412,693,814  |
| EXPENDITURE   |                         | 10               | 774 00          | 0.000                                 | 4 077 445 040  |
| Material Cost   |                         | 12               | 771,33          |                                       | 1,277,445,818  |
| Manufacturing Expenses  |                         | 13<br>14         | 104,10          |                                       | 189,863,037    |
| Administration & Other Exper  |                         |                  | 557,64          | ,                                     | 487,143,432    |
| Selling & Distribution Expens   | es                      | 15<br>16         | 207,79          | •                                     | 181,466,995    |
| Financial Expenses  |                         | 10               |                 | 8,462                                 | 179,154,483    |
| Depreciation (*) <sup>1</sup>   |                         |                  |                 | 30,707                                | 70,020,735     |
| /I \/   |                         |                  | 1,766,58        | 51,474                                | 2,385,094,500  |
| (Less)/Add : Net (Increase)/D   |                         | 47               | 74.04           | 4 222                                 | (44 000 070)   |
| in Finished Goods and Work-   | in-Progress             | 17               |                 | 1,332                                 | (11,606,972)   |
|   |                         |                  | 1,838,49        | <u>'</u>                              | 2,373,487,528  |
| Profit / (Loss) before Extra  |                         |                  | (520,01         |                                       | 39,206,286     |
| Extraordinary Items (Refer N  | ote 23 of Schedule 18)  |                  | 3,951,31        |                                       |                |
| Profit before Tax   |                         |                  | 3,431,30        | 0,530                                 | 39,206,286     |
| Less : Income Tax Expense   |                         |                  |                 |                                       |                |
| - Current Tax   |                         |                  | 805,00          | 0,000                                 | 7,675,000      |
| - Deferred Tax  |                         |                  | (4,04           | 9,554)                                | 2,873,842      |
| - Wealth Tax  |                         |                  | 30              | 6,144                                 | 42,134         |
| <ul> <li>Excess Provision for Tax for</li> </ul>                                    |                         |                  | (4,79           | 4,705)                                | -              |
| <ul> <li>Wealth Tax Paid for earlier y</li> </ul>                                   | /ears                   |                  |                 |                                       | 99,432         |
| Profit after Tax  |                         |                  | 2,634,83        | 8,645                                 | 28,515,878     |
| Brought forward from Previou  | ıs Year                 |                  | 32,90           | 0,106                                 | 59,384,228     |
| Profit Available for Appropr  | riation                 |                  | 2,667,73        | 8,751                                 | 87,900,106     |
| Appropriation:  |                         |                  |                 |                                       |                |
| General Reserve   |                         |                  | 2,000,00        | 0,000                                 | 55,000,000     |
| Special Interim Dividend on E   | Equity Shares           |                  | 169,51          | 6,280                                 | -              |
| Preference Dividend paid  |                         |                  | 1,00            | 0,000                                 | -              |
| Arrears of Preference Divider   | nd paid                 |                  | 4,00            | 0,000                                 | -              |
| Tax on Dividend   |                         |                  | 28,98           | 4,973                                 | -              |
| Balance transferred to Balance  | ce Sheet                |                  | 464,23          | 37,498                                | 32,900,106     |
|   |                         |                  | 2,667,73        | 8,751                                 | 87,900,106     |
| Earnings Per Share (Refer I   | Note No.27              |                  |                 | <del></del>                           |                |
| of Schedule 18)   |                         | 18               |                 |                                       |                |
| Basic and Diluted EPS befo  | ore Extraordinary Items | ;                |                 |                                       |                |
| - Basic   | -                       |                  | (:              | 30.96)                                | 1.79           |
| - Diluted   |                         |                  | (;              | 30.96)                                | 1.78           |
| <b>Basic and Diluted EPS afte</b>   | r Extraordinary Items   |                  |                 |                                       |                |
| - Basic   |                         |                  | 1               | 59.16                                 | 1.79           |
| - Diluted   |                         |                  | 1               | 57.43                                 | 1.78           |
| (Face Value of Rs 10/- each   | )                       |                  |                 |                                       |                |
| SIGNIFICANT ACCOUNTING  | G POLICIES &            |                  |                 |                                       |                |
| NOTES ON ACCOUNTS   |                         | 18               |                 |                                       |                |
| (*) <sup>1</sup> Net of Rs.1,967,223/- (Previous As per our report of even date and |                         | ansferred from N | Nerger Adjustme | nt Account                            |                |
| Daisah Cathi  | /                       | I/ D 0-411       |                 | D.I. Dani-d-                          | V D M-1        |
| •   | Kumar Indramani         | K. B. Satija     |                 | P. K. Ranade                          | V. P. Mahendru |
| Partner   | Manager(Legal) &        | Asstt. Vice P    | resident        | Joint Managing                        | Chairman - Cum |
|   |                         |                  |                 |                                       |                |

Membership No. 85669 Firm Reg. No. 001111N

Company Secretary

Corporate Finance

Director

Managing Director

for & on behalf of J. C. Bhalla & Co. Chartered Accountants

Place : Noida Dated: 19th April, 2011

## Cash Flow Statement for the Year Ended 31st March, 2011

|    | Particulars   | 31.03.11<br>(Rs.) | 31.03.10<br>(Rs.) |
|----|---|-------------------|-------------------|
| Δ  | Cash Flow from Operating Activities                               | · /               | ,                 |
|    | Net Profit before tax and extra ordinary items                    | (520,011,202)     | 39,206,286        |
|    | Adjustments for :   | (* *,* , * ,      | ,,                |
|    | Depreciation / Amortisation                                       | 52,580,707        | 70,020,735        |
|    | Interest Income   | (6,756,788)       | (2,348,804)       |
|    | Dividend Income   | (62,903,984)      | -                 |
|    | Interest Charged  | 79,875,250        | 181,503,287       |
|    | Loss/(Profit) on sale of Fixed Assets                             | (15,924,021)      | (94,273,467)      |
|    | Loss/(Profit) on sale of Investments                              | 5,665,000         | -                 |
|    | Provision for Doubtful Debts                                      | 161,228,843       | -                 |
|    | Provisions no longer required written back                        | (246,188)         | -                 |
|    | Operating profit before Working Capital Changes Adjustments for : | (306,492,383)     | 194,108,037       |
|    | Trade and Other Receivables                                       | 190,756,484       | (39,504,819)      |
|    | Inventories   | 54,623,605        | (47,055,257)      |
|    | Trade payables and Other Liabilities                              | (111,744,924)     | (42,938,742)      |
|    | Cash generated from Operations                                    | (172,857,218)     | 64,609,219        |
|    | Direct Taxes Paid   | (791,174,680)     | (9,999,032)       |
|    | Net Cash from Operating Activities                                | (964,031,898)     | 54,610,187        |
| 3. | Cash Flow from Investing Activities                               |                   |                   |
|    | Purchase of Fixed Assets  | (30,179,981)      | (99,084,424)      |
|    | Sale of Fixed Assets  | 31,257,143        | 177,746,346       |
|    | Pre-operative Expenditure pending allocation                      | · · · · -         | 21,241,334        |
|    | Purchase of Investments   | (4,028,510,284)   | (8,366,000)       |
|    | Sale of Investments   | 1,283,275,000     | -                 |
|    | Amount received on Slump Sale                                     | 5,300,000,000     | -                 |
|    | Expenses incurred on Slump Sale                                   | (162,602,560)     | -                 |
|    | Interest Received   | 6,432,019         | 2,552,761         |
|    | Dividend Received   | 62,903,984        | -                 |
|    | Net Cash used in Investing Activities                             | 2,462,575,321     | 94,090,017        |
|    | Cash Flow from Financing Activities                               |                   |                   |
|    | Proceeds from Issuance of Share Warrants / Capital                | 47,262,500        | 50,562,500        |
|    | Proceeds from Borrowings  | 1,000,000         | 45,706,093        |
|    | Repayment of Borrowings   | (1,216,836,581)   | (107, 178, 211)   |
|    | Interest Paid   | (87,086,910)      | (180,170,582)     |
|    | Redemption of Preference Share Capital                            | (10,000,000)      | -                 |
|    | Preference Dividend Paid  | (5,000,000)       | -                 |
|    | Special Interim Dividend Paid                                     | (169,516,280)     | -                 |
|    | Tax on Dividend Paid  | (28,984,973)      | -                 |
|    | Net Cash from Financing Activities                                | (1,469,162,244)   | (191,080,200)     |
|    | Net (Decrease)/Increase in Cash & Cash Equivalents                | 29,381,179        | (42,379,996)      |
|    | Cash & Cash Equivalents at start of the year                      | 89,554,655        | 131,934,651       |
|    | Cash & Cash Equivalents at close of the year                      | 118,935,834       | 89,554,655        |

Cash and cash equivalents include Rs.74,267,036/- ( Previous Year Rs Rs.1,884,683/-) on account of Margin Money which is held for more than three months and is not available for use by the Company.

#### As per our report of even date annexed

Rajesh Sethi Partner Membership No. 85669 Firm Reg. No. 001111N Kumar Indramani Manager(Legal) & Company Secretary

K. B. Satija Asstt. Vice President Corporate Finance P. K. Ranade Joint Managing Director V. P. Mahendru Chairman - Cum Managing Director

for & on behalf of J.C. Bhalla & Co. Chartered Accountants

Place: Noida Dated: 19th April, 2011



#### SCHEDULE-1 SHARE CAPITAL

| Particulars   | 31.03.11<br>Rs   |  | 31.03.10<br>Rs                              |
|---|--|--|---|
| AUTHORISED  |  |  |   |
| 19,000,000 (Previous year 19,000,000)<br>Equity Shares of Rs.10/- each  | 190,000,000  |  | 190,000,000                                 |
| 6,000,000 (Previous year 6,000,000)   | 60,000,000   |  | 60,000,000                                  |
| Preference Shares of Rs.10/- each   | 250,000,000  |  | 250,000,000                                 |
| ISSUED, SUBSCRIBED & PAID UP  |  |  |   |
| 16,951,628 (Previous year 16,106,628) Equity Shares   |  |  |   |
| of Rs 10/-each fully paid up  | 169,516,280  |  | 161,066,280                                 |
| Of the above Shares 14,276,100 (Previous year 14,276,100) shares are allotted as fully paid up under the Scheme of Arrangement without payments being received in cash.   |  |  |   |
| Of the above Shares 280,528 (Previous year 280,528) Shares are allotted as fully paid up upon the conversion of 8% Convertible Preference Shares allotted to the Equity Shareholders of erstwhile Indo Kopp Limited under the Scheme of Arrangement.  |  |  |   |
| Nil (Previous year 1,000,000) 10% Cumulative  |  |  |   |
| Redeemable Preference Shares of Rs.10/-each fully paid up (allotted as fully paid up under the Scheme of  |  |  | 10,000,000                                  |
| Arrangement without payments being received in cash)  | -  |  |   |
| (Refer Note 20 of Schedule 18)  | 160 516 280  |  |   |
| Arrangement without payments being received in cash) (Refer Note 20 of Schedule 18)  Total  | 169,516,280  |  | 171,066,280                                 |
| Total SCHEDULE-2  | 169,516,280  |  |   |
| (Refer Note 20 of Schedule 18)  Total  SCHEDULE-2 RESERVES AND SURPLUS  | 169,516,280<br>31.03.11<br>Rs  |  | 171,066,280<br>31.03.10                     |
| (Refer Note 20 of Schedule 18)  Total   | 31.03.11   |  | 171,066,280                                 |
| (Refer Note 20 of Schedule 18)  Total  SCHEDULE-2 RESERVES AND SURPLUS  Particulars  CAPITAL RESERVE  | 31.03.11<br>Rs   | 12,191,000   | 171,066,280<br>31.03.10                     |
| (Refer Note 20 of Schedule 18)  Total  SCHEDULE-2 RESERVES AND SURPLUS  Particulars  CAPITAL RESERVE  Balance as per last Balance Sheet  36,891,0   | 31.03.11<br>Rs   | 12,191,000<br>24,700,000   | 171,066,280<br>31.03.10                     |
| (Refer Note 20 of Schedule 18)  Total  SCHEDULE-2 RESERVES AND SURPLUS  Particulars  CAPITAL RESERVE  Balance as per last Balance Sheet  Addition during the year   | 31.03.11<br>Rs   |  | 171,066,280<br>31.03.10<br>Rs               |
| (Refer Note 20 of Schedule 18)  Total  SCHEDULE-2 RESERVES AND SURPLUS  Particulars  CAPITAL RESERVE  Balance as per last Balance Sheet Addition during the year  SECURITIES PREMIUM ACCOUNT  | 31.03.11<br>Rs<br>00<br>- 36,891,000                                       |  | 171,066,280<br>31.03.10<br>Rs               |
| (Refer Note 20 of Schedule 18)  Total  SCHEDULE-2 RESERVES AND SURPLUS  Particulars  CAPITAL RESERVE Balance as per last Balance Sheet Addition during the year  SECURITIES PREMIUM ACCOUNT Balance as per last Balance Sheet 219,890,2   | 31.03.11<br>Rs<br>000<br>- 36,891,000                                      | 24,700,000   | 31.03.10<br>Rs                              |
| (Refer Note 20 of Schedule 18)  Total  SCHEDULE-2 RESERVES AND SURPLUS  Particulars  CAPITAL RESERVE Balance as per last Balance Sheet Addition during the year  SECURITIES PREMIUM ACCOUNT Balance as per last Balance Sheet Addition during the year  219,890,2 Addition during the year 33,800,0   | 31.03.11<br>Rs<br>000<br>- 36,891,000                                      | 24,700,000<br>187,890,220  | 31.03.10<br>Rs                              |
| Total  SCHEDULE-2 RESERVES AND SURPLUS  Particulars  CAPITAL RESERVE  Balance as per last Balance Sheet 36,891,0 Addition during the year  SECURITIES PREMIUM ACCOUNT Balance as per last Balance Sheet 219,890,2 Addition during the year 33,800,0  GENERAL RESERVE  | 31.03.11<br>Rs<br>000<br>- 36,891,000<br>20<br>00 253,690,220              | 24,700,000<br>187,890,220  | 31.03.10<br>Rs                              |
| Total  SCHEDULE-2 RESERVES AND SURPLUS  Particulars  CAPITAL RESERVE Balance as per last Balance Sheet Addition during the year  SECURITIES PREMIUM ACCOUNT Balance as per last Balance Sheet Addition during the year  33,800,0  GENERAL RESERVE Balance as per last Balance Sheet 707,274,7   | 31.03.11<br>Rs<br>000<br>- 36,891,000<br>200<br>000 253,690,220            | 24,700,000<br>187,890,220<br>32,000,000  | 31.03.10<br>Rs<br>36,891,000                |
| Total  SCHEDULE-2 RESERVES AND SURPLUS  Particulars  CAPITAL RESERVE Balance as per last Balance Sheet Addition during the year  SECURITIES PREMIUM ACCOUNT Balance as per last Balance Sheet Addition during the year  33,800,0  GENERAL RESERVE Balance as per last Balance Sheet 707,274,7 Add: Amount transferred from Profit and Loss Account  | 31.03.11<br>Rs<br>000<br>- 36,891,000<br>200<br>000 253,690,220            | 24,700,000<br>187,890,220<br>32,000,000<br>652,274,702                             | 31.03.10<br>Rs<br>36,891,000                |
| Total  SCHEDULE-2 RESERVES AND SURPLUS  Particulars  CAPITAL RESERVE Balance as per last Balance Sheet Addition during the year  SECURITIES PREMIUM ACCOUNT Balance as per last Balance Sheet Addition during the year  SECURITIES PREMIUM ACCOUNT Balance as per last Balance Sheet Addition during the year  33,800,0  GENERAL RESERVE Balance as per last Balance Sheet 707,274,7 Add: Amount transferred from Profit and Loss Account MERGER ADJUSTMENT ACCOUNT   | 31.03.11<br>Rs  00 - 36,891,000  20 00 253,690,220  02 00 2,707,274,702    | 24,700,000<br>187,890,220<br>32,000,000<br>652,274,702                             | 31.03.10<br>Rs<br>36,891,000                |
| Total  SCHEDULE-2 RESERVES AND SURPLUS  Particulars  CAPITAL RESERVE Balance as per last Balance Sheet Addition during the year  SECURITIES PREMIUM ACCOUNT Balance as per last Balance Sheet Addition during the year  SECURITIES PREMIUM ACCOUNT Balance as per last Balance Sheet Addition during the year  SENERAL RESERVE Balance as per last Balance Sheet Add: Amount transferred from Profit and Loss Account  MERGER ADJUSTMENT ACCOUNT Balance as per last Balance Sheet 41,608,1   | 31.03.11<br>Rs  00  - 36,891,000  20 00  253,690,220  02 00  2,707,274,702 | 24,700,000<br>187,890,220<br>32,000,000<br>652,274,702<br>55,000,000               | 31.03.10<br>Rs<br>36,891,000<br>219,890,220 |
| Refer Note 20 of Schedule 18)  Total  SCHEDULE-2 RESERVES AND SURPLUS  Particulars  CAPITAL RESERVE Balance as per last Balance Sheet 36,891,0 Addition during the year  SECURITIES PREMIUM ACCOUNT Balance as per last Balance Sheet 219,890,2 Addition during the year 33,800,0  GENERAL RESERVE Balance as per last Balance Sheet 707,274,7 Add: Amount transferred from Profit and Loss Account 2,000,000,0  MERGER ADJUSTMENT ACCOUNT Balance as per last Balance Sheet 41,608,1 Less: Amount transferred from Profit and Loss Account 1,967,2 | 31.03.11<br>Rs  00  - 36,891,000  20 00  253,690,220  02 00  2,707,274,702 | 24,700,000<br>187,890,220<br>32,000,000<br>652,274,702<br>55,000,000<br>45,015,302 | 171,066,280<br>31.03.10<br>Rs               |
| Refer Note 20 of Schedule 18)  Total  SCHEDULE-2 RESERVES AND SURPLUS  Particulars  CAPITAL RESERVE Balance as per last Balance Sheet 36,891,0 Addition during the year  SECURITIES PREMIUM ACCOUNT Balance as per last Balance Sheet 219,890,2 Addition during the year 33,800,0  GENERAL RESERVE Balance as per last Balance Sheet 707,274,7 Add: Amount transferred from Profit and Loss Account 2,000,000,0  MERGER ADJUSTMENT ACCOUNT Balance as per last Balance Sheet 41,608,1   | 31.03.11<br>Rs  00  - 36,891,000  20 00  253,690,220  02 00  2,707,274,702 | 24,700,000<br>187,890,220<br>32,000,000<br>652,274,702<br>55,000,000<br>45,015,302 | 31.03.10<br>Rs<br>36,891,000<br>219,890,220 |

## SCHEDULE-3 SECURED LOANS

| Particulars                |           | 31.03.11<br>Rs |             | 31.03.10<br>Rs |
|----------------------------|-----------|----------------|-------------|----------------|
| Banks                      |           |                |             |                |
| -Cash Credit               |           | -              |             | 766,092,339    |
| Term Loans                 |           |                |             |                |
| - Karnataka Bank Limited   | -         |                | 17,999,443  |                |
| - Punjab National Bank     | -         |                | 353,000,000 |                |
| - State Bank of India - I  | -         |                | 12,499,500  |                |
| - State Bank of India - II | -         |                | 18,584,737  |                |
| - State Bank of Patiala    | -         |                | 24,430,126  |                |
| - Interest accrued and Due |           |                | 3,766,581   | 430,280,387    |
| Vehicle Loans              |           |                |             |                |
| - From Banks               | 3,496,741 |                | 5,702,516   |                |
| - From Others              | 424,186   | 3,920,927      | 1,221,372   | 6,923,888      |
| Total                      |           | 3,920,927      |             | 1,203,296,614  |

#### Notes:

- a) Cash Credit facility from Banks was secured primarily against hypothecation by way of pari-passu charge on entire present and future current assets of the Company and collaterally by second pari-passu charge over Company's immovable properties situated at Murthal, Noida, Jalandhar and Haridwar together with all buildings and structure thereon and all plant and machinery therein or to be therein and personally guaranteed by three Directors of the Company.
- b) Term Loans from Punjab National Bank and State Bank of India -II were secured by pari-passu first charge over the Company's immovable properties situated at Murthal, Noida, Jalandhar and Haridwar together with all buildings and structure thereon and or to be thereon and all Plant and Machinery attached to the earth or any thing permanently fastened to any thing attached to the earth and personally guaranteed by three Directors of the Company.
- c) Term Loans from Other Banks were secured by pari-passu first charge over the Company's immovable properties situated at Murthal, Noida, Jalandhar and Haridwar together with all buildings and structure thereon and or to be thereon and all Plant and Machinery attached to the earth or any thing permanently fastened to any thing attached to the earth.
- d) During the year the Company has repaid the entire amount of Cash Credit facility and Term Loans availed by it from Banks out of the proceeds received on Slump Sale of Switchgear Business. The charge of respective Banks over the assets hypothecated to them has also been released.
- e) Vehicle Loans from Banks and Others are secured by way of hypothecation of vehicles.
- f) Secured loans falling due for repayment within one year Rs.2,310,217/- (Previous year Rs.126,137,359/-).

#### SCHEDULE-4 UNSECURED LOANS

| Particulars   | 31.03.11<br>Rs | 31.03.10<br>Rs |
|---|----------------|----------------|
| Fixed Deposits  |                |                |
| a) Directors  | -              | 1,474,563      |
| b) Members  | -              | 695,662        |
| c) Others   | -              | 18,057,250     |
| (Due within one year Nil, Previous year Rs.4,084,206/-) |                |                |
| Total   | <del></del>    | 20,227,475     |

| CHEDULE-5 | FIXED ASSETS |
|-----------|--------------|

| FINED ASSELS              |                           |             |                        |                 |   |             |                             |                         |            |                         |                               | (III HS.)  |
|---------------------------|---------------------------|-------------|------------------------|-----------------|---|-------------|-----------------------------|-------------------------|------------|-------------------------|-------------------------------|------------|
|                           |                           | 5           | Gross Block            |                 |   |             | Depreciation / Amortisation | ortisation              |            |                         | ž                             | Net Block  |
| S. Assets                 | As At                     | Additions   | Sale/Adj               | Sale/Adjustment | As At   | AsAt        | For The                     | Adjı                    | Adjustment | Upto                    | As At                         | As At      |
| No.                       | 01.04.10                  | _           | On account of          | Others          | 31.03.11  | 01.04.10    | Year                        | Year On account of      | Others     | 31.03.11                | 31.03.11                      | 31.03.10   |
| Intangible Assets         |                           |             | olump sale             |                 |   |             |                             | olump sale              |            |                         |                               |            |
| 1 Computer Software       | 13,571,299                | 1,732,500   | 14,731,799             | •               | 572,000   | 3,836,069   | 1,323,042                   | 4,873,307               | •          | 285,804                 | 286,196                       | 9,735,230  |
| Tangible Assets           |                           |             |                        |                 |   |             |                             |                         |            |                         |                               |            |
| 1 Land - Lease Hold       | 78,033,867                | •           | 66,781,777             | •               | 11,252,090  | 5,683,956   | 218,798                     | 5,212,216               | •          | 690,538                 | 10,561,552                    | 72,349,911 |
| 2 Land - Free Hold        | 64,411,200                |             | •                      | •               | 64,411,200  |             | •                           | •                       |            | •                       | 64,411,200                    | 64,411,200 |
| 3 Building                | 205,967,739               | 55,949,190  | 55,949,190 147,940,829 | •               | 113,976,100   | 78,444,819  |                             | 9,934,675 (*)36,622,199 |            | 51,757,295              | <b>62,218,805</b> 127,522,920 | 27,522,920 |
| 4 Lease Hold Improvements | nents 9,301,242           |             | •                      | •               | 9,301,242   | 4,287,898   | 1,860,248                   | •                       |            | 6,148,146               | 3,153,096                     | 5,013,344  |
| 5 Plant & Machinery       | 578,765,816               | 6,137,985   | 6,137,985 258,002,411  | 30,274,597      | 296,626,793   | 282,171,116 | 31,713,189                  | 149,716,448 15,217,050  | 15,217,050 | 148,950,807             | 147,675,986 296,594,700       | 96,594,700 |
| 6 Furniture & Fixtures    | 30,729,284                | 1,450,319   | 18,288,267             | 80,111          | 13,811,225  | 18,866,201  | 2,300,817                   | 12,814,616              | 50,264     | 8,302,138               | 5,509,087                     | 11,863,083 |
| 7 Office Equipments       | 10,073,036                | 479,719     | 6,726,335              | 30,096          | 3,796,324   | 6,477,049   | 439,951                     | 4,683,678               | 14,939     | 2,218,383               | 1,577,941                     | 3,595,987  |
| 8 Fans Coolers & A.C.     | 13,285,468                | 530,210     | 7,666,328              | 85,657          | 6,063,693   | 6,893,217   | 750,364                     | 4,865,095               | 39,096     | 2,739,390               | 3,324,303                     | 6,392,251  |
| 9 Vehicles                | 25,117,253                | 26,397,684  | 2,614,276              | •               | 48,900,661  | 16,252,844  | 3,703,311                   | 2,364,155               | •          | 17,592,000              | 31,308,661                    | 8,864,409  |
| 10 Computers              | 38,279,346                | 2,935,059   | 35,230,379             | •               | 5,984,026   | 33,173,322  | 1,638,890                   | 31,446,437              | •          | 3,365,775               | 2,618,251                     | 5,106,024  |
| 11 Electrical Fittings    | 7,312,946                 | 3,543,117   | 5,343,093              | 310,639         | 5,202,331   | 3,884,206   | 664,645                     | 2,852,500               | 126,629    | 1,569,722               | 3,632,609                     | 3,428,740  |
| TOTAL                     | 1,074,848,496             | 99,155,783  | 99,155,783 563,325,494 | 30,781,100      | 579,897,685   | 459,970,697 | 54,547,930                  | 255,450,651             | 15,447,978 | 243,619,998             | 336,277,687 614,877,799       | 14,877,799 |
| Capital Work in Progress  | s                         |             |                        |                 |   |             |                             |                         |            |                         | 34,800,930 108,441,118        | 08,441,118 |
| GRAND TOTAL               | 1,074,848,496             | 99,155,783  | 563,325,494            | 30,781,100      | 579,897,685   | 459,970,697 | 54,547,930                  | 255,450,651             | 15,447,978 | 243,619,998             | 371,078,617 723,318,917       | 73,318,917 |
| AS AT 31.03.10            | 1,062,642,265 126,871,103 | 126,871,103 | ,                      | 114,664,872     | - 114,664,872 <b>1,074,848,496</b> 417,734,843 73,427,847 | 417,734,843 | 73,427,847                  | •                       | 31,191,993 | 459,970,697 614,877,799 | 614,877,799                   |            |
|                           |                           |             |                        |                 |   |             |                             |                         |            |                         |                               |            |

Notes:

<sup>(\*)</sup> Includes Rs.1,967,223/· (Previous year Rs.3,407,112/·) transferred to Merger Adjustment Account.
2 Additions to fixed assets includes Nil (Previous year Rs. 325,085/·) on account of capitalisation of Borrowing Costs.
3 Capital Work in Progress includes capital advances of Rs.41,56,500/· (Previous year Rs.68,115,058/-).

## SCHEDULE-6 PRE-OPERATIVE EXPENDITURE PENDING ALLOCATION

| Particulars  | 31.03.11<br>Rs | 31.03.10<br>Rs |
|--|----------------|----------------|
| Opening Balance (A)  | -              | 21,241,334     |
| Additions During the year  |                |                |
| MATERIAL COST  |                |                |
| - Opening Stock  | -              | 2,215,039      |
| - Add Purchases  | -              | 1,765,502      |
| Freight Inward, Cartage & Octroi   | -              | 43,964         |
| - Less Closing Stock   | -              | 2,541,122      |
| Sub-Total (B)  | -              | 1,483,383      |
| MANUFACTURING EXPENSES   | <del></del>    |                |
| - Testing Charges  | -              | 228,011        |
| - Job Work Charges   | -              | 117,785        |
| Sub-Total (C)  |                | 345,796        |
| ADMINISTRATION AND OTHER EXPENSES  |                |                |
| - Salary   |                | 1,508,883      |
| - P.F. Contribution and Administration Charges   | -              | 80,003         |
| - ESI Contribution   | -              | 17,051         |
| - Travelling & Conveyance  | -              | 152,360        |
| - Employees Welfare and training expenses  | -              | 42,753         |
| - Printing and Stationery  | -              | 9,232          |
| - Postage, Telegram & Telephone  | -              | 9,238          |
| - Other Repairs  | -              | 26,962         |
| - Medical Expenses   | -              | 40,647         |
| - Miscellaneous Expenses   | _              | 84,918         |
| - Legal & Professional Charges   | -              | 346,300        |
|  | <del>_</del>   |                |
| Sub-Total (D)  | <del>-</del>   | 2,318,347      |
| FINANCIAL EXPENSES   |                |                |
| - Bank Charges   | <del>-</del>   | 13,776         |
| Sub-Total (E)  | <del>_</del>   | 13,776         |
| Total (A+B+C+D+E)  | -              | 25,402,636     |
| Less : Other Income  | -              | 1,606,260      |
| Total  |                | 23,796,376     |
| Less : Allocated to Fixed Assets   | -              | 21,031,978     |
| Charged to Profit & Loss Account   | -              | 2,764,398      |
| Total Amount Carried to Balance Sheet  | -              |                |
| SCHEDULE-7   |                |                |
| INVESTMENTS  Particulars   | 31.03.11       | 31.03.10       |
| Turtiouturs  | Rs             | Rs             |
| LONG TERM INVESTMENTS Non Trade Investments Investment in Shares - Unquoted  |                |                |
| Hausmann Electrik Pvt. Ltd. : Nil (Previous Year 440,000) Equity Shares of Rs.10/- each fully paid up  | -              | 4,400,000      |
| IAFL Power Distribution & Infrastructure (P) Ltd. (Formerly Indo Asian Power Distribution & Infrastructure (P) Ltd. ) Nil (Previous Year 165,000) Equity Shares of Rs.10/- each fully paid up                      | -              | 1,650,000      |
| IAFL Power Distribution & Infrastructure (P) Ltd. (Formerly Indo Asian Power Distribution & Infrastructure (P) Ltd.) 2,650,000 (Previous Year Nil) 10% Convertible Preference Shares of Rs.10/- each fully paid up | 26,500,000     | -              |



#### Contd.

| Particulars   | 31.03.11         | 31.03.10         |
|---|------------------|------------------|
| Investment in Subsidiary Company IAFL Cables Ltd.(Formerly Indo Asian Cables Limited) 8,640,000 (Previous Year 50,000) Equity Shares of Rs.10/- each fully paid up        | Rs<br>86,400,000 | 500,000          |
| Investment in Joint Ventures Saudi National Lamps and Electricals Company Ltd 40,000 (Previous Year 40,000) Cash Shares of Saudi Riyals 50 each fully paid up             | 25,732,351       | 25,732,351       |
| Indo Simon Electric Private Limited<br>(Formerly Indo Asian Simon Private Limited)<br>10,598,050 (Previous Year 8,638,000) Equity Shares of<br>Rs.10/- each fully paid up | 105,980,500      | 86,380,000       |
| Investment in Units of Mutual Funds-Unquoted BNP Paribas Fixed Term Fund - Growth 10,000,000 (Previous Year Nil) Units of Face Value of Rs.10/- each                      | 100,000,000      | -                |
| HDFC Monthly Income Plan - Long Term - Growth 4,366,259 (Previous Year Nil) Units of Face Value of Rs.10/- each   | 100,000,000      | -                |
| ICICI Prudential FMP Series 54-24 Months Plan Cumulative 8,000,000 (Previous Year Nil) Units of Face Value of Rs.10/- each  | 80,000,000       | -                |
| ICICI Prudential Interval Fund Plan-IV Cumulative<br>17,157,515 (Previous Year Nil) Units of Face Value<br>of Rs.10/- each  | 200,000,000      | -                |
| Reliance Fixed Horizon Fund-XVII Series 13 Growth Plan 14,000,000 (Previous Year Nil) Units of Face Value of Rs.10/- each   | 140,000,000      | -                |
| Reliance Monthly Income Plan - Growth Plan<br>10,000,000 (Previous Year Nil) Units of Face Value<br>of Rs.10/- each   | 100,000,000      | -                |
| State Bank of India Debt Fund Series-370 Days Growth 50,000,000 (Previous Year Nil) Units of Face Value of Rs.10/- each   | 500,000,000      | -                |
| State Bank of India Debt Fund Series-370 Days Growth 20,000,000 (Previous Year Nil) Units of Face Value of Rs.10/- each   | 200,000,000      | -                |
| Kotak FMP 370 Days Series 9 - Growth 20,000,000 (Previous Year Nil) Units of Face Value of Rs.10/- each   | 200,000,000      | -                |
| CURRENT INVESTMENTS Non Trade Investments Investment in Units of Mutual Funds-Unquoted  |                  |                  |
| State Bank of India Debt Fund Series-90 Days Dividend 20,000,000 (Previous Year Nil) Units of Face Value of Rs.10/- each  | 200,000,000      | -                |
| SBI SHF Ultra Short Term Institutional Plan Daily Dividend<br>89,885,647 (Previous Year Nil) Units of Face Value<br>of Rs.10/- each                                       | 899,395,784      | -                |
| Total   | 2,964,008,635    | 118,662,351      |
| Aggregate value of Investments  |                  |                  |
| - Quoted<br>- Unquoted  | -<br>244,612,851 | -<br>118,662,351 |
| - Mutual Funds  | 2,719,395,784    | 110,002,331      |
|   | • •              |                  |

Contd.
-Investments purchased and sold during the year

| Mutual Fund Units  | Face Value<br>(Rs |                | nbers      | Cost<br>(Rs)   |
|--|-------------------|----------------|------------|----------------|
| SBI Magnum Insta Cash Fund - Daily Dividend Option             | 10                | 232,31         | 9,152      | 3,891,415,490  |
| SBI-SHF-Ultra Short Term Fund-Institutional Plan-Daily Divid   | dend 10           | 402,04         | 7,771      | 4,832,890,000  |
| SBI-Debt Fund Series-90 Days-35-Dividend                       | 10                | 150,00         | 0,000      | 1,500,000,000  |
| SBI-Debt Fund Series-90 Days-36-Dividend                       | 10                | 14,00          | 0,000      | 140,000,000    |
| SCHEDULE-8<br>CURRENT ASSETS, LOANS AND ADVANCES               |                   |                |            |                |
| Particulars  |                   | 31.03.11<br>Rs |            | 31.03.10<br>Rs |
| A. INVENTORIES:  |                   |                |            |                |
| (As per inventory taken, valued and certified by               |                   |                |            |                |
| the Management)  |                   |                |            |                |
| I. Raw Material  |                   | 30,956,171     |            | 134,769,201    |
| ii. Work in Progress   |                   | 5,990,183      |            | 312,261,971    |
| ii. Finished Goods   |                   | 89,223,545     |            | 189,129,856    |
|  |                   | 126,169,899    |            | 636,161,028    |
| B. SUNDRY DEBTORS:   |                   |                |            |                |
| (Unsecured Considered good unless otherwise stated)            |                   |                |            |                |
| .Exceeding six months  |                   | 53,539,867     |            | 422,361,922    |
| i.Other Debts  |                   | 102,193,162    |            | 787,330,753    |
|  |                   | 155,733,029    |            | 1,209,692,675  |
| C. CASH AND BANK BALANCES                                      |                   |                |            |                |
| . Cash in Hand   |                   | 722,731        |            | 870,031        |
| i. Cheques in Hand   |                   | 9,964,747      |            | 37,014,451     |
| ii. Balance with Scheduled Banks in :                          | 000 754           |                | 00 000 575 |                |
|  | ,360,754          |                | 29,093,575 |                |
| - Fixed Deposits   | 620,566           | 400 040 050    | 20,691,915 | F4 070 470     |
| - Margin Money(Against Bank Guarantees & Letters of Credit)    | ,267,036          | 108,248,356    | 1,884,683  | 51,670,173     |
| D. LOANS AND ADVANCES  |                   | 110,935,034    |            | 89,554,655     |
| Unsecured Considered good unless otherwise                     |                   |                |            |                |
| stated)  |                   |                |            |                |
| . Advances recoverable in cash or kind or for                  |                   |                |            |                |
| value to be received (*)                                       |                   | 59,692,235     |            | 253,332,909    |
| i. Security Deposit  |                   | 3,360,783      |            | 8,853,273      |
| ii. Advance Income Tax   |                   | 837,577,319    |            | 91,776,123     |
| v. Advance Excise Duty & Custom Duty                           |                   | 621,365        |            | 13,226,364     |
| Advance Service Tax  |                   | -              |            | 639,021        |
| *) (including Rs.278,86,811/- lacs (Previous Year Nil) due fro | om                | 901,251,702    |            | 367,827,690    |
| Indo Simon Electric Pvt. Ltd. a Joint Venture Company)         | Total             | 1,302,090,464  |            | 2,303,236,048  |



# SCHEDULE-9 CURRENT LIABILITIES AND PROVISIONS

| Particulars  | 31.03.11<br>Rs           | 31.03.10<br>Rs         |
|--|--------------------------|------------------------|
| A. CURRENT LIABILITIES:  |                          |                        |
| 1. Sundry Creditors  |                          |                        |
| - Micro,Small and Medium Enterprises   | -                        | 526,530                |
| (Refer Note - 16 of Schedule-18)   |                          |                        |
| -Others  | 46,697,453               | 420,789,761            |
| 2. Advances from Customers   | 1,771,633                | 347,692                |
| 3. Security Deposits   | 5,061,725                | 12,705,459             |
| 4. Other Liabilities   | 33,822,585               | 132,037,922            |
| 5. Unpaid Dividend   | 3,558,090                |                        |
| (A)  | 90,911,486               | 566,407,364            |
| B. PROVISIONS:   |                          |                        |
| Provision for Taxation   | 846,873,391              | 91,735,436             |
| 2. Provision for Gratuity  | 6,653,837                | 28,788,547             |
| Provision for Compensated Absences   | 1,467,290                | 7,488,743              |
| 4. Provision for Excise Duty on Finished Goods   | 525,118                  | 3,030,585              |
| (B)  | 855,519,636              | 131,043,311            |
| Total(A+B)   | 946,431,122              | 697,450,675            |
| SCHEDULE-10  | 340,401,122              |                        |
| GROSS SALES AND OPERATING REVENUES   |                          |                        |
| Particulars  | 31.03.11                 | 31.03.10               |
| Tanada a Tan | Rs                       | Rs                     |
| A. SALES   |                          |                        |
| -Domestic  | 1,025,025,993            | 1,865,312,595          |
| -Export  | 201,362,733              | 469,674,556            |
| GROSS SALES  | 1,226,388,726            | 2,334,987,151          |
| B. OPERATING REVENUES  |                          |                        |
| -Export Incentives   | 3,591,728                | 15,601,357             |
| Total  | 1,229,980,454            | 2,350,588,508          |
| Total  | 1,223,300,404            | 2,000,000,000          |
| SCHEDULE-11  |                          |                        |
| OTHER INCOME   |                          |                        |
| Particulars  | 31.03.11                 | 31.03.10               |
|  | Rs                       | Rs                     |
| Dividend on Non-Trade Current Investments  | 62,903,984               | -                      |
| Profit on Sale of Fixed Assets (Net)   | 15,924,021               | 94,273,467             |
| Rental Income  | 1,578,928                | -                      |
| Provisions no longer required written back   | 246,188                  | -                      |
| Exchange Rate Difference   | 5,511,178                | 2,403,631              |
| Miscellaneous Income   | 24,730,206               | 14,683,031             |
| MISCERIALIEUUS IIICUITE  | £4,130,£00               | 14,000,001             |
| Sundry Polonoos Writton Pook   |                          |                        |
| Sundry Balances Written Back Total   | 1,498,583<br>112,393,088 | <u></u><br>111,360,129 |

#### SCHEDULE-12 MATERIAL COST

| Particulars   | 31.03.11<br>Rs    | 31.03.10<br>Rs       |
|---|-------------------|----------------------|
| A) Raw Material Consumed  |                   |                      |
| Opening Stock   | 134,769,201       | 99,320,916           |
| Add: Purchases  | 691,483,115       | 1,222,644,250        |
| Freight Inward, Cartage & Octroi  | 8,966,617         | 17,384,555           |
|   | 835,218,933       | 1,339,349,721        |
| Less: Material Transferred on Slump Sale  | 121,100,757       | -                    |
| Less: Closing Stock   | 30,956,171        | 134,769,201          |
|   | 683,162,005       | 1,204,580,520        |
| B) Purchase of Trading Goods  | <u>88,177,218</u> | 72,865,298           |
| Total   | 771,339,223       | <u>1,277,445,818</u> |
| SCHEDULE-13 MANUFACTURING EXPENSES  |                   |                      |
| Particulars   | 31.03.11          | 31.03.10             |
|   | Rs                | Rs                   |
| Wages & Bonus   | 46,431,601        | 100,506,800          |
| Contribution to Provident Fund and  |                   |                      |
| Administration charges  | 3,393,021         | 4,896,218            |
| ESI Contribution  | 1,464,201         | 1,915,516            |
| Testing Charges   | 7,092,945         | 9,614,185            |
| Power,Fuel and Electricity  | 18,386,969        | 28,296,877           |
| Building Repairs  | 3,541,744         | 2,240,150            |
| Machinery Repairs   | 7,181,615         | 9,896,651            |
| Labour Work Charges   | 13,339,372        | 29,466,055           |
| Excise Duty Provided on Finished Goods (including Rs.27,48,044/- on a/c of Material trfd on Slump Sale) | 3,273,162         | 3,030,585            |
| Total   | 104,104,630       | 189,863,037          |
| SCHEDULE-14   |                   |                      |
| ADMINISTRATION AND OTHER EXPENSES   |                   |                      |
| Particulars   | 31.03.11          | 31.03.10             |
|   | Rs                | Rs                   |
| Salary & Bonus(including Rs.9,165,000/-   |                   |                      |
| paid to Directors, Previous year Rs.6,984,000/-)  | 190,890,073       | 262,499,893          |
| P.F.Contribution and Admn.Charges(including Rs.273,600/-  |                   |                      |
| paid for Directors,Previous year Rs.298,800/-)  | 7,424,553         | 12,710,306           |
| ESI Contribution  | 862,347           | 1,924,303            |
| Rent(including Rs.3,485,514/- paid to Directors,  | 46,000,004        | 40,000,040           |
| Previous year Rs.4,605,500/-) Rates and Taxes   | 16,908,094        | 18,808,046           |
|   | 3,782,539         | 3,995,314            |
| Travelling and Conveyance   | 44,536,257        | 53,293,964           |
| Employees welfare and training expenses   | 5,664,684         | 13,228,830           |
| Printing and Stationery Postage, Telegram & Telephone   | 2,982,972         | 4,613,360            |
| Insurance(including Rs.59,382/- paid for  | 8,565,588         | 13,584,703           |
| Directors, Previous year Rs.58,237/-)   | 3,461,190         | 3,676,031            |
| Other Repairs   | 6,378,925         | 10,547,681           |
| Medical Expenses(including Rs.484,691/- paid  | 0,010,020         | 10,011,001           |
| for Directors, Previous year Rs. 425, 495/-)  | 4,400,846         | 5,977,339            |
| Charity & Donation  | 605,500           | 18,151               |
| Provision for Doubtful Debts  | 161,228,843       | -                    |
| Bad Debts written off   | 49,266,372        | 31,222,940           |
| Loss on Sale of Investments   | 5,665,000         | -                    |
| Directors Sitting fees  | 228,000           | 200,000              |
| Vehicle maintenance   | 3,646,423         | 5,018,434            |
| Miscellaneous Expenses  | 12,417,344        | 15,519,698           |
| Legal & Professional Charges  | 28,400,308        | 30,304,439           |
| Exchange Rate Difference  | 332,035           | -                    |
| Total   | 557,647,893       | 487,143,432          |
|   |                   |                      |



# SCHEDULE-15 SELLING & DISTRIBUTION EXPENSES

| Particulars  |             | 31.03.11<br>Rs |             | 31.03.10<br>Rs |
|--|-------------|----------------|-------------|----------------|
| Freight and Cartage Outwards   |             | 31,821,432     |             | 61,314,508     |
| Advertisement  |             | 17,434,970     |             | 16,557,456     |
| Selling Commission   |             | 8,375,150      |             | 8,260,964      |
| Sales Discount   |             | 122,203,914    |             | 60,388,225     |
| Business Promotion   |             | 26,672,000     |             | 31,481,698     |
| Samples  |             | 1,025,131      |             | 3,283,840      |
| Tender Charges   |             | 50,000         |             | -              |
| Turnover Tax   |             | 207,962        |             | 180,304        |
| Tota   | ıl          | 207,790,559    |             | 181,466,995    |
| SCHEDULE-16<br>FINANCIAL EXPENSES  |             |                |             |                |
| Particulars  |             | 31.03.11       |             | 31.03.10       |
|  |             | Rs             |             | Rs             |
| INTEREST   |             |                |             |                |
| -Fixed Loan  |             | 22,374,028     |             | 57,509,352     |
| -Others  |             | 52,036,314     |             | 108,112,064    |
| Bank Charges   |             | 5,464,908      |             | 15,881,871     |
|  |             | 79,875,250     |             | 181,503,287    |
| Less:Interest received (Gross)   |             | 6,756,788      |             | 2,348,804      |
| (Tax Deducted at Source Rs. 657,705/- previous ye Rs. 270,099/-)             | ar          |                |             |                |
| Tota   | ıl          | 73,118,462     |             | 179,154,483    |
| SCHEDULE-17<br>(INCREASE)/DECREASE IN FINISHED GOODS<br>AND WORK IN PROGRESS |             |                |             |                |
| Particulars  |             | 31.03.11       |             | 31.03.10       |
|  |             | Rs             |             | Rs             |
| A) STOCK AT COMMENCEMENT   |             |                |             |                |
| Work in Progress   | 312,261,971 |                | 321,213,402 |                |
| Finished Goods   | 189,129,856 | 501,391,827    | 168,571,453 | 489,784,855    |
| Less: Material Transferred on Slump Sale                                     |             | 334,266,767    |             | -              |
|  |             | 167,125,060    |             | 489,784,855    |
| B) STOCK AT CLOSE  |             |                |             |                |
| Work in Progress   | 5,990,183   |                | 312,261,971 |                |
| Finished Goods   | 89,223,545  | 95,213,728     | 189,129,856 | 501,391,827    |
| (Increase)/Decrease  |             | 71,911,332     |             | (11,606,972)   |
| (  |             |                |             | (,000,0.2)     |

#### SCHEDULE - 18

## SIGNIFICANT ACCOUNTING POLICIES AND NOTES ON ACCOUNTS FORMING PART OF THE BALANCE SHEET AS AT 31st MARCH, 2011 AND PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED ON THAT DATE

#### A) SIGNIFICANT ACCOUNTING POLICIES:

#### 1. Basis of preparation of Financial Statements :-

The financial statements are prepared under the historical cost convention on the accrual basis of accounting, in accordance with the generally accepted accounting principles and the provisions of the Companies Act, 1956 as adopted consistently by the Company.

#### 2. Fixed Assets :-

#### (a) Tangible Assets

Fixed Assets are accounted at cost of acquisition (net of cenvat availed) inclusive of inward freight, duties, taxes and incidentals related to acquisition and installation including interest on loan taken for the acquisition of assets upto the date of commissioning of assets. Pre-operating expenses for major projects are also capitalised, wherever appropriate. Assets under installation or under construction as at the Balance Sheet date are shown as Capital Work-in-Progress

The revalued amounts of Fixed Assets revalued are presented in the Balance Sheet by restating the net book value by adding thereon the net increase on account of revaluation.

#### (b) Intangible Assets

Intangible Assets are stated at cost of acquisition. Costs relating to development of Computer Software are capitalized. Software expenses, other than development costs, are expensed off in the year they are incurred.

#### 3. Depreciation / Amortisation :-

Depreciation is provided on pro-rata basis on W.D.V. method at the rates prescribed by Schedule XIV to the Companies Act, 1956 except Leasehold Improvements which are amortized over the period of Lease i.e. five years and Computer Software is amortized over a period of five years.

Premium on leasehold land is amortized over the period of lease.

100% depreciation is provided in respect of assets upto Rs.5,000/-.

Depreciation on the revalued portion of Fixed Assets is charged to the Merger Adjustment Account.

#### 4. Inventories:-

Inventories are valued as under :-

i) Raw Material - At lower of cost determined on FIFO basis or net realisable value.

ii) Work-in-Progress - At lower of cost or net realisable value.

iii) Finished Goods

- Manufactured - At lower of cost including excise duty or net realisable value.

Bought outAt cost.iv) Material in TransitAt cost.

#### 5. Revenue Recognition:-

#### Sales:

Sale of goods is recognised at the point of despatch of finished goods to customers. Sales are inclusive of excise duty and exclusive of sales tax.

#### Investing and other Activities:

Income on account of interest and other activities are recognized on an accrual basis. Dividends are accounted for when the right to receive the payment is established.

#### 6. Transactions in Foreign Currency:-

Transactions denominated in foreign currencies are recorded at the exchange rate prevailing on the date of transaction.

Foreign currency monetary items (including forward contracts) are translated at year end rates. Exchange differences arising on settlement of transactions and translation of monetary items (including forward contracts) are recognized as income or expense in the year in which they arise.

The premium or discount arising at the inception of a forward contract, which are not intended for trading purpose, is amortised as expense or income over the life of the contract.

#### 7. Employee Benefits

#### (a) Short Term Employee Benefits

Short-term employee benefits are recognized as an expense at the undiscounted amount in the Profit and Loss Account of the year in which the related service is rendered.

#### (b) Long Term Employee Benefits

#### (i) Defined Contribution Plan

#### Provident Fund and Employees' State Insurance Schemes

All employees of the Company are entitled to receive benefits under the Provident Fund, which is a defined contribution plan. Both the employees and the employer make monthly contributions to the plan at a pre-determined rate (presently 12.0%) of the Employees' Basic Salary and Dearness Allowance. These contributions are made to the fund administered and managed by the Government of India. In addition, some employees of the Company are covered under the Employees' State Insurance schemes, which are also defined contribution schemes recognized and administered by the Government of India.

The Company's contributions to both these schemes are expensed in the Profit and Loss Account. The Company has no further obligations under these plans beyond its monthly contributions.

#### (ii) Defined benefit plan

**Leave Encashment** – Liability on account of unavailed earned leave at the year end is provided as per the actuarial valuation according to Projected Unit Credit Method.

**Gratuity** – Liability on account of Gratuity at the year end is provided as per the actuarial valuation according to the Projected Unit Credit Method.

(iii) Actuarial gains or losses arising from such transactions are charged to revenue in the year in which they arise.

#### 8. Borrowing Costs:-

Borrowing Costs attributable to acquisition and construction of qualifying assets are capitalised as a part of the cost of such assets upto the date when such assets are ready for intended use. Other Borrowing Costs are charged as an expense in the year in which these are incurred.

#### 9. Investments:-

Long Term Investments are stated at cost after deducting provision, if any, made for decline, other than temporary, in the values. Current Investments are stated at lower of cost and market / fair value.

#### 10. Taxation:-

Tax expense comprises both current and deferred tax. Current Tax is measured at the amount expected to be paid to the tax authorities, using the applicable tax rates and tax laws. Deferred tax assets and liabilities are recognized for future tax consequences attributable to the timing difference between taxable income and accounting income that are capable of reversal in one or more subsequent period(s) and are measured using tax rates enacted or substantively enacted as at the Balance Sheet date. Deferred Tax assets are not recognized unless, in the management judgment, there is virtual certainty that sufficient future taxable income will be available against which such deferred tax assets can be realized. The carrying amount of deferred tax is reviewed at each balance sheet date.

#### 11. Earnings Per Share:-

Basic Earnings per equity share is computed by dividing net profit or loss for the period attributable to equity share holders by the weighted average number of equity shares outstanding during the period. The Diluted Earnings per share is calculated on the same basis as Basic Earnings per share, after adjusting for the effects of potential dilutive equity shares.

#### 12. Segment Reporting:-

Revenue and expenses are identified to segments on the basis of their relationship to the operating activities of the segment. Revenue and expenses, which relate to the enterprise as a whole and are not allocable to segments on a reasonable basis, are included under "Unallocated Corporate Expenses".

#### 13. Leases:-

#### Operating Lease - As Lessee

Lease Rentals in respect of assets taken on 'Operating Lease' are charged to the Profit and Loss Account on an actual basis.

#### 14. Pre-operative Expenditure:-

The Expenditure incurred by the Company from the date of setting up of a new unit, up to the date of commencement of commercial production of the unit is treated as Pre-operative expenditure to be capitalised as a part of the indirect cost of construction. The amount of such expenditure is apportioned over the individual assets in an equitable manner in the year of commencement of Commercial Production of the unit. The amounts not directly attributable to fixed assets are charged to the Profit and Loss Account in the year in which such expenditure is incurred.

#### 15. Impairment of Assets :-

Assets that are subject to amortisation/depreciation are reviewed for impairment whenever events of changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the assets' carrying amount exceeds its recoverable amount. The recoverable amount is the higher of the assets' fair value less costs to sell and value in use.

For the purpose of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash generating units).

#### 16. Provisions, Contingent Liabilities and Contingent Assets:-

Provisions are recognized when the Company has a present obligation as a result of past events; it is more likely than not that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated. Contingent Liabilities are not recognized but are disclosed in the notes. Contingent Assets are neither recognized nor disclosed in the financial statements.

#### **B) NOTES ON ACCOUNTS:**

#### Contingent Liabilities :-

- i) Capital commitments (net of advance) Rs. 94.32 lacs (Previous year Rs. 644.98 lacs).
- ii) Bank Guarantees Rs. 678.25 lacs (Previous year Rs.1,976.33 lacs).
- iii) Guarantees to Banks and others on behalf of Joint Venture Company Rs. 948.00 lacs (Previous year Rs. 874.02 lacs)
- iv) Bills Discounted with Banks outstanding as at 31st March, 2011 –Nil (Previous year Rs. 179.81 lacs).
- v) Income Tax demands against which the Company has preferred appeals Nil (Previous year Rs. 335.75 lacs).
- vi) Sales Tax demands against which the company has preferred appeals Nil (Previous year Rs. 3.10 lacs).
- vii) Excise duty demands against which the company has preferred appeals Rs 523.14. lacs (Previous year Rs. 124.94 lacs). The Company has already deposited a sum of Rs.30.15 lacs (Previous year Rs. 32.34 lacs) against the aforesaid demands.
- viii) Central Excise Appeal filed by the Department Rs 17.04 lacs (Previous year Nil)

#### 2. Managerial Remuneration:-

| Particulars                    | 31.03.11<br>(Rs.) | 31.03.10<br>(Rs.) |
|--------------------------------|-------------------|-------------------|
| Salary                         | 7,800,000         | 6,114,000         |
| House Rent Allowance/Rent Free |                   |                   |
| Accommodation                  | 3,900,000         | 3,057,000         |
| Contribution to Provident Fund | 273,600           | 298,800           |
| Others                         | 769,073           | 483,732           |
|                                | 12,742,673        | 9,953,532         |

#### 3. Miscellaneous expenses include 'Payment to Auditors' as follows :-

| Particulars    | 31.03.11  | 31.03.10  |
|----------------|-----------|-----------|
|                | (Rs.)     | (Rs.)     |
| Audit Fee      | 1,560,000 | 1,485,000 |
| Other Services | 309,875   | 224,875   |
| Service Tax    | 187,190   | 176,117   |

- 4. Provision for income tax has been made without considering some taxes and amounts which will be paid before filing of Income Tax Return as provided under Section 43-B of the Income Tax Act, 1961.
- In the opinion of Board, the current assets, loans and advances are approximately of the value stated, if realized, in the ordinary course of business. The provision for depreciation and all known liabilities is adequate and not in excess of the amount reasonably necessary.



- 6. During the year, the Company has made provision for excise duty on stocks lying at the year end in various units amounting to Rs.525,118/- (Previous year Rs. 3,030,585/-) and has included the said amounts in the valuation of inventories. This has no effect on the profit for the year.
- Lease Payments under an operating lease are recognised as an expense in the statement of Profit and Loss on a straight line basis over the lease term. Accordingly Rs.16,908,094/- has been charged to Profit and Loss Account during the year (Previous year Rs. 18,808,046/-).

The total of future minimum lease rent payable under operating lease for each of the following periods is as under

| Particulars                                       | 31.03.11   | 31.03.10   |
|---|------------|------------|
|   | (Rs.)      | (Rs.)      |
| Not later than one year                           | 13,386,952 | 10,754,678 |
| Later than one year and not later than five years | 12,401,819 | 14,911,878 |
| Later than five years                             | 5,440,000  | 18,277,458 |

8. The Profit and Loss Account includes previous year debit adjustments amounting to Rs.380,487/- (Previous year Rs.203,928/-) on account of following:-

| Particulars                 | 31.03.11 | 31.03.10 |
|-----------------------------|----------|----------|
|                             | (Rs.)    | (Rs.)    |
| Purchases                   | 344,457  | -        |
| Machinery Repairs           | 11,934   | 8,005    |
| Processing / Labour charges | -        | 193,856  |
| Freight & Cartage           | -        | 1,967    |
| Interest                    | 24,096   | -        |
| Total                       | 380,487  | 203,928  |

- 9. The Company has incurred Rs.2,223,933/- (Previous year Rs. 4,621,272/-) on Research & Development during the year which has been debited to Establishment and Miscellaneous Expenses.
- 10. Export sales include Indirect Export amounting to Rs.5,363,225/- (Previous year Rs.18,463,116/-).
- 11. The balances of Debtors, Advances and Creditors are subject to confirmation.
- 12. The company has paid annual listing fees to Bombay Stock Exchange Limited and National Stock Exchange of India Limited where its equity shares are listed.
- 13. Pursuant to the special resolution passed at the Extra Ordinary General Meeting of the members of the Company held on 6<sup>th</sup> May, 2010, the company has made preferential allotment of 890,000 Zero Coupon Warrants to the Promoters, each warrant convertible into one equity share of Rs.10/- each at a price of Rs.70/- per equity share at any time within 18 months from the date of allotment of Warrants on preferential basis by private placement to the promoters of the Company as per Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009.
- 14. During the year ended 31<sup>st</sup> March, 2011, the Company has converted 845,000 Zero Coupon Convertible Warrants issued by private placement on preferential basis to the promoters of the Company into 845,000 fully paid Equity Shares of Rs.10/each at a price of Rs.50/- per Warrant. The difference between the Conversion Price and the face value of the equity shares has been credited to Securities Premium Account.

#### 15. Financial Reporting of Interest in Joint Ventures

Investments include Rs.1,317.12 Lacs (previous year Rs. 1,121.12 Lacs) representing Company's interest in the following jointly controlled entities as at 31.03.2011

| Name of the Company                                  | Contribution towards<br>Equity (Rs./lacs) | Country of Residence | %age Holding of<br>Indo Asian |
|--|---|----------------------|-------------------------------|
| Saudi National Lamps and Electricals Company Limited | 257.32                                    | Saudi Arabia         | 20%                           |
| Indo Simon Electric Private Limited                  | 1,059.80                                  | India                | 50%                           |
| (Formerly Indo Asian Simon Pvt. Ltd.)                |   |                      |                               |
| Total  | 1,317.12                                  |                      |                               |

The financial data in respect of Indo Simon Electric Pvt. Ltd. for the year 31<sup>st</sup> March,2011 and Saudi National Lamps and Electricals Company Limited for year ended 31<sup>st</sup> December, 2010 is based on their Provisional Accounts.

The aggregate amount of each of the Assets, Liabilities, Income and Expenditure related to interest of the Company in the jointly controlled entities are as under:

| Saudi National Lamps and Ele | ectricals Company Limited |
|------------------------------|---------------------------|
|------------------------------|---------------------------|

| Assets & Liabilities   |   | (In Rs.)                                |
|--|---|---|
| Particulars  | As at<br>31.12.10                                 | As at 31.12.09                          |
| Liabilities  |   |   |
| Share Capital  |   |   |
| Capital  | 23,840,000  | 24,746,400                              |
| Partners Loan  | 36,930,825  | 21,547,675                              |
| Loan Funds   | 74,441,902  | 71,241,463                              |
| Current Liabilities & Provisions                             | 4,412,321   | 4,610,114                               |
| Total  | 139,625,048                                       | 122,145,652                             |
| Assets   | ,,.   | , |
| Net Fixed Assets including CWIP                              | 100,797,387                                       | 79,545,729                              |
| Current Assets, Loans and Advances                           | 16,862,754  | 8,977,828                               |
| Miscellaneous Expenditure to the extent not written          |   |   |
| off or adjusted  | 3,249,793   | 33,622,095                              |
| Profit and Loss Account                                      | 18,715,114  | , , , <u>-</u>                          |
| Total  | 139,625,048                                       | 122,145,652                             |
| Statements of Income & Retained Earnings                     |   | (In Rs.)                                |
| Particulars  | Year ending                                       | Year ending                             |
|  | 31.12.10  | 31.12.09                                |
| Sales  | 11,198,060  |   |
| Cost of Sales  | (16,624,438)                                      | -                                       |
| Gross Profit   | <del>\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ </del> | -                                       |
|  | (5,426,378)<br>(9,136,394)                        | -                                       |
| Selling General and Administrative Expenses Operating Income | <del></del>                                       | -                                       |
| Financial Cost   | (14,562,772)                                      | -                                       |
| Accumulated Losses   | (4,152,342)                                       |   |
| Indo Simon Electric Private Limited                          | (18,715,114)                                      | (In Rs.)                                |
| Assets & Liabilities   |   | (III K5.)                               |
| Particulars  | As at   | As at                                   |
|  | 31.03.11  | 31.03.10                                |
| Liabilities  |   |   |
| Share Capital  | 105,980,500                                       | 86,380,500                              |
| Loan Funds   | 80,777,882  | 72,350,118                              |
| Current Liabilities & Provisions                             | 16,222,550  | 20,146,278                              |
| Total  | 202,980,932                                       | 178,876,896                             |
| Assets   |   |   |
| Net Fixed Assets including CWIP                              | 112,460,590                                       | 114,372,157                             |
| Current Assets, Loans and Advances                           | 41,059,184  | 53,534,730                              |
| Miscellaneous Expenditure to the extent not written          |   |   |
| off or adjusted  | 154,165   | 231,248                                 |
| Profit and Loss Account                                      | 49,306,993  | 10,738,761                              |
| Total  | 202,980,932                                       | 178,876,896                             |
| Income & Expenditure   |   |   |
| Particulars  | As at   | As at                                   |
|  | 31.03.11  | 31.03.10                                |
| Income   | 07.405.507  | 45.005.054                              |
| Income from Operation  | 27,165,527  | 45,005,351                              |
| Other Income   |   | 6,900,142                               |
| Total  | 27,165,527  | 51,905,493                              |
| Expenses   | 44.000.040  | 47.000.050                              |
| Material Cost  | 14,090,940  | 17,963,258                              |
| Manufacturing Expenses                                       | 8,532,088   | 2,949,831                               |
| Administration and Other Expenses                            | 28,539,209  | 29,482,962                              |
| Financial Expenses   | 6,066,515   | 2,690,620                               |
| B  | 8,505,007   | 7,547,754                               |
| Depreciation   |   |   |
|  | 65,733,759  | 60,634,425                              |
| Profit / (Loss) before Tax                                   |   | 60,634,425<br>(8,728,932)               |
|  | 65,733,759  |   |

16. Details of dues to Micro, Small and Medium Enterprises as per MSMED Act, 2006

Disclosure of Sundry Creditors is based on the information available with the Company regarding the status of suppliers as defined under the Micro, Small & Medium Enterprises Development Act, 2006.

(In Rs.)

| S.No. | Particulars  | 31.03.11 | 31.03.10 |
|-------|--|----------|----------|
| 1.    | The principal amount and the interest due thereon (to be shown separately) remaining unpaid to any supplier as at the end of each accounting year.   | Nil      | 5,26,530 |
| 2.    | The amount of interest paid by the buyer in terms of section 16, along with the amounts of the payment made to the supplier beyond the appointed day during each accounting year.  | Nil      | Nil      |
| 3.    | The amount of interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under this Act.   | Nil      | 1,49,500 |
| 4.    | The amount of interest accrued and remaining due and payable at the end of each accounting year; and   | Nil      | 1,49,500 |
| 5.    | The amount of further interest remaining due and payable even in the succeeding years, until such date when the interest dues as above are actually paid to the small enterprise for the purpose of disallowance as a deductible expenditure under section 23 of the Micro Small and Medium Enterprise Development Act, 2006 | Nil      | Nil      |

- 17. Figures of the previous year have been regrouped/re-classified wherever necessary to make them comparable with the current year's figures.
- 18. The Board of Directors had declared a special interim dividend of Rs.10 per share (100%) amounting to Rs.169,516,280/- in its meeting held on 11<sup>th</sup> October, 2010 which has since been paid. The tax on special interim dividend amounting to Rs.28,154,535/- has also been paid.
- 19. During the year, the Company has paid arrears of Dividend on 10% Cumulative Redeemable Preference Shares upto 31<sup>st</sup> March, 2010 amounting to Rs.4,000,000/-. The tax on the above Preference Dividend amounting to Rs.664,350/- has also been paid.
- 20. During the year, the Company has redeemed 10% Cumulative Reedemable Preference Shares worth Rs.10,000,000/- held by Heinrich Kopp GmbH, Germany at par alongwith Preference Dividend of Rs.1,000,000/- for year ended 31st March, 2011. The tax on the above Preference Dividend amounting to Rs.166,088/- has also been paid.

#### 21. Related Party Disclosure

Disclosures as required by Accounting Standard (AS-18) "Related Party Disclosures" are given below:

#### A. Subsidiary Company

IAFL Cables Ltd. (Formerly Indo Asian Cables Ltd.)

#### B. Investing Parties with whom the Company is a JV Partner

- 1. Indo Simon Electric Pvt. Ltd.(Formerly Indo Asian Simon Pvt. Ltd.)
- 2. Saudi National Lamps and Electricals Company Limited

#### C. Directors, Key Management Personnel

- 1. Mr. V.P.Mahendru- Chairman cum Managing Director
- 2. Mr.P.K.Ranade-Joint Managing Director
- Mr. Vinay Mahendru- Executive Director

#### D. Relatives of Directors, Key Management Personnel

Mr. Vivek Mahendru - President (Operations)

2. Mr.Vimal Mahendru - President(Corporate Affairs)

Mr. Vikram Ranade - Vice President(Technologies)

4. Mr. Prashant Ranade - Vice - President (Procurement)

5. Mrs. Bela Mahendru\*

6. Mrs. Ratna Mahendru\*

- 7. Mrs. Richa Mahendru\*
- 8. Mrs. Kaushalya Gujral\*
- 9. Mr. O.P.Mahendru\*
- 10. Mrs. Ameeta Ranade#
- 11. Mrs. Asha Chaturvedi#
- 12. Mrs.Shama Guleri#
- 13. Mrs. Uma Sharma#
- 14. P.K.Ranade(H.U.F.)#

\*Relatives of Mr. V.P.Mahendru

#Relatives of Mr. P.K.Ranade

#### E. Group Company

IAFL Power Distribution & Infrastructure Pvt. Ltd.

(Formerly Indo Asian Power Distribution & Infrastructure Pvt. Ltd.)

#### F. LLP firms in which relatives of Directors are partners

- 1. VPM Industrial Services Corporation LLP
- 2. PKR Hitech Industrial Corporation LLP

|   | S.N  | lo. Nature of Transaction                      | Am         | ount (Rs.) |
|---|------|--|------------|------------|
|   |      |  | 31.03.11   | 31.03.10   |
| 1 | Sal  | es   |            |            |
|   | a.   | Indo Simon Electric Private Limited            | 1,155,458  | 13,331,093 |
|   | b.   | Saudi National Lamps & Electricals Company Ltd | -          | 1,199,352  |
|   |      | Total  | 1,155,458  | 14,530,445 |
| 2 | Mis  | scellaneous Income                             |            |            |
|   | a.   | Indo Simon Electric Private Limited            | 19,992,000 | -          |
|   |      | Total  | 19,992,000 | -          |
| 3 | Inte | erest Received                                 |            |            |
|   | a.   | Indo Simon Electric Private Limited            | 1,207,568  | -          |
|   |      | Total  | 1,207,568  | -          |
| 1 | Rei  | muneration paid                                |            |            |
|   | a.   | Mr. V.P.Mahendru                               | 4,482,438  | 3,563,856  |
|   | b.   | Mr. P.K.Ranade                                 | 4,387,820  | 3,431,236  |
|   | C.   | Mr. Vinay Mahendru                             | 3,872,415  | 2,958,440  |
|   | d.   | Mr. Vivek Mahendru                             | 3,892,772  | 2,967,087  |
|   | e.   | Mr. Vimal Mahendru                             | 3,851,393  | 2,953,581  |
|   | f.   | Mr. Vikram Ranade                              | 2,797,967  | 1,763,701  |
|   | g.   | Mr. Prashant Ranade                            | 2,306,404  | 1,457,593  |
|   |      | Total  | 25,591,209 | 19,095,494 |
| 5 | Rei  | nt paid  |            |            |
|   | a.   | Mr. V.P.Mahendru                               | 561,600    | 561,600    |
|   | b.   | Mr. Vinay Mahendru                             | 163,914    | 375,500    |
|   | C.   | Mr. Vivek Mahendru                             | 163,914    | 375,500    |
|   | d.   | Mr. Vimal Mahendru                             | 163,914    | 375,500    |
|   | e.   | Mr. Vikram Ranade                              | 221,529    | 504,750    |
|   | f.   | Mr. Prashant Ranade                            | 281,819    | 644,948    |
|   | g.   | Mrs. Ameeta Ranade                             | 60,290     | 140,197    |
|   | h.   | Mrs. Bela Mahendru                             | 40,194     | 94,408     |
|   | I.   | Mrs. Ratna Mahendru                            | 40,193     | 94,408     |
|   | j.   | Mrs. Richa Mahendru                            | 40,193     | 91,580     |
| _ |      | Total  | 1,737,560  | 3,258,391  |



| S.No. |      | Nature of Transaction                   | A          | Amount (Rs.) |
|-------|------|---|------------|--------------|
|       |      |   | 31.03.11   | 31.03.10     |
| ;     | Inte | erest paid on Fixed Deposits            |            |              |
|       | a.   | Mr. P.K.Ranade                          | 150,257    | 183,986      |
|       | b.   | Mrs. Ameeta Ranade                      | 11,659     | 14,265       |
|       | C.   | Mr. Vikram Ranade                       | 43,976     | 53,848       |
|       | d.   | Mrs. Kaushalaya Gujral                  | 7,377      | 8,939        |
|       | e.   | Mr. O.P.Mahendru                        | 21,600     | 27,201       |
|       | f.   | Mrs. Asha Chaturvedi                    | 109,651    | 78,115       |
|       | g.   | Mrs. Shama Guleri                       | 37,252     | 37,518       |
|       | h.   | Mrs. Uma Sharma                         | 180,316    | 217,590      |
|       | i.   | Mrs. Richa Mahendru                     | 14,668     | 17,961       |
|       |      | Total                                   | 576,756    | 639,423      |
|       | Loa  | ans Given                               |            |              |
|       | a.   | Indo Simon Electric Private Limited     | 26,800,000 | -            |
|       |      | Total                                   | 26,800,000 |              |
|       | Ref  | fund of Fixed Deposits                  |            |              |
|       | a.   | Mr. P.K.Ranade                          | 1,474,563  | -            |
|       | b.   | Mrs. Ameeta Ranade                      | 135,104    | -            |
|       | C.   | Mr. Vikram Ranade                       | 420,378    | -            |
|       | d.   | Mrs. Kaushalaya Gujral                  | 73,301     | -            |
|       | e.   | Mr. O.P.Mahendru                        | 237,206    | -            |
|       | f.   | Mrs. Asha Chaturvedi                    | 1,420,498  | -            |
|       | g.   | Mrs. Shama Guleri                       | 435,531    | -            |
|       | h.   | Mrs. Uma Sharma                         | 1,831,435  | -            |
|       | i.   | Mrs. Richa Mahendru                     | 140,180    | -            |
|       |      | Total                                   | 6,168,196  |              |
|       | lss  | ue of Share Warrants                    |            |              |
|       | a.   | Mr. V.P.Mahendru                        | 7,787,500  | -            |
|       | b.   | Mr. P.K.Ranade                          | -          | 2,843,750    |
|       | C.   | Mr. Vinay Mahendru                      | -          | 1,626,250    |
|       | d.   | Mr. Vivek Mahendru                      | -          | 1,626,250    |
|       | e.   | Mr. Vimal Mahendru                      | -          | 1,622,500    |
|       | f.   | Mr. Vikram Ranade                       | 3,893,750  | -            |
|       | g.   | Mr. Prashant Ranade                     | 3,893,750  | -            |
|       | h.   | Mrs. Ameeta Ranade                      | , , ,<br>- | 2,843,750    |
|       |      | Total                                   | 15,575,000 | 10,562,500   |
| 0     | Alle | otment of Equity Share Capital          | -77        | .,,          |
|       | a.   | Mr. P.K.Ranade                          | 9,750,000  | 10,750,000   |
|       | b.   | Mr. Vinay Mahendru                      | 6,505,000  | 6,170,000    |
|       | C.   | Mr. Vivek Mahendru                      | 6,505,000  | 6,170,000    |
|       | d.   | Mr. Vimal Mahendru                      | 6,490,000  | 6,160,000    |
|       | e.   | Mrs. Ameeta Ranade                      | 11,375,000 | 10,750,000   |
|       | f.   | VPM Industrial Services Corporation LLP | 1,625,000  |              |
| _     |      | Total                                   | 42,250,000 | 40,000,000   |

| S.No. |          | Nature of Transaction                                   |            | Amount (Rs.) |
|-------|----------|---|------------|--------------|
|       |          |   | 31.03.11   | 31.03.10     |
| 1     | Spe      | ecial Interim Dividend Paid                             |            |              |
|       | a.       | Mr. V.P.Mahendru  | 97,220     |              |
|       | b.       | Mr. P.K.Ranade  | 4,158,400  |              |
|       | C.       | Mr. Vinay Mahendru                                      | 2,883,630  |              |
|       | d.       | Mr. Vivek Mahendru                                      | 2,953,400  |              |
|       | e.       | Mr. Vimal Mahendru                                      | 3,009,780  |              |
|       | f.       | Mr. Vikram Ranade                                       | 997,970    |              |
|       | g.       | Mr. Prashant Ranade                                     | 997,970    |              |
|       | h.       | P.K.Ranade (HUF)  | 21,600     |              |
|       | i.       | Mrs. Ameeta Ranade                                      | 5,453,600  |              |
|       | j.       | Mrs. Bela Mahendru                                      | 599,910    |              |
|       | k.       | Mrs. Ratna Mahendru                                     | 669,680    |              |
|       | I.       | Mrs. Richa Mahendru                                     | 543,530    |              |
|       | m.       | VPM Industrial Services Corporation LLP                 | 24,903,060 |              |
|       | n.       | PKR Hitech Industrial Corporation LLP                   | 24,030,670 |              |
|       |          | Total   | 71,320,420 |              |
| 2     | Sha      | are Application Money given                             |            |              |
|       | a.       | IAFL Cables Limited                                     | 4,644,000  | 1,956,00     |
|       | b.       | IAFL Power Distribution & Infrastructure Pvt. Ltd.      | 1,780,000  | 6,410,00     |
|       |          | Total   | 6,424,000  | 8,366,00     |
| 3     | Co       | nversion of Share Application Money to Share Capital    |            |              |
|       | a.       | IAFL Cables Limited                                     | 85,300,000 |              |
|       | b.       | Indo Simon Electric Private Limited                     | · · ·      | 4,880,00     |
|       |          | Total   | 85,300,000 | 4,880,00     |
| 4     | Coi      | nversion of Share Application Money to Preference Share |            |              |
|       | a.       | IAFL Power Distribution & Infrastructure Pvt. Ltd.      | 26,500,000 |              |
|       |          | Total   | 26,500,000 |              |
| 5     | Pur      | chase of Investments                                    |            |              |
|       | a.       | VPM Industrial Services Corporation LLP                 | 600,000    |              |
|       |          | Total   | 600,000    |              |
| 3     | Bal      | ance outstanding at the year end                        |            |              |
|       |          | <u>/able</u>  |            |              |
|       | a.       | Mr. V.P.Mahendru  | 201,074    | 587,90       |
|       | b.       | Mr. P.K.Ranade  | 405,881    | 1,795,59     |
|       | C.       | Mr. Vinay Mahendru                                      | 5,858      | 376,26       |
|       | d.       | Mr. Vivek Mahendru                                      | 300,240    | 287,96       |
|       | e.       | Mr. Vimal Mahendru                                      | 107,683    | 432,02       |
|       | f.       | Mr. Vikram Ranade                                       | 23,227     | 522,03       |
|       | g.       | Mr. Prashant Ranade                                     | 29,261     | 119,90       |
|       | h.       | Mrs. Ameeta Ranade                                      | 20,201     | 280,09       |
|       | i.       | Mrs. Bela Mahendru                                      |            | 28,47        |
|       | j.       | Mrs. Ratna Mahendru                                     | _          | 70,60        |
|       | J.<br>k. | Mrs. Richa Mahendru                                     | ·          | 262,95       |
|       |          | Mrs. Kaushalaya Gujral                                  | -          |              |
|       | l.<br>   | •   | -          | 86,18        |
|       | m.       | Mr. O.P.Mahendru  | -          | 253,74       |
|       | n.       | Mrs. Asha Chaturvedi                                    | -          | 753,15       |
|       | 0.       | Mrs. Shama Guleri                                       | -          | 152,51       |
|       | p.       | Mrs. Uma Sharma   | -          | 2,106,70     |
|       |          | Total   | 1,073,224  | 8,116,12     |



| S.No. | Nature of Transaction                          | Ame        | ount (Rs.) |
|-------|--|------------|------------|
|       |  | 31.03.11   | 31.03.10   |
| Re    | <u>ceivables</u>                               |            |            |
| a.    | Indo Simon Electric Pvt. Ltd.                  | 4,711,579  | 3,864,215  |
| b.    | Saudi National Lamps & Electricals Company Ltd | 28,623,799 | 28,851,136 |
|       | Total  | 33,335,378 | 32,715,351 |
| Lo    | an Outstanding                                 |            |            |
| a.    | Indo Simon Electric Pvt. Ltd.                  | 27,886,811 | -          |
|       | Total  | 27,886,811 | -          |

#### 22. Disclosure under Accounting Standard 15 (Revised)

As per Accounting Standard (AS-15) (Revised 2005) "Employee Benefits", the disclosures of Employee Benefits as defined in the Accounting Standard are given below:

#### (a) Defined Contribution Plans

|  | 31.03.11   | 31.03.10   |
|--|------------|------------|
|  | (Rs.)      | (Rs.)      |
| Employer's Contribution to Provident Fund* | 10,817,574 | 17,606,524 |
| Employer's Contribution to ESI **          | 2,326,548  | 3,839,819  |

- (\*) Included in Contribution to Provident Fund and Administration Charges (Refer Schedule 13 and 14)
- (\*\*) Included in ESI Contribution (Refer Schedules 13 and 14)

#### (b) Defined Benefit Plans(Rs.)

|  | Fun       | ded (*)  | Non – Funded |           |                   |           |  |  |
|--|-----------|----------|--------------|-----------|-------------------|-----------|--|--|
|  | Gratuity# |          | Gra          | tuity#    | Leave Encashment# |           |  |  |
|  | 31.03.11  | 31.03.10 | 31.03.11     | 31.03.10  | 31.03.11          | 31.03.10  |  |  |
| Current service cost                       | -         | 684,504  | 984,799      | 3,376,599 | 405,338           | 2,139,374 |  |  |
| Interest cost                              | -         | -        | 1,892,189    | 1,562,725 | 524,212           | 523,759   |  |  |
| Expected Return on Plan Assets             | -         | 99,517   | -            | -         | -                 | -         |  |  |
| Actuarial (gain) / loss                    | -         | -        | (22,895,602) | 1,418,057 | (6,209,496)       | 476,547   |  |  |
| Past service cost                          | -         | -        | -            | -         | -                 | -         |  |  |
| Curtailment and Settlement Cost / (credit) | -         | -        | -            | -         | -                 | -         |  |  |
| Net Cost                                   | -         | 584,987  | (20,018,614) | 6,357,381 | (5,279,946)       | 3,139,680 |  |  |

<sup>#</sup> Included in Wages, Salary and Bonus (Refer Schedules 13 and 14)

#### (c) Actuarial Assumptions

|  | Grat     | uity     | Leave Encashment |          |  |
|--|----------|----------|------------------|----------|--|
|  | 31.03.11 | 31.03.10 | 31.03.11         | 31.03.10 |  |
| Discount Rate  | 7.00%    | 7.00%    | 7.00%            | 7.00%    |  |
| Expected Rate of increase in Compensation Levels               | 5.00%    | 5.00%    | 5.00%            | 5.00%    |  |
| Expected Rate of Return on Plan Assets                         | N.A.     | N.A.     | N.A.             | N.A.     |  |
| Expected Average remaining working ) lives of employees (years | 23.28    | 23.42    | 23.30            | 24.08    |  |

#### d) Reconciliation of opening and closing balances of benefit obligations and plan assets.

(Rs.)

|   | F        | d = d /*\   |              | Nan          | C d a al         | (RS.)       |
|---|----------|-------------|--------------|--------------|------------------|-------------|
|   |          | ded (*)     | ļ .          |              | -Funded          |             |
|   |          | tuity       | Grat         |              | Leave Encashment |             |
|   | 31.03.11 | 31.03.10    | 31.03.11     | 31.03.10     | 31.03.11         | 31.03.10    |
| Change in Projected Benefit Obligation (PBO)      |          |             |              |              |                  |             |
| Projected Benefit Obligation at beginning of year | -        | 3,169,694   | 27,031,275   | 22,324,641   | 7,488,741        | 7,482,270   |
| Current service cost                              | -        | 684,504     | 984,799      | 3,376,599    | 405,338          | 2,139,374   |
| Interest cost                                     | -        | -           | 1,892,189    | 1,562,725    | 524,212          | 523,759     |
| Benefits paid                                     | -        | (1,446,977) | (358,824)    | (1,650,747)  | (741,505)        | (3,133,209) |
| Curtailment and Settlement cost                   | -        | -           | -            | -            | -                | -           |
| Contribution by plan participants                 | -        | -           | -            | -            | -                | -           |
| Past services cost                                | -        | -           | -            | -            | -                | -           |
| Actuarial (gain) / loss                           | -        | -           | (22,895,602) | 1,418,057    | (6,209,496)      | 476,547     |
| Projected Benefit Obligation at year end          | -        | 2,407,221   | 6,653,837    | 27,031,275   | 1,467,290        | 7,488,741   |
| Change in plan assets :                           |          |             |              |              |                  |             |
| Fair value of plan assets at beginning of year    | -        | 1,662,724   | -            | -            | -                | -           |
| Expected return on plan assets                    | -        | 99,517      | -            | -            | -                | -           |
| Actuarial (gain) / loss                           | -        | -           | -            | -            | -                | -           |
| Employer contribution                             | -        | -           | -            | -            | -                | -           |
| Contribution by plan participants                 | -        | 334,685     | -            | -            | -                | -           |
| Settlement cost                                   | -        | -           | -            | -            | -                | -           |
| Benefits paid                                     | -        | 1,446,977   | -            | -            | -                | -           |
| Fair value of plan assets at year end             | -        | 649,949     | -            | -            | -                | -           |
| Net funded status of the plan                     | -        | (1,757,272) | (6,653,837)  | (27,031,275) | (1,467,290)      | (7,488,741) |
| Net amount recognized                             | -        | (1,757,272) | (6,653,837)  | (27,031,275) | (1,467,290)      | (7,488,741) |

<sup>(\*)</sup> As the company has closed its operations at Jalandhar Plant and has discontinued the Group Gratuity Policy for the said unit from the LIC, hence the figures in respect of the current year have not been given.

#### 23. Slump Sale of Switchgear Business

Pursuant to the decision in the meeting of the Board of Directors of the Company held on  $22^{nd}$  July, 2010 and the approval of the Shareholders of the Company through Postal Ballot, the Company has transferred the entire business of developing, manufacturing and selling Low Voltage Miniature Circuit Breakers, Residual Current Circuit Breakers, Air Circuit Breakers, Moulded Case Circuit Breakers, Distribution Boards, Fuses, Fuse Bases, Switches, Feeder Pillars, Contractors, Thermal Overload Relays("Switchgear Business"), which is a separate segment as per AS 17, Segment Reporting, to a wholly owned subsidiary of Legrand France SA by way of Slump Sale as defined under Section 2(42C) of the Income Tax Act, 1961 on a going concern basis w.e.f.  $9^{th}$  September, 2010 for a total value of Rs.530.00 Crores on a Cash and Debt free basis

The Extra Ordinary Item of Rs. 3,951,311,732/- shown in the Profit and Loss Account represents the profit on account of this arrangement which has been computed as under:-

| 0         | •   |               |               |
|-----------|---|---------------|---------------|
|           |   |               | (In Rs.)      |
| Total Va  | llue received on Slump Sale                   |               | 5,300,000,000 |
| Less:     | Value of Net Assets transferred on Slump Sale |               |               |
|           | Total Assets Transferred                      | 1,576,807,025 |               |
|           | Less: Total Liabilities Transferred           | 390,721,317   | 1,186,085,708 |
| Balance   |   |               | 4,113,914,292 |
| Less: E   | xpenses incurred on Slump Sale                |               | 162,602,560   |
| Profit or | n Slump Sale                                  |               | 3,951,311,732 |
|           |   |               |               |

### 24. Segment Information for the year ended 31st March 2011

### $Information\,about\,Business\,segments-Primary$

#### **Business Segments**

The company has considered business segment as the primary segment for disclosure. The products included in each of the reported business segments are as follows:-

Switchgear includes MCBs, HRC Fuses, Feeder Pillars, RCCBs, Distribution Boards, Switches etc.

Lighting includes Compact Fluorescent Lamps, Fluorescent Tube Lights and Luminaires etc.

Cable and Wires includes Wires and Cables etc.

 $Segment \, Revenue \, relating \, to \, each \, of \, the \, above \, business \, segments \, includes \, Other \, Income, \, where \, applicable.$ 

The above business segments have been identified considering:

- a) the nature of products and services
- b) the differing risks and returns
- c) the organization structure, and
- d) the internal financial reporting systems.

| Information About Bus         | iness Segme | ents - Primary |               |              |              |              |              |               |               | (Rs.)         |
|-------------------------------|-------------|----------------|---------------|--------------|--------------|--------------|--------------|---------------|---------------|---------------|
|                               |             | ritchgear (*)  | ') Lighting   |              | Cable        | & Wires      | Unallo       | nallocated To |               | tal           |
|                               | 31.03.11    | 31.03.10       | 31.03.11      | 31.03.10     | 31.03.11     | 31.03.10     | 31.03.11     | 31.03.10      | 31.03.11      | 31.03.10      |
| 1. Segment Revenue            |             |                |               |              |              |              |              |               |               |               |
| a) External Revenue           | 841,361,488 | 1,941,577,643  | 90,835,074    | 106,187,006  | 285,639,732  | 292,215,513  | 12,144,160   | 10,608,346    | 1,229,980,454 | 2,350,588,508 |
| (Including other Operating    |             |                |               |              |              |              |              |               |               |               |
| Income)                       |             |                |               |              |              |              |              |               |               |               |
| b)Inter Segment Revenue       | -           | -              | -             | -            | -            | -            | -            | -             | -             | -             |
| Income from Operations        | 841,361,488 | 1,941,577,643  | 90,835,074    | 106,187,006  | 285,639,732  | 292,215,513  | 12,144,160   | 10,608,346    | 1,229,980,454 | 2,350,588,508 |
| Less : Excise Duty            | 22,691,670  | 45,149,718     |               | 3,290,465    | -            | -            | 1,200,268    | 814,640       |               | 49,254,823    |
| Total Revenue                 | 818,669,818 |                |               | 102,896,541  |              | 292,215,513  | 10,943,892   |               | 1,206,088,516 |               |
| 2.Segment Result              | 18,399,897  | 297,721,894    | (391,585,346) | (21,680,485) | (62,882,912) | (13,646,878) | (24,640,194) | (13,060,467)  | (460,708,555) | 249,334,064   |
| Profit / (Loss)               |             |                |               |              |              |              |              |               |               |               |
| Interest & Bank Charges       |             |                |               |              |              |              |              |               | 73,118,462    | 179,154,483   |
| Unallocated Corporate         |             |                |               |              |              |              |              |               |               |               |
| Expenses/(Income)             |             |                |               |              |              |              |              |               | (13,815,815)  | 30,973,295    |
| Profit /(Loss) before         |             |                |               |              |              |              |              |               |               |               |
| Extraordinary Items           |             |                |               |              |              |              |              |               | (520,011,202) | 39,206,286    |
| Extraordinary Items           |             |                |               |              |              |              |              |               | 3,951,311,732 | -             |
| Profit before Tax             |             |                |               |              |              |              |              |               | 3,431,300,530 | 39,206,286    |
| Provision for Income Tax      |             |                |               |              |              |              |              |               | 805,000,000   | 7,675,000     |
| Excess Provision for Tax      |             |                |               |              |              |              |              |               | (4,794,705)   | -             |
| for earlier years             |             |                |               |              |              |              |              |               | 200 444       | 40 104        |
| Wealth Tax                    |             |                |               |              |              |              |              |               | 306,144       | 42,134        |
| Wealth Tax paid for           |             |                |               |              |              |              |              |               |               | 99,432        |
| earlier years<br>Deferred Tax |             |                |               |              |              |              |              |               | (4,049,554)   | 2,873,842     |
| Profit after Tax              |             |                |               |              |              |              |              |               | 2,634,838,645 | 28,515,878    |
| 3.Other Information           |             |                |               |              |              |              |              |               | 2,034,030,043 | 20,313,070    |
| Segment Assets                | _           | 1,862,720,166  | 220 118 880   | 530,849,249  | 256,856,147  | 265,016,459  | 89,356,304   | 36,638,501    | 566,331,340   | 2,695,224,375 |
| Unallocated Corporate         |             | 1,002,720,700  | 220,110,000   | 000,010,210  | 200,000,141  | 200,010,100  | 00,000,004   | 00,000,001    | 000,001,040   | 2,000,221,010 |
| Assets                        |             |                |               |              |              |              |              |               | 4,070,846,376 | 449,992,941   |
| Total Assets                  |             |                |               |              |              |              |              |               | 4,637,177,716 |               |
| Segment Liabilities           |             | 406,271,950    | 21,937,238    | 55,190,129   | 45,995,802   | 113,824,996  | 11,887,251   | 10,362,953    |               | 585,650,028   |
| Unallocated                   |             | ,,             | ,,,           |              | ,,           | ,            | ,,           | ,,            |               | ,,.           |
| Corporate Liabilities         |             |                |               |              |              |              |              |               | 870,531,758   | 1,339,374,290 |
| Total Liabilities             |             |                |               |              |              |              |              |               | 950,352,049   | 1,925,024,318 |
| Capital Expenditure           | 8,344,506   | 41,250,999     | 2,320,630     | 24,401,855   | -            | 9,228,711    | 5,824,262    | 24,000,162    |               |               |
| (including Capital            |             |                |               |              |              |              |              |               |               |               |
| Work in Progress)             |             |                |               |              |              |              |              |               |               |               |
| Depreciation                  | 13,702,649  | 31,559,567     | 15,802,651    | 19,536,773   | 9,714,478    | 8,968,024    | 5,216,180    | 3,344,888     |               |               |
| (Net of transfer to Merger    | 13,702,049  | 31,008,007     | 10,002,001    | 18,000,773   | 3,114,410    | 0,500,024    | J,Z1U,10U    | 3,344,000     |               |               |
| Adjustment Account)           |             |                |               |              |              |              |              |               |               |               |
| Non-cash expenses             |             |                |               |              |              |              |              |               |               |               |
| other than depreciation       | 13,080,953  | 6 173 326      | 158,614,067   | 24,990,268   | 34,514,492   | 42,655       | 4,542,590    | 641           |               |               |
| onici man uchicciamon         | 13,000,933  | 0,173,320      | 130,014,007   | 44,550,200   | 34,314,492   | 42,000       | 4,042,090    | 041           |               |               |

<sup>(\*)</sup> Consequent upon the Slump Sale of the Switchgear Business as stated in Note 23 above, the current year's financial results include the performance of the Switchgear Business Segment upto 8th September 2010 only. Accordingly, the results for the year ended 31st March, 2011 are not comparable with the results for the previous year.

#### Notes:-

- i. Segment results represent Profit/(loss) before Interest and Tax.
- ii. Capital Expenditure pertains to gross additions made to fixed assets during the year including capital work in progress.
- iii. Segment Assets include Fixed Assets, Current Assets & Loans and Advances directly attributable to respective business segments.
- iv. Segment Liabilities include Current Liabilities and Provisions directly attributable to respective business segments.
- v. The accounting policies used to derive reportable segment results are consistent with those described in the "Significant Accounting Policies" note to the financial statements.

#### Information about Geographical Segments - Secondary

The Company has operations within India as well as with entities located in other countries. The information relating to the Geographical Segments in respect of the operations of the Company is given as under:-

#### Segment Revenue from external customers based on geographical location of customers

|  | 31.03.11                   | 31.03.10      |
|--|----------------------------|---------------|
|  | Rs.                        | Rs            |
| Within India                                   | 1,033,980,946              | 1,899,377,067 |
| European Union                                 | 52,571,709                 | 168,769,577   |
| Other Countries                                | 143,427,799                | 282,441,864   |
| Total  | 1,229,980,454              | 2,350,588,508 |
| Carrying Amount of Segment Assets by geogra    | phical location            |               |
|  | 31.03.11                   | 31.03.10      |
|  | Rs.                        | Rs.           |
| Within India                                   | 4,604,143,917              | 3,024,067,240 |
| European Union                                 | -                          | 34,670,255    |
| Other Countries                                | 33,033,799                 | 86,479,821    |
| Total  | 4,637,177,716              | 3,145,217,316 |
| additions to Fixed Assets and Intangible Asset | s by geographical location |               |
|  | 31.03.11                   | 31.03.10      |
|  | Rs.                        | Rs.           |
| Within India                                   | 99,155,783                 | 126,871,103   |
| European Union                                 | -                          |               |
| Other Countries                                | -                          |               |
| Total  | 99.155.783                 | 126,871,103   |

#### 25. Discontinuing Operations

The Slump sale of Switchgear Business constitutes "Discontinuing Operations" within the meaning of Accounting Standard (AS 24) on "Discontinuing Operations".

The following statement shows the revenue and expenses of continuing and discontinuing operations.

(Rs./Lacs)

| Particulars                                       | Continuing<br>Operations                | Discontinuing<br>Operations | Total                |
|---|---|-----------------------------|----------------------|
|   | Lighting, Cable & Wires and Unallocated | Switchgear                  |                      |
| Sales/Income from Operations                      | 3,886.19                                | 8,377.70                    | 12,263.89            |
| Less: Excise Duty                                 | 12.00                                   | 226.92                      | 238.92               |
| Net Sales/Income from Operations                  | 3,874.19                                | 8,150.78                    | 12,024.97            |
| Other Operating Income                            | -                                       | 35.92                       | 35.92                |
| Operating Expenses                                | 9,572.50                                | 8,081.25                    | 17,653.75            |
| Pre-tax Profit / (Loss) from Operating activities | (5,698.31)                              | 105.45                      | (5,592.86)           |
| Other Income                                      | 1,045.38                                | 78.55                       | 1,123.93             |
| Profit / (Loss) before Interest<br>Interest       | (4,652.93)                              | 184.00                      | (4,468.93)<br>731.18 |
| Profit / (Loss) before Tax                        |   |                             | (5,200.11)           |

The carrying amount of assets of the Switchgear Business at the closing date was Rs 15,768.07 lacs(as on 1st April 2010 Rs 18,627.20 lacs) and liabilities was Rs 3,907.21 lacs(as on 1st April 2010 Rs 4,062.72 lacs)



- 26. The Company has given interest bearing inter corporate loan aggregating to Rs. 268.00 lacs (Previous Year Rs. Nil) to Indo Simon Electric Pvt. Ltd.(Formerly Indo Asian Simon Pvt. Ltd.), a Company with whom it is a Joint Venture Partner during the year. The maximum amount outstanding during the year was Rs. 278.87 lacs (Previous Year Rs. Nil). The Balance outstanding as on 31.03.11 is Rs. 278.87 lacs (Previous Year Nil). The above loan is re-payable on demand.
- 27. Earnings Per Share (EPS)

a) Basic and Diluted Earnings Per Share (Before Extra Ordinary Items)

|  | Unit | 31.03.11      | 31.03.10   |
|--|------|---------------|------------|
| Net Profit attributable to Equity Shareholders                       | Rs.  | (512,333,031) | 27,487,494 |
| Weighted Average number of Equity Shares outstanding during the year | Nos. | 16,548,806    | 15,328,546 |
| Earnings Per Share (Basic)   | Rs.  | (30.96)       | 1.79       |
| Effect of Dilutive Securities:-Number of Shares under Option         | Nos. | 890,000       | 845,000    |
| Number of Shares that would have been issued at fair value           | Nos. | 707,392       | 734,272    |
| Total number of Shares   | Nos. | 16,731,414    | 15,439,274 |
| Earnings Per Share (Diluted)   | Rs.  | (30.96)       | 1.78       |

#### b) Basic and Diluted Earnings Per Share (Including Extra Ordinary Items)

|  | Unit | 31.03.11      | 31.03.10   |
|--|------|---------------|------------|
| Net Profit attributable to Equity Shareholders                       | Rs.  | 2,633,978,701 | 27,487,494 |
| Weighted Average number of Equity Shares outstanding during the year | Nos. | 16,548,806    | 15,328,546 |
| Earnings Per Share (Basic)   | Rs.  | 159.16        | 1.79       |
| Effect of Dilutive Securities:-Number of Shares under Option         | Nos. | 890,000       | 845,000    |
| Number of Shares that would have been issued at fair value           | Nos. | 707,392       | 734,272    |
| Total number of Shares   | Nos. | 16,731,414    | 15,439,274 |
| Earnings Per Share (Diluted)   | Rs.  | 157.43        | 1.78       |

## 28. Elements of Deferred Tax Liability / (Asset) (Net) created for tax effect of timing differences as at 31st March, 2011 are as under

(In Rs.)

|  | 31.03.11     | 31.03.10    |
|--|--------------|-------------|
| Difference between Book Depreciation and Depreciation under Income Tax Act, 1961 | 1,525,447    | 15,266,671  |
| Expenditure deferred under Section 43 B of Income Tax Act, 1961                  | (346,052)    | (2,202,836) |
| Provision for Gratuity   | (1,772,954)  | (9,014,281) |
| Provision for Doubtful Debts   | (53,556,191) | -           |
| Total Deferred Tax Liability / (Asset) (Net)                                     | (54,149,750) | 4,049,554   |

The Company has not recognised Deferred Tax Asset on a prudent and conservative basis.

## 29(A)Information in respect of licenced capacity/ installed capacity and actual production for each class of goods (as certified by the management being technical matter)

| Items                     | Unit  | Licenced Capacity |          | Installed C | apacity    | Actual Production |            |
|---------------------------|-------|-------------------|----------|-------------|------------|-------------------|------------|
|                           |       | 31.03.11          | 31.03.10 | 31.03.11    | 31.03.10   | 31.03.11          | 31.03.10   |
| MCBs                      | Poles | N.A.              | N.A.     | N.A.(*)     | 15,500,000 | 4,428,163         | 12,732,095 |
| Compact Fluorescent Lamps | Nos.  | N.A.              | N.A.     | 4,800,000   | 4,800,000  | 610,664           | 1,513,629  |
| Fluorescent Tube Lights   | Nos.  | N.A.              | N.A.     | N.A.( ^ )   | 800,000    | 4,620             | 172,170    |
| HRC Fuses                 | Nos.  | N.A.              | N.A.     | N.A.(*)     | N.A.       | 611,744           | 2,149,336  |
| Feeder Pillars            | Nos.  | N.A.              | N.A.     | N.A.(*)     | N.A.       | -                 | 29         |
| RCCBs                     | Nos.  | N.A.              | N.A.     | N.A.(*)     | N.A.       | 88,262            | 208,086    |
| Adaptors                  | Nos.  | N.A.              | N.A.     | N.A.        | N.A.       | -                 | 18,985     |
| Distribution Boards       | Nos.  | N.A.              | N.A.     | N.A.(*)     | N.A.       | 61,154            | 155,491    |
| Switches                  | Nos.  | N.A.              | N.A.     | N.A.(*)     | N.A.       | 7,184             | 26,234     |
| Energy Meters             | Nos.  | N.A.              | N.A.     | N.A.        | N.A.       | 17,186            | 10,694     |
| Wires                     | Coils | N.A.              | N.A.     | N.A.        | N.A.       | 177,172           | 247,440    |

<sup>(\*)</sup> Refer Note 23

<sup>(^)</sup> The Company has since sold the Plant and Machinery for manufacture of Fluorescent Tube Lights

#### B (I) Details of Turnover and Stocks in respect of Finished Goods:

(Previous year figures are in brackets)

| Items                   | Unit  | Tu                  | rnover(#)                    | Opening            | Stock                      | Closing Stock |                   |  |
|-------------------------|-------|---------------------|------------------------------|--------------------|----------------------------|---------------|-------------------|--|
|                         |       | Qty.                | Value (Rs.)                  | Qty.               | Value (Rs.)                | Qty.          | Value (Rs.)       |  |
| MCBs                    | Poles | 4,655,244           | 337,490,649                  | 1,407,273          | 49,378,336                 | -             | -                 |  |
|                         |       | (12,266,273)        | (897,848,132)                | (941,451)          | (31,457,698)               | (1,407,273)   | (49,378,336)      |  |
| Compact Fluorescent     | Nos.  | 678,324             | 34,195,228                   | 104,230            | 5,740,515                  | 36,570        | 1,938,283         |  |
| Lamps                   |       | (1,535,911)         | (84,273,014)                 | (126,512)          | (5,780,388)                | (104,230)     | (5,740,515)       |  |
| Fluorescent Tube Lights | Nos.  | 17,358              | 190,632                      | 12,738             | 78,104                     | -             | -                 |  |
|                         |       | (330,112)           | (7,474,160)                  | (170,680)          | (5,322,391)                | (12,738)      | (78,104)          |  |
| HRC Fuses               | Nos.  | 665,490             | 58,485,997                   | 187,716            | 11,838,098                 | -             | -                 |  |
|                         |       | (2,104,133)         | (158,037,739)                | (142,513)          | (5,719,897)                | (187,716)     | (11,838,098)      |  |
| Feeder Pillars          | Nos.  | -                   | -                            | -                  | -                          | -             | -                 |  |
|                         |       | (29)                | (2,615,638)                  | -                  | -                          | -             | -                 |  |
| RCCBs                   | Nos.  | 82,124              | 83,827,054                   | 19,879             | 12,019,918                 | -             | -                 |  |
|                         |       | (226,816)           | (191,419,581)                | (38,609)           | (22,728,447)               | (19,879)      | (12,019,918)      |  |
| Energy Meters           | Nos.  | 12,225              | 12,812,481                   | 389                | 232,012                    | 5,350         | 5,623,349         |  |
|                         |       | (10,305)            | (10,608,346)                 | -                  | -                          | (389)         | (232,012)         |  |
| Distribution Boards     | Nos.  | 45,002<br>(155,177) | 133,280,778<br>(306,694,264) | 22,015<br>(21,701) | 10,835,041<br>(5,167,794)  | -<br>(22,015) | -<br>(10,835,041) |  |
| Switches                | Nos.  | 7,005               | 36,457,432                   | 5,519              | 11,621,526                 | -             | -                 |  |
|                         |       | (23,241)            | (61,301,636)                 | (2,526)            | (8,107,514)                | (5,519)       | (11,621,526)      |  |
| Adaptors                | Nos.  | -                   | -                            | -                  | -                          | -             | -                 |  |
|                         |       | (20,145)            | (1,767,724)                  | (1,160)            | (52,837)                   | -             | -                 |  |
| Wires                   | Coils | 193,618             | 282,593,708                  | 52,777             | 51,342,018                 | 36,331        | 65,602,236        |  |
|                         |       | (239,823)           | (290,345,727)                | (45,160)           | (40,371,431)               | (52,777)      | (51,342,018)      |  |
| Others                  |       |                     | 149,009,255<br>(231,320,677) |                    | 30,157,254<br>(21,379,893) |               | -<br>(30,157,254) |  |
| Total                   |       |                     | 1,128,343,214                |                    | 183,242,822                |               | 73,163,868        |  |
|                         |       |                     | (2,243,706,638)              |                    | (146,088,290)              |               | (183,242,822)     |  |

<sup>(#)</sup> excluding Material transferred on Slump Sale of Switchgear Business.

#### B (ii)Details of Turnover and Stocks in respect of Trading Items:

(Previous year figures are in brackets)

|    | Items               | Turn       | over(#)      | Opening    | Stock        | Closing Stock |             |  |
|----|---------------------|------------|--------------|------------|--------------|---------------|-------------|--|
|    |                     | Qty. (Nos) | Value (Rs.)  | Qty. (Nos) | Value (Rs.)  | Qty. (Nos)    | Value (Rs.) |  |
| 1  | Distribution Boards | 109,382    | 29,655,648   | 5,540      | 2,048,395    | -             | -           |  |
|    |                     | (228,418)  | (64,193,182) | (9,081)    | (1,371,252)  | (5,540)       | (2,048,395) |  |
| 2. | Lighting Products   |            | 56,449,214   |            | 3,206,715    |               | 15,525,787  |  |
|    |                     |            | (12,126,728) |            | (5,485,288)  |               | (3,206,715) |  |
|    | Others              |            | 11,940,650   |            | 631,924      |               | 533,890     |  |
|    |                     |            | (14,960,603) |            | (15,626,623) |               | (631,924)   |  |
|    | Total               |            | 98,045,512   |            | 5,887,034    |               | 16,059,677  |  |
|    |                     |            | (91,280,513) |            | (22,483,163) |               | (5,887,034) |  |

<sup>(#)</sup> excluding Material transferred on Slump Sale of Switchgear Business.

#### (C) Raw Material Consumed (Principal Items)

- Sale of Plant & Machinery

| S.No. | Items                     | Unit | 31         | 1.03.11     | ;          | 31.03.10      |
|-------|---------------------------|------|------------|-------------|------------|---------------|
|       |                           |      | Qty.       | Value (Rs.) | Qty.       | Value (Rs.)   |
| 1     | Copper                    | Kg.  | 617,079.66 | 277,990,258 | 907,362.46 | 313,029,400   |
| 2     | Brass                     | Kg.  | 56,473.68  | 19,722,077  | 129,320.56 | 39,461,451    |
| 3     | Silver Inlaid Copper      | Kg.  | 12,425.16  | 25,047,469  | 36,920.36  | 45,553,539    |
| 4     | Plastic Moulding Powder   | Kg.  | 213,449.71 | 23,602,761  | 588,644.20 | 67,717,637    |
| 5     | CRC Sheets                | Kg.  | 281,450.56 | 12,347,071  | 810,158.86 | 32,489,316    |
| 6     | Aluminium Sheets          | Kg.  | 69,795.00  | 10,686,186  | 634.30     | 94,557        |
| 7     | Powder                    | Kg.  | 22,459.00  | 2,852,889   | 3,929.00   | 494,405       |
| 8     | Starters                  | Nos. | 111,800.00 | 304,296     | 158,000.00 | 450,132       |
| 9     | Glass Tubes               | Kg.  | 44,960.00  | 1,228,851   | 173,835.00 | 3,003,939     |
| 10    | Glass                     | Kg.  | -          | -           | 88,554.00  | 1,200,789     |
| 11    | Poly Vinyl Chloride (PVC) | Kg.  | 341,222    | 22,552,389  | 427,865.00 | 24,996,728    |
| 12    | Semi Finished Components  |      |            |             |            |               |
|       | Including others          |      |            | 286,827,758 |            | 676,088,627   |
|       | Total                     |      |            | 683,162,005 |            | 1,204,580,520 |

#### (D) Percentage of Consumption of Imported and Indigenous Raw Materials :

|    |  | 3                | 1.03.11              |               | 31.03.10    |
|----|--|------------------|----------------------|---------------|-------------|
|    |  | (Rs.)            | (%)                  | (Rs.)         | (%)         |
| 1  | Indigenous   | 557,668,168      | 81.63%               | 1,022,031,098 | 84.85%      |
| 2  | Imported (C.I.F. Value)                                      | 125,493,837      | 18.37%               | 182,549,422   | 15.15%      |
|    |  | 683,162,005      | 100.00%              | 1,204,580,520 | 100.00%     |
| E) | CIF Value of Imports :                                       |                  |                      |               |             |
|    |  |                  | 31.03.11             |               | 31.03.10    |
|    |  |                  | (Rs.)                |               | (Rs.)       |
|    | Raw Material (including components                           |                  |                      |               |             |
|    | stores & spares)   | 1                | 31,925,922           |               | 180,959,172 |
| 2  | Finished Goods   |                  | -                    |               | 1,674,487   |
| 3  | Capital Goods  |                  | 3,319,345            |               | 1,743,713   |
| F) | Expenditure in Foreign Currency (on accr                     | ual basis)       |                      |               |             |
|    | - Redemption of Preference Share Capital                     |                  | 10,000,000           |               | -           |
|    | - Travelling   |                  | 7,980,606            |               | 2,296,380   |
|    | - Others   |                  | 3,433,854            |               | 466,094     |
| G) | Remittance in Foreign Currency on accou                      | ınt of Dividend: |                      |               |             |
|    | i) Preference Dividend                                       |                  |                      |               |             |
|    | Number of Non-Resident Shareholders                          |                  | 1                    |               | 1           |
|    | Number of Preference Shares held                             |                  | 1,000,000            |               | 1,000,000   |
|    | Years for which Dividend Paid                                | 2006-0           | 7 to 2010-11         |               | -           |
|    | Dividend (Rs.)   |                  | 5,000,000            |               | -           |
|    | ii) Special Interim Dividend                                 |                  | 405                  |               |             |
|    | Number of Non-Resident Shareholders                          |                  | 105                  |               | N.A         |
|    | Number of Equity Shares held<br>Year for which Dividend Paid |                  | 183,727<br>2010-11   |               |             |
|    | Dividend (Rs.)   |                  | 2010-11<br>1,837,370 |               |             |
|    | ,  |                  | 1,037,370            |               |             |
| H) | Earnings in Foreign Exchange :                               | 4                | 07 446 926           |               | 416 211 1E9 |
|    | - Export of goods (FOB Value)                                | 1                | 97,446,826           |               | 416,211,158 |

30,957,143

### Balance Sheet Abstract & Company's General Business Profile

I. Registration Details

Registration No. : 35580 State Code : 05

Balance Sheet Date : 31.03.11

II. Capital raised during the period (Amount in Rs. Thousands)

Public Issue : NIL Rights Issue : NIL

Bonus Issue : NIL Private Placement : 8450

Share Warrants : 15575

III. Position of Mobilization and Deployment of Funds (Amount in Rs. Thousands)

Total Liabilities : 4637178 Total Assets : 4637178

Sources of Funds

Paid Up Capital: 169516Share Warrants: 15575Reserve & Surplus: 3501734Secured Loans: 3921

NIL

Unsecured Loans : NIL Deferred Tax Liability

Application of Funds

Net Fixed Assets : 371078 Investments : 2964008

(including Capital WIP)

Net Current Assets : 355660 Pre-operative Expenditure

Accumulated Losses : NIL pending allocation : NIL

IV. Performance of Company (Amount in Rs. Thousands)

 Turnover (Gross Revenue)
 : 1318482
 Total Expenditure
 : 1838493

 +/- Profit/Loss Before Tax(\*)
 : +3431301
 +/- Profit/Loss After Tax(\*)
 : + 2634839

 Earning per Share(Basic) in Rs.(\*):
 159.16
 Dividend Rate%
 : 100

(\*)including Extraordinary items

V. Generic names of three Principal products/services of the Company

Item Code No. (ITC Code) : 85362030

Product Description : MINIATURE CIRCUIT BREAKERS(#)

Item Code No. (ITC Code) : 85393100

Product Description : COMPACT FLUORESCENT LAMPS

Item Code No. (ITC Code) : 85449000

Product Description : ELECTRICALCABLES

(#) Since Discontinued

Signature to Schedules 1 to 18

As per our report of even date annexed.

Rajesh Sethi Kumar Indramani K. B. Satija P. K. Ranade V. P. Mahendru
Partner Manager(Legal) & Asstt. Vice President Joint Managing Chairman - Cum
Membership No. 85669 Company Secretary Corporate Finance Director Managing Director

for & on behalf of J. C. Bhalla & Co. Chartered Accountants

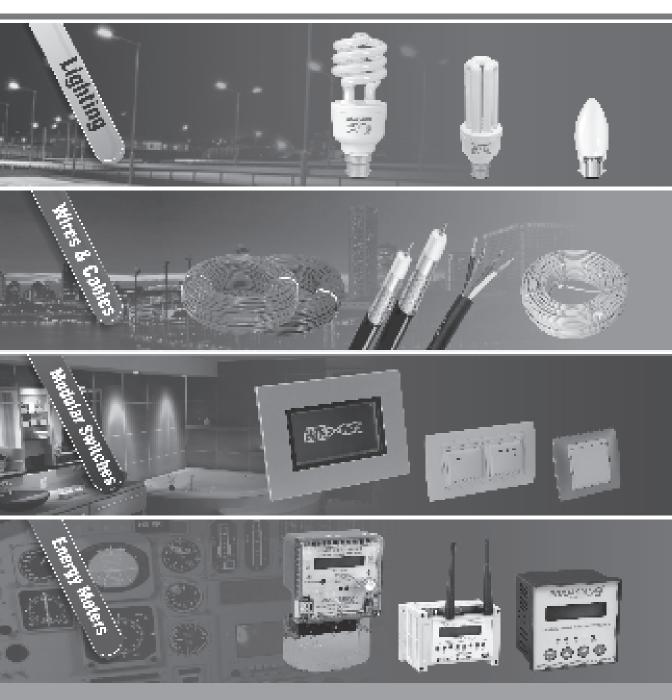
Place: Noida Dated: 19th April, 2011

Firm Rea. No. 001111N

## **Consolidated Financial Statements**

- Auditors' Report on Consolidated Financial Statement
- Consolidated Balance Sheet
- Consolidated Profit & Loss Account
- Consolidated Cash Flow Statement
- Consolidated Schedules & Accounts





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### Auditors' Report

#### on the Consolidated Financial Statements of INDO ASIAN FUSEGEAR LIMITED

To The Board of Directors of Indo Asian Fusegear Limited

- 1. We have audited the attached consolidated Balance Sheet of Indo Asian Fusegear Limited and its subsidiary as at 31<sup>st</sup> March 2011, and also the consolidated Profit and Loss Account and the consolidated Cash Flow Statement for the year ended on that date annexed thereto. These consolidated financial statements are the responsibility of the management of Indo Asian Fusegear Limited. Our responsibility is to express an opinion on these consolidated financial statements based on our audit.
- 2. We conducted our audit in accordance with auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- In respect of the Consolidated Financial Statements, we did not audit the financial statements of the subsidiary i.e. IAFL Cables Ltd. (Formerly Indo Asian Cables Limited), included herein with the Company's share of total assets of Rs.804.03 lacs as at 31<sup>st</sup> March 2011, total revenue of Rs. Nil and cash flow amounting to (Rs. 2.36 lacs) for the year ended on that date. These figures include intra company balances and intra company transactions eliminated on consolidation. These financial statements have been audited by other auditors whose report has been furnished to us, and our opinion, in so far as it relates to the amount included in respect of the subsidiary, is based solely on the report of such other auditors.
- 4. We report that the consolidated financial statements have been prepared by the company in accordance with the requirements of Accounting Standard 21, Consolidated financial statements as referred to in section 211(3C) of the Companies Act, 1956.
- The company's Interest in the assets, liabilities, income and expenses of the jointly controlled entities viz. M/s Saudi National Lamps and Electricals Company Limited and M/s Indo Simon Electric Private Limited has not been consolidated as per the "Financial Reporting of Interest in Joint Ventures" (AS 27). (Refer Note No.15 of Schedule 17)
  - Based on our audit and on consideration of the report of the other auditors on separate financial statements, and to the best of our information and according to the explanations given to us, *subject to our comments in para 5 above*, we are of the opinion that the attached consolidated financial statements read with the notes thereon, give a true and fair view in conformity with the accounting principles generally accepted in India:
  - i) in the case of consolidated Balance Sheet, of the consolidated state of affairs of the company and its subsidiary as at 31<sup>st</sup> March 2011;
  - ii) in the case of consolidated Profit and Loss Account, of the profit for the year ended on that date; and
  - iii) in the case of consolidated Cash Flow Statement, of the cash flows for the year ended on that date.

Rajesh Sethi

Partner M. No. 85669

Firm Reg. No : 001111N

For and on behalf of

J C Bhalla & Co.

Chartered Accountants

Place: Noida

Dated: 19th April, 2011

# INDO ASIAN FUSEGEAR LIMITED Consolidated Balance Sheet as at 31<sup>st</sup> March, 2011

| Particulars  |                                       | Schedule                                   |                            | 31.03.11<br>Rs                      |
|--|---------------------------------------|--|----------------------------|-------------------------------------|
| SOURCES OF FUNDS   |                                       |  |                            |                                     |
| SHAREHOLDERS FUNI  | DS                                    |  |                            |                                     |
| Share Capital  |                                       | 1  |                            | 169,516,280                         |
| Share Warrants (Refer N                                  | lote 13 of Schedule 17)               |  |                            | 15,575,000                          |
| Reserves & Surplus                                       |                                       | 2  |                            | 3,501,734,387                       |
| LOAN FUNDS   |                                       |  |                            |                                     |
| Secured Loans  |                                       | 3  |                            | 3,920,927                           |
| DEFERRED TAX LIABIL                                      | LITY (NET)                            |  |                            | -                                   |
| (Refer Note 27 of Sched                                  | ule 17)                               |  |                            |                                     |
| APPLICATION OF FUNI                                      | ns                                    |  |                            | 3,690,746,594                       |
| FIXED ASSETS   |                                       | 4  |                            |                                     |
| Gross Block  |                                       | ·  |                            | 639,193,574                         |
| Less:Depreciation  |                                       |  |                            | 243,718,849                         |
| Net Block  |                                       |  |                            | 395,474,725                         |
| Capital Work In Progress                                 | 5                                     |  |                            | 35,418,791                          |
|  |                                       |  |                            | 430,893,516                         |
| Pre-operative Expenditure                                | re Pending Allocation                 | 5  |                            | 5,901,892                           |
| INVESTMENTS  |                                       | 6  |                            | 2,877,608,635                       |
| CURRENT ASSETS, LO                                       | ANS & ADVANCES                        | 7  |                            |                                     |
| -Inventories   | 7110 0715 1711020                     | ,  | 126,169,899                |                                     |
| -Sundry Debtors  |                                       |  | 155,733,029                |                                     |
| -Cash and Bank Balance                                   | es                                    |  | 119,058,133                |                                     |
| -Loans and Advances                                      |                                       |  | 921,717,928                | 1,322,678,989                       |
| LESS:CURRENT LIABII                                      | ITIES & PROVISIONS                    | 8  |                            |                                     |
| -Liabilities   |                                       | Ŭ  | 91,011,058                 |                                     |
| -Provisions  |                                       |  | 855,519,636                | 946,530,694                         |
| NET CURRENT ASSET  | s                                     |  |                            | 376,148,295                         |
| MISCELLANEOUS EXP  |                                       |  |                            | 194,256                             |
| (to the extent not written                               | off or adjusted)                      |  |                            | 3,690,746,594                       |
| SIGNIFICANT ACCOUN                                       | ITING POLICIES &                      |  |                            |                                     |
| NOTES ON ACCOUNTS  | 3                                     | 17   |                            |                                     |
| As per our report of even dat                            | e annexed.                            |  |                            |                                     |
| Rajesh Sethi   | Kumar Indramani                       | K. B. Satija                               | P. K. Ranade               | V. P. Mahendru                      |
| Partner<br>Membership No. 85669<br>Firm Reg. No. 001111N | Manager(Legal) &<br>Company Secretary | Asstt. Vice President<br>Corporate Finance | Joint Managing<br>Director | Chairman - Cum<br>Managing Director |
| for & on behalf of                                       |                                       |  |                            |                                     |

Accountants

Place: Noida
Dated: 19th April, 2011

J. C. Bhalla & Co. Chartered





### INDO ASIAN FUSEGEAR LIMITED

### Consolidated Profit & Loss Account for the Year Ended 31st March, 2011

| Particulars   | Schedule | 31.03.11<br>Rs             |
|---|----------|----------------------------|
| NCOME   |          | <del>`</del>               |
| Gross Sales and Operating Revenues                        | 9        | 1,229,980,454              |
| Less : Excise Duty  |          | 23,891,938                 |
| Net Sales and Operating Revenues                          |          | 1,206,088,516              |
| Other Income  | 10       | 112,393,088                |
|   |          | 1,318,481,604              |
| EXPENDITURE   |          |                            |
| Material Cost   | 11       | 771,339,223                |
| Manufacturing Expenses                                    | 12       | 104,104,630                |
| Administration & Other Expenses                           | 13       | 557,647,893                |
| Selling & Distribution Expenses                           | 14       | 207,790,559                |
| Financial Expenses  | 15       | 73,118,462                 |
| Depreciation (*)¹   |          | 52,580,707                 |
| (Lace) (Add : Not (Increase) / Decrease in Finished Coods |          | 1,766,581,474              |
| (Less)/Add : Net (Increase)/Decrease in Finished Goods    | 16       | 71 011 222                 |
| and Work-in-Progress                                      | 10       | 71,911,332                 |
| 2 5:1/4 \1 5 5 1  |          | 1,838,492,806              |
| Profit / (Loss) before Extraordinary Items                |          | (520,011,202)              |
| Extraordinary Items (Refer Note 22 of Schedule 17)        |          | 3,951,311,732              |
| Profit before Tax   |          | 3,431,300,530              |
| Less : Income Tax Expense<br>· Current Tax                |          | 905 000 000                |
| - Current Tax<br>- Deferred Tax                           |          | 805,000,000<br>(4,049,554) |
| - Wealth Tax  |          | 306,144                    |
| Excess Provision for Tax for earlier years                |          | (4,794,705)                |
| Profit after Tax  |          | 2,634,838,645              |
| Brought forward from Previous Year                        |          | 32,900,106                 |
| Profit Available for Appropriation                        |          | 2,667,738,751              |
| Appropriation:  |          | 2,007,730,731              |
| General Reserve   |          | 2,000,000,000              |
| Special Interim Dividend on Equity Shares                 |          | 169,516,280                |
| Preference Dividend paid                                  |          | 1,000,000                  |
| Arrears of Preference Dividend paid                       |          | 4,000,000                  |
| Tax on Dividend   |          | 28,984,973                 |
| Balance transferred to Balance Sheet                      |          | 464,237,498                |
|   |          | 2,667,738,751              |
| Earnings Per Share (Refer Note No.26 of Schedule 17)      | 17       |                            |
| Basic and Diluted EPS before Extraordinary Items          |          |                            |
| - Basic   |          | (30.96)                    |
| - Diluted   |          | (30.96)                    |
| Basic and Diluted EPS after Extraordinary Items           |          |                            |
| - Basic   |          | 159.16                     |
| - Diluted   |          | 157.43                     |
| (Face Value of Rs 10/- each)                              |          |                            |
| SIGNIFICANT ACCOUNTING POLICIES &                         | 17       |                            |
| NOTES ON ACCOUNTS   |          |                            |

(\*)¹ Net of Rs.1,967,223/- transferred from Merger Adjustment Account

As per our report of even date annexed.

Rajesh Sethi Kumar Indramani K. B.

Partner Membership No. 85669 Firm Reg. No. 001111N Kumar Indramani Manager(Legal) & Company Secretary K. B. Satija Asstt. Vice President Corporate Finance P. K. Ranade Joint Managing Director V. P. Mahendru Chairman - Cum Managing Director

for & on behalf of J. C. Bhalla & Co. Chartered Accountants

Place: Noida Dated: 19<sup>th</sup> April, 2011

### Consolidated Cash Flow Statement for the Year Ended 31st March, 2011

|    | Particulars   | 31.03.11                    |
|----|---|-----------------------------|
|    |   | Rs                          |
| A. | Cash Flow from Operating Activities                               | (520.044.202)               |
|    | Net Profit before tax and extra ordinary items Adjustments for:   | (520,011,202)               |
|    | Depreciation / Amortisation                                       | 52,580,707                  |
|    | Interest Income   | (6,756,788)                 |
|    | Dividend Income   | (62,903,984)                |
|    | Interest Charged  | 79,875,250                  |
|    | Loss/(Profit) on sale of Fixed Assets                             | (15,924,021)                |
|    | Loss/(Profit) on sale of Investments                              | 5,665,000                   |
|    | Provision for Doubtful Debts                                      | 161,228,843                 |
|    | Provisions no longer required written back                        | (246,188)                   |
|    | Operating profit before Working Capital Changes Adjustments for : | (306,492,383)               |
|    | Trade and Other Receivables                                       | 190,692,646                 |
|    | Inventories   | 54,623,605                  |
|    | Trade payables and Other Liabilities                              | (111,756,250)               |
|    | Cash generated from Operations                                    | (172,932,382)               |
|    | Direct Taxes Paid   | (791,174,680)               |
|    | Net Cash from Operating Activities                                | (964,107,062)               |
| В. | Cash Flow from Investing Activities                               |                             |
|    | Purchase of Fixed Assets  | (30,401,981)                |
|    | Sale of Fixed Assets  | 31,257,143                  |
|    | Pre-operative Expenditure pending allocation                      | 60,992                      |
|    | Purchase of Investments   | (4,028,266,284)             |
|    | Sale of Investments   | 1,283,275,000               |
|    | Amount received on Slump Sale                                     | 5,300,000,000               |
|    | Expenses incurred on Slump Sale                                   | (162,602,560)               |
|    | Interest Received   | 6,432,019                   |
|    | Dividend Received  Net Cash used in Investing Activities          | 62,903,984<br>2,462,658,313 |
| _  | <u> </u>  | 2,402,030,313               |
| C. | Cash Flow from Financing Activities                               | 47.000.500                  |
|    | Proceeds from Issuance of Share Warrants / Capital                | 47,262,500                  |
|    | Proceeds from Borrowings  | 1,000,000                   |
|    | Repayment of Borrowings   | (1,216,836,581)             |
|    | Interest Paid   | (87,086,910)                |
|    | Redemption of Preference Share Capital                            | (10,000,000)                |
|    | Preference Dividend Paid  | (5,000,000)                 |
|    | Special Interim Dividend Paid                                     | (169,516,280)               |
|    | Tax on Dividend Paid  | (28,984,973)                |
|    | Net Cash from Financing Activities                                | (1,469,162,244)             |
|    | Net (Decrease)/Increase in Cash & Cash Equivalents                | 29,389,007                  |
|    | Cash & Cash Equivalents at start of the year                      | 89,669,126                  |
|    | Cash & Cash Equivalents at close of the year                      | 119,058,133                 |

Cash and cash equivalents include Rs.74,267,036/- on account of Margin Money which is held for more than three months and is not available for use by the Company.

As per our report of even date annexed

Kumar Indramani

Manager(Legal) &

Company Secretary

Rajesh Sethi Partner Membership No. 85669 Firm Reg. No. 001111N for & on behalf of J.C. Bhalla & Co. **Chartered Accountants** 

Place: Noida Dated: 19th April, 2011

K. B. Satija Asstt. Vice President Corporate Finance

P. K. Ranade Joint Managing Director

V. P. Mahendru Chairman - Cum Managing Director



#### SCHEDULE-1 SHARE CAPITAL

| Particulars  |               | 31.03.11       |
|--|---------------|----------------|
|  |               | Rs             |
| AUTHORISED   |               |                |
| <b>1</b> 9,000,000 Equity Shares of Rs.10/- each   |               | 190,000,000    |
| 6,000,000 Preference Shares of Rs.10/- each  |               | 60,000,000     |
|  |               | 250,000,000    |
| ISSUED, SUBSCRIBED & PAID UP   |               |                |
| 16,951,628 Equity Shares of Rs 10/- each fully paid up   |               | 169,516,280    |
| Of the above Shares 14,276,100 shares are allotted as fully paid up under the Scheme of Arrangement without payments being received in cash.   |               |                |
| Of the above Shares 280,528 Shares are allotted as fully paid up upon the conversion of 8% Convertible Preference Shares allotted to the Equity Shareholders of erstwhile Indo Kopp Limited under the Scheme of Arrangement. |               |                |
| Nil 10% Cumulative Redeemable Preference Shares of Rs.10/-   |               |                |
| each fully paid up (allotted as fully paid up under the Scheme   |               |                |
| of Arrangement without payments being received in cash)  |               |                |
| (Refer Note 19 of Schedule 17)   |               |                |
| Total  |               | 169,516,280    |
| SCHEDULE-2<br>RESERVES AND SURPLUS   |               |                |
| Particulars  |               | 31.03.11<br>Rs |
| CAPITAL RESERVE  |               |                |
| Opening Balance  | 36,891,000    |                |
| Addition during the year   |               | 36,891,000     |
| SECURITIES PREMIUM ACCOUNT   |               |                |
| Opening Balance  | 219,890,220   |                |
| Addition during the year   | 33,800,000    | 253,690,220    |
| GENERAL RESERVE  |               |                |
| Opening Balance  | 707,274,702   |                |
| Add: Amount transferred from Profit and Loss Account   | 2,000,000,000 | 2,707,274,702  |
| MERGER ADJUSTMENT ACCOUNT  | -             |                |
| Opening Balance  | 41,608,190    |                |
| Less: Amount transferred from Profit and Loss Account  | 1,967,223     | 39,640,967     |
| PROFIT AND LOSS ACCOUNT  | <u></u>       |                |
| Balance as per Profit and Loss Account   |               | 464,237,498    |
| Total  |               | 3,501,734,387  |
| SCHEDULE-3   |               |                |
| SECURED LOANS  |               |                |
| Particulars  |               | 31.03.11       |
|  |               | Rs             |
| Vehicle Loans  |               |                |
| - From Banks   | 3,496,741     | 2 000 007      |
| - From Others  Total   | 424,186       | 3,920,927      |
| Notes :  |               | 3,920,927      |

#### Notes

- a) Vehicle Loans from Banks and Others are secured by way of hypothecation of vehicles.
- b) Secured loans falling due for repayment within one year Rs.2,310,217/-

#### **SCHEDULE-4 FIXED ASSETS**

(in Rs.)

|    |                         |               |            | Gross Block                 |               |             | Depreciation / Amortisation |            |                             |            | Net Block   |             |  |
|----|-------------------------|---------------|------------|-----------------------------|---------------|-------------|-----------------------------|------------|-----------------------------|------------|-------------|-------------|--|
| S. | Assets                  | As At         | Additions  | 5                           | Sale/Adjustme | nt As At    | As At                       | For The    | Ad                          | ljustment  | Upto        | As At       |  |
| No |                         | 01.04.10      |            | On account of<br>Slump Sale | Others        | 31.03.11    | 01.04.10                    | Year       | On account of<br>Slump sale | Others     | 31.03.11    | 31.03.11    |  |
| In | tangible Assets         |               |            |                             |               |             |                             |            |                             |            |             |             |  |
| 1  | Computer Software       | 13,571,299    | 1,732,500  | 14,731,799                  | -             | 572,000     | 3,836,069                   | 1,323,042  | 4,873,307                   | -          | 285,804     | 286,196     |  |
| Ta | ngible Assets           |               |            |                             |               |             |                             |            |                             |            |             |             |  |
| 1  | Land - Lease Hold       | 78,033,867    | -          | 66,781,777                  | -             | 11,252,090  | 5,683,956                   | 218,798    | 5,212,216                   | -          | 690,538     | 10,561,552  |  |
| 2  | Land - Free Hold        | 123,215,716   | 222,000    | -                           | -             | 123,437,716 | -                           | -          | -                           | -          | -           | 123,437,716 |  |
| 3  | Building                | 205,967,739   | 55,949,190 | 147,940,829                 | -             | 113,976,100 | 78,444,819                  | 9,934,675  | 36,622,199                  | -          | 51,757,295  | 62,218,805  |  |
| 4  | Lease Hold Improvements | 9,301,242     | -          | -                           | -             | 9,301,242   | 4,287,898                   | 1,860,248  | -                           | -          | 6,148,146   | 3,153,096   |  |
| 5  | Plant & Machinery       | 578,765,816   | 6,137,985  | 258,002,411                 | 30,274,597    | 296,626,793 | 282,171,116                 | 31,713,189 | 149,716,448                 | 15,217,050 | 148,950,807 | 147,675,986 |  |
| 6  | Furniture & Fixtures    | 30,801,137    | 1,450,319  | 18,288,267                  | 80,111        | 13,883,078  | 18,889,857                  | 2,309,541  | 12,814,616                  | 50,264     | 8,334,518   | 5,548,560   |  |
| 7  | Office Equipments       | 10,098,536    | 479,719    | 6,726,335                   | 30,096        | 3,821,824   | 6,484,239                   | 442,498    | 4,683,678                   | 14,939     | 2,228,120   | 1,593,704   |  |
| 8  | Fans Coolers & A.C.     | 13,412,568    | 530,210    | 7,666,328                   | 85,657        | 6,190,793   | 6,926,117                   | 763,467    | 4,865,095                   | 39,096     | 2,785,393   | 3,405,400   |  |
| 9  | Vehicles                | 25,117,253    | 26,397,684 | 2,614,276                   | -             | 48,900,661  | 16,252,844                  | 3,703,311  | 2,364,155                   | -          | 17,592,000  | 31,308,661  |  |
| 10 | Computers               | 38,279,346    | 2,935,059  | 35,230,379                  | -             | 5,984,026   | 33,173,322                  | 1,638,890  | 31,446,437                  | -          | 3,365,775   | 2,618,251   |  |
| 11 | Electrical Fittings     | 7,357,866     | 3,543,117  | 5,343,093                   | 310,639       | 5,247,251   | 3,889,413                   | 670,169    | 2,852,500                   | 126,629    | 1,580,453   | 3,666,798   |  |
| TO | TAL                     | 1,133,922,385 | 99,377,783 | 563,325,494                 | 30,781,100    | 639,193,574 | 460,039,650                 | 54,577,828 | 255,450,651                 | 15,447,978 | 243,718,849 | 395,474,725 |  |
| Ca | pital Work In Progress  |               |            |                             |               |             |                             |            |                             |            |             | 35,418,791  |  |
| GR | AND TOTAL               | 1,133,922,385 | 99,377,783 | 563,325,494                 | 30,781,100    | 639,193,574 | 460,039,650                 | 54,577,828 | 255,450,651                 | 15,447,978 | 243,718,849 | 430,893,516 |  |

#### Notes :

- (\*) Includes Rs.1,967,223/- transferred to Merger Adjustment Account.
   Additions to fixed assets includes Nil on account of capitalisation of Borrowing Costs.
- 3 Capital Work in Progress includes capital advances of Rs.4,156,500/-

#### SCHEDULE-5 PRE-OPERATIVE EXPENDITURE PENDING ALLOCATION

| Particulars                           | 31.03.11  |
|---------------------------------------|-----------|
|                                       | Rs        |
| Opening Balance (A)                   | 5,932,985 |
| Additions During the year             |           |
| ADMINISTRATION AND OTHER EXPENSES     |           |
| Miscellaneous Expenses                | 75,866    |
| Legal & Professional Charges          | 33,515    |
| Sub-Total (B)                         | 109,381   |
| FINANCIAL EXPENSES                    |           |
| Bank Charges                          | 722       |
| Sub-Total (C)                         | 722       |
| DEPRECIATION                          |           |
| Depreciation                          | 29,898    |
| Sub-Total (D)                         | 29,898    |
| Total (A+B+C+D)                       | 6,072,986 |
| Less : Other Income                   | 171,094   |
| Total Amount Carried to Balance Sheet | 5,901,892 |



## SCHEDULE-6 INVESTMENTS

| Particulars  | 31.03.11<br>Rs |
|--|----------------|
| LONG TERM INVESTMENTS  |                |
| Non Trade Investments Investment in Shares - Unquoted  |                |
| IAFL Power Distribution & Infrastructure (P) Ltd.  |                |
| (Formerly Indo Asian Power Distribution & Infrastructure (P) Ltd.)                                 | 26,500,000     |
| 2,650,000 10% Convertible Preference Shares of Rs.10/- each fully paid up                          |                |
| Investment in Joint Ventures   |                |
| Saudi National Lamps and Electricals Company Ltd   | 25,732,351     |
| 40,000 Cash Shares of Saudi Riyals 50 each fully paid up   |                |
| Indo Simon Electric Private Limited  | 405 000 500    |
| (Formerly Indo Asian Simon Private Limited) 10,598,050 Equity Shares of Rs.10/- each fully paid up | 105,980,500    |
|  |                |
| Investment in Units of Mutual Funds-Unquoted BNP Paribas Fixed Term Fund - Growth                  | 100,000,000    |
| 10,000,000 Units of Face Value of Rs.10/- each   | 100,000,000    |
| HDFC Monthly Income Plan - Long Term - Growth  | 100,000,000    |
| 4,366,259 Units of Face Value of Rs.10/- each  | ,,             |
| ICICI Prudential FMP Series 54-24 Months Plan Cumulative   | 80,000,000     |
| 8,000,000 Units of Face Value of Rs.10/- each  |                |
| ICICI Prudential Interval Fund Plan-IV Cumulative  | 200,000,000    |
| 17,157,515 Units of Face Value of Rs.10/- each   |                |
| Reliance Fixed Horizon Fund-XVII Series 13 Growth Plan   | 140,000,000    |
| 14,000,000 Units of Face Value of Rs.10/- each   |                |
| Reliance Monthly Income Plan - Growth Plan   | 100,000,000    |
| 10,000,000 Units of Face Value of Rs.10/- each   |                |
| State Bank of India Debt Fund Series-370 Days Growth   | 500,000,000    |
| 50,000,000 Units of Face Value of Rs.10/- each   |                |
| State Bank of India Debt Fund Series-370 Days Growth   | 200,000,000    |
| 20,000,000 Units of Face Value of Rs.10/- each   |                |
| Kotak FMP 370 Days Series 9 - Growth   | 200,000,000    |
| 20,000,000 Units of Face Value of Rs.10/- each   |                |
| CURRENT INVESTMENTS  |                |
| Non Trade Investments Investment in Units of Mutual Funds-Unquoted                                 |                |
| State Bank of India Debt Fund Series-90 Days Dividend  | 200,000,000    |
| 20,000,000 Units of Face Value of Rs.10/- each   | 200,000,000    |
| SBI SHF Ultra Short Term Institutional Plan Daily Dividend   | 899,395,784    |
| 89,885,647 Units of Face Value of Rs.10/- each   |                |
| Total  | 2,877,608,635  |
| A comments and a self-construction   |                |
| Aggregate value of Investments<br>- Quoted   |                |
| - Unquoted   | 158,212,851    |
| - Mutual Funds   | 2,719,395,784  |

Contd. Investments purchased and sold during the year

| Mutual Fund Units F   | ace Value<br>(Rs) | Numbers               | Cost<br>(Rs)               |
|---|-------------------|-----------------------|----------------------------|
| SBI Magnum Insta Cash Fund - Daily Dividend Option  | 10                | 232,319,152           | 3,891,415,490              |
| SBI-SHF-Ultra Short Term Fund-Institutional Plan-Daily Dividend                                     | 10                | 402,047,771           | 4,832,890,000              |
| SBI-Debt Fund Series-90 Days-35-Dividend  | 10                | 150,000,000           | 1,500,000,000              |
| SBI-Debt Fund Series-90 Days-36-Dividend  | 10                | 14,000,000            | 140,000,000                |
| SCHEDULE-7<br>CURRENT ASSETS,LOANS AND ADVANCES   |                   |                       |                            |
| Perticulars   |                   |                       | 31.03.11<br>Rs             |
| A. INVENTORIES:   |                   |                       |                            |
| As per inventory taken, valued and certified by   |                   |                       |                            |
| the Management) i. Raw Material   |                   |                       | 30,956,171                 |
| ii. Work in Progress  |                   |                       | 5,990,183                  |
| iii. Finished Goods   |                   |                       | 89,223,545                 |
|   |                   |                       | 126,169,899                |
| B. SUNDRY DEBTORS:  |                   |                       |                            |
| (Unsecured Considered good unless otherwise stated)   |                   |                       | E2 E40 040                 |
| i. Exceeding six months   |                   |                       | 53,540,018                 |
| ii. Other Debts   |                   |                       | 102,193,011<br>155,733,029 |
| C. CASH AND BANK BALANCES   |                   |                       | 133,733,029                |
| I. Cash in Hand   |                   |                       | 722,731                    |
| ii. Cheques in Hand   |                   |                       | 9,964,747                  |
| iii. Balance with Scheduled Banks in :  |                   | 00 100 050            |                            |
| <ul><li>Current Account</li><li>Fixed Deposits</li></ul>  |                   | 33,483,053<br>620,566 |                            |
| - Margin Money (Against Bank Guarantees & Letters of Credit)  |                   | 74,267,036            | 108,370,655                |
|   |                   |                       | 119,058,133                |
| D. LOANS AND ADVANCES   |                   |                       |                            |
| (Unsecured Considered good unless otherwise stated)   |                   |                       |                            |
| <ol> <li>Advances recoverable in cash or kind or for value to be received (</li> </ol>              | (*)               |                       | 80,158,461                 |
| ii. Security Deposit  |                   |                       | 3,360,783                  |
| iii. Advance Income Tax   |                   |                       | 837,577,319                |
| iv. Advance Excise Duty & Custom Duty   |                   |                       | 621,365                    |
| (*) (including Rs.278,86,811/- lacs due from Indo Simon Electric Pvt. Ltd. a Joint Venture Company) |                   |                       | 921,717,928                |
| Total   |                   |                       | 1,322,678,989              |
| SCHEDULE-8<br>CURRENT LIABILITIES AND PROVISIONS  |                   |                       |                            |
| Particulars   |                   |                       | 31.03.11                   |
|   |                   |                       | Rs                         |
| A. CURRENT LIABILITIES:   |                   |                       |                            |
| 1. Sundry Creditors   | 47)               |                       |                            |
| -Micro,Small and Medium Enterprises (Refer Note - 16 of Schedul                                     | ie-1/)            |                       | 46 706 00F                 |
| -Others 2. Advances from Customers  |                   |                       | 46,796,805                 |
| Advances from Customers     Security Deposits   |                   |                       | 1,771,633<br>5,061,725     |
| Security Deposits     Other Liabilities   |                   |                       | 5,061,725<br>33,822,805    |
| Unpaid Dividend   |                   |                       |                            |
| 5. Onpalu Dividend  |                   |                       | 3,558,090                  |
| (A)   |                   |                       | 91,011,058                 |



| Contd.                                      | A. A           |
|---|----------------|
| Particulars                                 | 31.03.11       |
| B. PROVISIONS:                              | Rs             |
| Provision for Taxation                      | 846,873,391    |
| Provision for Gratuity                      | 6,653,837      |
| Provision for Compensated Absences          | 1,467,290      |
| Provision for Excise Duty on Finished Goods | 525,118        |
| (B)   | 855,519,636    |
| Total(A+B)                                  | 946,530,694    |
| SCHEDULE-9                                  |                |
| GROSS SALES AND OPERATING REVENUES          |                |
| Particulars                                 | 31.03.11<br>Rs |
| A. SALES                                    | N5             |
| -Domestic                                   | 1,025,025,993  |
| -Export                                     | 201,362,733    |
| GROSS SALES                                 | 1,226,388,726  |
| B. OPERATING REVENUES                       | -,==,,,,,==    |
| -Export Incentives                          | 3,591,728      |
| Total                                       | 1,229,980,454  |
|   |                |
| SCHEDULE-10 OTHER INCOME                    |                |
| Particulars                                 | 31.03.11       |
|   | Rs             |
| Dividend on Non-Trade Current Investments   | 62,903,984     |
| Profit on Sale of Fixed Assets (Net)        | 15,924,021     |
| Rental Income                               | 1,578,928      |
| Provisions no longer required written back  | 246,188        |
| Exchange Rate Difference                    | 5,511,178      |
| Miscellaneous Income                        | 24,730,206     |
| Sundry Balances Written Back                | 1,498,583      |
| Total                                       | 112,393,088    |
| SCHEDULE-11<br>MATERIAL COST                |                |
| Particulars                                 | 31.03.11       |
|   | Rs             |
| A) Raw Material Consumed                    | 40.4 700 004   |
| Opening Stock                               | 134,769,201    |
| Add: Purchases                              | 691,483,115    |
| Freight Inward,Cartage & Octroi             | 8,966,617      |
|   | 835,218,933    |
| Less:Material Transferred on Slump Sale     | 121,100,757    |
| Less:Closing Stock                          | 30,956,171     |
|   | 683,162,005    |
| B) Purchase of Trading Goods                | 88,177,218     |
| Total                                       | 771,339,223    |
|   |                |

## SCHEDULE-12 MANUEACTURING EXPENSES

| MANUFACTURING EXPENSES  |       |                |
|---|-------|----------------|
| Particulars   |       | 31.03.11<br>Rs |
| Wages & Bonus   |       | 46,431,601     |
| Contribution to Provident Fund and                            |       |                |
| Administration charges  |       | 3,393,021      |
| ESI Contribution  |       | 1,464,201      |
| Testing Charges   |       | 7,092,945      |
| Power,Fuel and Electricity                                    |       | 18,386,969     |
| Building Repairs  |       | 3,541,744      |
| Machinery Repairs   |       | 7,181,615      |
| Labour Work Charges   |       | 13,339,372     |
| Excise Duty Provided on Finished Goods                        |       | 3,273,162      |
| (including Rs.27,48,044/- on a/c of Material trfd on Slump Sa | le)   |                |
|   | Total | 104,104,630    |
| SCHEDULE-13   |       |                |
| ADMINISTRATION AND OTHER EXPENSES Particulars                 |       | 31.03.11       |
|   |       | Rs             |
| Salary & Bonus(including Rs.9,165,000/- paid to Directors)    |       | 190,890,073    |
| P.F.Contribution and Admn.Charges (including Rs.273,600/-     |       |                |
| paid for Directors)   |       | 7,424,553      |
| ESI Contribution  |       | 862,347        |
| Rent(including Rs.3,485,514/- paid to Directors)              |       | 16,908,094     |
| Rates and Taxes   |       | 3,782,539      |
| Travelling and Conveyance                                     |       | 44,536,257     |
| Employees welfare and training expenses                       |       | 5,664,684      |
| Printing and Stationery                                       |       | 2,982,972      |
| Postage, Telegram & Telephone                                 |       | 8,565,588      |
| Insurance(including Rs.59,382/- paid for Directors)           |       | 3,461,190      |
| Other Repairs   |       | 6,378,925      |
| Medical Expenses(including Rs.484,691/- paid                  |       |                |
| for Directors)  |       | 4,400,846      |
| Charity & Donation  |       | 605,500        |
| Provision for Doubtful Debts                                  |       | 161,228,843    |
| Bad Debts written off   |       | 49,266,372     |
| Loss on Sale of Investments                                   |       | 5,665,000      |
| Directors Sitting fees  |       | 228,000        |
| Vehicle maintenance   |       | 3,646,423      |
| Miscellaneous Expenses  |       | 12,417,344     |
| Legal & Professional Charges                                  |       | 28,400,308     |
| Exchange Rate Difference                                      |       | 332,035        |
|   | Total | 557,647,893    |
|   |       |                |



#### SCHEDULE-14 SELLING& DISTRIBUTION EXPENSES

| Part  | ticulars  |             | 31.03.11<br>Rs |
|-------|---|-------------|----------------|
| Frei  | ight and Cartage Outwards   |             | 31,821,432     |
|       | vertisement   |             | 17,434,970     |
| Selli | ing Commission  |             | 8,375,150      |
|       | es Discount   |             | 122,203,914    |
| Busi  | iness Promotion   |             | 26,672,000     |
| Sam   | nples   |             | 1,025,131      |
| Tend  | der Charges   |             | 50,000         |
|       | nover Tax   |             | 207,962        |
|       | Total   |             | 207,790,559    |
|       | HEDULE-15<br>ANCIAL EXPENSES  |             |                |
|       | ticulars  |             | 31.03.11       |
|       | FDFOT   |             | Rs             |
|       | EREST Fixed Loan  |             | 22,374,028     |
|       | Others  |             | 52,036,314     |
|       | ik Charges  |             | 5,464,908      |
|       | 3.16.1900   |             | 79,875,250     |
| Less  | s:Interest received (Gross)   |             | 6,756,788      |
| (Tax  | Deducted at Source Rs. 657,705/-)                                     |             |                |
|       | Total   |             | 73,118,462     |
| (INC  | HEDULE-16<br>CREASE)/DECREASE IN FINISHED GOODS<br>D WORK IN PROGRESS |             |                |
| Part  | ticulars  |             | 31.03.11<br>Rs |
| A)    | STOCK AT COMMENCEMENT   |             |                |
|       | Work in Progress  | 312,261,971 |                |
|       | Finished Goods  | 189,129,856 | 501,391,827    |
|       | Less: Material Transferred on Slump Sale                              |             | 334,266,767    |
| ۵,    | STOCK AT CLOSE  |             | 167,125,060    |
| ,     | STOCK AT CLOSE  |             |                |
|       | Work in Progress  | 5,990,183   |                |
|       | Finished Goods  | 89,223,545  | 95,213,728     |
|       | (Increase)/Decrease   |             | 71,911,332     |

#### SCHEDULE-17

SIGNIFICANT ACCOUNTING POLICIES AND NOTES ON CONSOLIDATED ACCOUNTS FORMING PART OF THE BALANCE SHEET AS AT 31st MARCH, 2011 AND PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED ON THAT DATE

#### A) PRINCIPLES OF CONSOLIDATION:

- The Consolidated Financial Statements relate to Indo Asian Fusegear Limited ("the Company") and its subsidiary company, which have been prepared in accordance with the Accounting Standard on "Consolidated Financial Statements" (AS-21).
- The financial statements of the Company and its subsidiary company are combined on a line-by-line basis by adding
  together the book values of like items of assets, liabilities, income and expenses, after fully eliminating intra-group
  balances and intra-group transactions in accordance with Accounting Standard (AS) 21 "Consolidated Financial
  Statements".
- The difference between the cost of investments in the subsidiary company, over the company's portion of equity of the subsidiary, at the date on which investment is made is recognized in the Financial Statements as Goodwill on consolidation.
- 4. The difference between the company's portion of equity of the subsidiary over the cost of investments by the company, at the date on which investment is made is treated as Capital Reserve on consolidation.
- 5. As far as possible, the consolidated financial statements are prepared using uniform accounting policies for like transactions and other events in similar circumstances and are presented in the same manner as the Company's separate financial statements.
- 6. Investments other than in subsidiary company have been accounted as per Accounting Standard (AS) 13 "Accounting for Investments".
- 7. Other Significant Accounting Policies:

These are set out under "Significant Accounting Policies" as given in the Standalone Financial Statements of Indo Asian Fusegear Limited.

#### B) NOTES ON ACCOUNTS TO CONSOLIDATED BALANCE SHEET AND PROFIT AND LOSS ACCOUNT:

1. The Subsidiary company considered in the consolidated financial statements is:

|   | Name of the Subsidiary                                | Country of Incorporation | Proportion of ownership interest 31.03.2011 |
|---|---|--------------------------|---|
| Ī | IAFL Cables Limited (Formerly Indo Asian Cables Ltd.) | India                    | 100%  |

#### 2. Contingent Liabilities :-

- i) Capital commitments (net of advance) Rs. 94.32 lacs.
- ii) Bank Guarantees Rs. 678.25 lacs.
- iii) Guarantees to Banks and others on behalf of Joint Venture Company Rs. 948.00 lacs.
- iv) Excise duty demands against which the company has preferred appeals Rs 523.14 lacs. The Company has already deposited a sum of Rs.30.15 lacs against the aforesaid demands.
- v) Central Excise Appeal filed by the Department Rs 17.04 lacs.

#### 3. Managerial Remuneration:-

| Particulars                    | 31.03.11<br>(Rs.) |
|--------------------------------|-------------------|
| Salary                         | 7,800,000         |
| House Rent Allowance/Rent Free |                   |
| Accommodation                  | 3,900,000         |
| Contribution to Provident Fund | 273,600           |
| Others                         | 769,073           |
|                                | 12,742,673        |

4. Miscellaneous expenses include 'Payment to Auditors' as follows:-

| Particulars    | 31.03.11  |
|----------------|-----------|
|                | Rs        |
| Audit Fee      | 1,565,000 |
| Other Services | 309,875   |
| Service Tax    | 187,705   |

- 5. Provision for income tax has been made without considering some taxes and amounts which will be paid before filing of Income Tax Return as provided under Section 43-B of the Income Tax Act, 1961.
- 6. In the opinion of Board, the current assets, loans and advances are approximately of the value stated, if realized, in the ordinary course of business. The provision for depreciation and all known liabilities is adequate and not in excess of the amount reasonably necessary.
- During the year, the Company has made provision for excise duty on stocks lying at the year end in various units amounting to Rs.525,118/- and has included the said amounts in the valuation of inventories. This has no effect on the profit for the year.
- 8. Lease Payments under an operating lease are recognised as an expense in the statement of Profit and Loss on a straight line basis over the lease term. Accordingly Rs.16,908,094/- has been charged to Profit and Loss Account during the year.

The total of future minimum lease rent lease rent payable under operating lease for each of the following periods is as under

| Particulars                                       | 31.03.11   |  |
|---|------------|--|
|   | Rs         |  |
| Not later than one year                           | 13,386,952 |  |
| Later than one year and not later than five years | 12,401,819 |  |
| Later than five years                             | 5,440,000  |  |

 The Profit and Loss Account includes previous year debit adjustments amounting to Rs.380,487/- on account of following:-

| Particulars       | 31.03.11<br>Rs |
|-------------------|----------------|
| Purchases         | 344,457        |
| Machinery Repairs | 11,934         |
| Interest          | 24,096         |
| Total             | 380,487        |

- 10. The Company has incurred Rs.2,223,933/- on Research & Development during the year which has been debited to Establishment and Miscellaneous Expenses.
- 11. Export sales include Indirect Export amounting to Rs.5,363,225/-.
- 12. The balances of Debtors, Advances and Creditors are subject to confirmation.
- 13. Pursuant to the special resolution passed at the Extra Ordinary General Meeting of the members of the Company held on 6th May, 2010, the company has made preferential allotment of 890,000 Zero Coupon Warrants to the Promoters, each warrant convertible into one equity share of Rs.10/- each at a price of Rs.70/- per equity share at any time within 18 months from the date of allotment of Warrants on preferential basis by private placement to the promoters of the Company as per Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009.
- 14. During the year ended 31<sup>st</sup> March, 2011, the Company has converted 845,000 Zero Coupon Convertible Warrants issued by private placement on preferential basis to the promoters of the Company into 845,000 fully paid Equity Shares of Rs.10/- each at a price of Rs.50/- per Warrant. The difference between the Conversion Price and the face value of the equity shares has been credited to Securities Premium Account.

#### 15. Financial Reporting of Interest in Joint Ventures

Investments include Rs.1,317.12 Lacs representing Company's interest in the following jointly controlled entities as at 31.03.2011

| Name of the Company   | Contribution towards<br>Equity (Rs./lacs) | Country of Residence | %age Holding of Indo Asian |
|---|---|----------------------|----------------------------|
| Saudi National Lamps and Electricals Company Limited                      | 257.32                                    | Saudi Arabia         | 20%                        |
| Indo Simon Electric Private Limited (Formerly Indo Asian Simon Pvt. Ltd.) | 1,059.80                                  | India                | 50%                        |
| Total   | 1,317.12                                  |                      |                            |

The company's proportionate share in each of the assets, liabilities, income and expenses in respect of the above entities has not been consolidated as per the "Financial Reporting of Interests in Joint Ventures" (AS-27) as their accounts are under compilation.

The aggregate amount of each of the Assets, Liabilities, Income and Expenditure related to interest of the Company in the jointly controlled entities are as under:

| Saudi National | I amne 8 | Electricals   | Colled   |
|----------------|----------|---------------|----------|
| Saudi Nationa  | Lambs c  | . Electricais | CO. LIG. |

| Assets & Liabilities                                | (In Rs.)                 |
|---|--------------------------|
| Particulars   | As at<br>31.12.10        |
| Liabilities   |                          |
| Share Capital                                       |                          |
| Capital   | 23,840,000               |
| Partners Loan                                       | 36,930,825               |
| Loan Funds  | 74,441,902               |
| Current Liabilities & Provisions                    | 4,412,321                |
| Total   | 139,625,048              |
| Assets  |                          |
| Net Fixed Assets including CWIP                     | 100,797,387              |
| Current Assets, Loans and Advances                  | 16,862,754               |
| Miscellaneous Expenditure to the extent not written |                          |
| off or adjusted                                     | 3,249,793                |
| Profit and Loss Account                             | 18,715,114               |
| Total   | 139,625,048              |
| Statements of Income & Retained Earnings            | (In Rs.)                 |
| Particulars   | Year ending              |
|   | 31.12.10                 |
| Sales   | 11,198,060               |
| Cost of Sales                                       | (16,624,438)             |
| Gross Profit  | (5,426,378)              |
| Selling, General and Administrative Expenses        | _(9,136,394)             |
| Operating Income                                    | (14,562,772)             |
| Financial Cost                                      | (4,152,342)              |
| Accumulated Losses                                  | (18,715,114)             |
| Indo Simon Electric Private Limited                 |                          |
| Assets & Liabilities                                | (In Rs.)                 |
| Particulars   | As at                    |
|   | 31.03.11                 |
| Liabilities Share Conital                           | 105 090 500              |
| Share Capital<br>Loan Funds                         | 105,980,500              |
| Current Liabilities & Provisions                    | 80,777,882<br>16,222,550 |
| Total   | 202,980,932              |
| Assets  | 202,300,932              |
| Net Fixed Assets including CWIP                     | 112,460,590              |
| Current Assets, Loans and Advances                  | 41,059,184               |
| Miscellaneous Expenditure to the extent             | 41,059,164               |
| not written off or adjusted                         | 154,165                  |
| Profit and Loss Account                             | 49,306,993               |
|   |                          |
| Total   | 202,980,932              |

#### Income & Expenditure

| Particulars                       | Year ending<br>31.03.11 |
|-----------------------------------|-------------------------|
| Income                            |                         |
| Income from Operation             | 27,165,527              |
| Other Income                      | -                       |
| Total                             | 27,165,527              |
| Expenses                          |                         |
| Material Cost                     | 14,090,940              |
| Manufacturing Expenses            | 8,532,088               |
| Administration and Other Expenses | 28,539,209              |
| Financial Expenses                | 6,066,515               |
| Depreciation                      | 8,505,007               |
| Total                             | 65,733,759              |
| Profit / (Loss) before Tax        | (38,568,232)            |
| Provision for Tax                 | <u>-</u>                |
| Profit / (Loss) after Tax         | (38,568,232)            |

The financial data in respect of Indo Simon Electric Pvt. Ltd. for the year 31st March, 2011 and Saudi National Lamps and Electricals Company Limited for year ended 31st December, 2010 is based on their Provisional Accounts.

16. Details of dues to Micro, Small and Medium Enterprises as per MSMED Act, 2006

Disclosure of Sundry Creditors is based on the information available with the Company regarding the status of suppliers as defined under the Micro, Small & Medium Enterprises Development Act, 2006.

(In Rs.)

| S.No. | Particulars  | 31.03.11 |
|-------|--|----------|
| 1.    | The principal amount and the interest due thereon (to be shown separately) remaining unpaid to any supplier as at the end of each accounting year.   | Nil      |
| 2.    | The amount of interest paid by the buyer in terms of section 16, along with the amounts of the payment made to the supplier beyond the appointed day during each accounting year.  | Nil      |
| 3.    | The amount of interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under this Act.   | Nil      |
| 4.    | The amount of interest accrued and remaining due and payable at the end of each accounting year; and   | Nil      |
| 5.    | The amount of further interest remaining due and payable even in the succeeding years, until such date when the interest dues as above are actually paid to the small enterprise for the purpose of disallowance as a deductible expenditure under section 23 of the Micro Small and Medium Enterprise Development Act, 2006 | Nil      |

- 17. The Board of Directors had declared a special interim dividend of Rs.10 per share (100%) amounting to Rs.169,516,280/- in its meeting held on 11th October, 2010 which has since been paid. The tax on special interim dividend amounting to Rs.28,154,535/- has also been paid.
- 18. During the year, the Company has paid arrears of Dividend on 10% Cumulative Redeemable Preference Shares upto 31st March, 2010 amounting to Rs.4,000,000/-. The tax on the above Preference Dividend amounting to Rs.664,350/- has also been paid.
- 19. During the year, the Company has redeemed 10% Cumulative Reedemable Preference Shares worth Rs.10,000,000/- held by Heinrich Kopp GmbH, Germany at par alongwith Preference Dividend of Rs.1,000,000/- for year ended 31<sup>st</sup> March, 2011. The tax on the above Preference Dividend amounting to Rs.166,088/- has also been paid.

#### 20. Related Party Disclosure

i) Disclosures as required by Accounting Standard (AS-18) "Related Party Disclosures" are given below:

#### A. Investing Parties with whom the Company is a JV Partner

- 1. Indo Simon Electric Pvt. Ltd.(Formerly Indo Asian Simon Pvt. Ltd.)
- 2. Saudi National Lamps and Electricals Company Limited

#### B. Directors, Key Management Personnel

1. Mr. V.P.Mahendru - Chairman cum Managing Director

2. Mr.P.K.Ranade - Joint Managing Director

Mr. Vinay Mahendru - Executive Director

#### C. Relatives of Directors, Key Management Personnel

Mr. Vivek Mahendru

- President (Operations)- President (Corporate Affairs)

Mr. Vimal Mahendru
 Mr. Vikram Ranade

- Vice President(Technologies)

4. Mr. Prashant Ranade

- Vice -President(Procurement)

5. Mrs. Bela Mahendru\*

6. Mrs. Ratna Mahendru\*

7. Mrs. Richa Mahendru\*

Mrs. Kaushalya Gujral\*

9. Mr. O.P.Mahendru\*

10. Mrs. Ameeta Ranade#

11. Mrs. Asha Chaturvedi#

12. Mrs.Shama Guleri#

13. Mrs. Uma Sharma#

14. P.K.Ranade(H.U.F.)#

\*Relatives of Mr. V.P.Mahendru #Relatives of Mr. P.K.Ranade

#### D. Group Company

IAFL Power Distribution & Infrastructure Pvt. Ltd. (Formerly Indo Asian Power Distribution & Infrastructure Pvt. Ltd.)

#### E. LLP firms in which relatives of Directors are partners

1. VPM Industrial Services Corporation LLP

2. PKR Hitech Industrial Corporation LLP

| S.No | <b>)</b> . | Nature of Transaction               | 31.03.11<br>Rs |
|------|------------|-------------------------------------|----------------|
| 1    | Sal        | es                                  |                |
|      | a.         | Indo Simon Electric Private Limited | 1,155,458      |
|      |            | Total                               | 1,155,458      |
| 2    | Mis        | cellaneous Income                   |                |
|      | a.         | Indo Simon Electric Private Limited | 19,992,000     |
|      |            | Total                               | 19,992,000     |
| 3    | Inte       | erest Received                      |                |
|      | a.         | Indo Simon Electric Private Limited | 1,207,568      |
|      |            | Total                               | 1,207,568      |
| 4    | Rer        | muneration paid                     |                |
|      | a.         | Mr. V.P.Mahendru                    | 4,482,438      |
|      | b.         | Mr. P.K.Ranade                      | 4,387,820      |
|      | C.         | Mr. Vinay Mahendru                  | 3,872,415      |
|      | d.         | Mr. Vivek Mahendru                  | 3,892,772      |
|      | e.         | Mr. Vimal Mahendru                  | 3,851,393      |
|      | f.         | Mr. Vikram Ranade                   | 2,797,967      |
|      | g.         | Mr. Prashant Ranade                 | 2,306,404      |
|      |            | Total                               | 25,591,209     |

| S.N | 0.       | Nature of Transaction                      | 31.03.11                |
|-----|----------|--|-------------------------|
| 5   | Rai      | nt paid                                    | Rs                      |
| •   | a.       | Mr. V.P.Mahendru                           | 561,600                 |
|     | b.       | Mr. Vinay Mahendru                         | 163,914                 |
|     | C.       | Mr. Vivek Mahendru                         | 163,914                 |
|     | d.       | Mr. Vimal Mahendru                         | 163,914                 |
|     | e.       | Mr. Vikram Ranade                          | 221,529                 |
|     | f.       | Mr. Prashant Ranade                        | 281,819                 |
|     | g.       | Mrs. Ameeta Ranade                         | 60,290                  |
|     | h.       | Mrs. Bela Mahendru                         | 40,194                  |
|     | i.       | Mrs. Ratna Mahendru                        | 40,193                  |
|     | j.       | Mrs. Richa Mahendru                        | 40,193                  |
|     |          | Total                                      | 1,737,560               |
| 6   | Inte     | erest paid on Fixed Deposits               |                         |
|     | a.       | Mr. P.K.Ranade                             | 150,257                 |
|     | b.       | Mrs. Ameeta Ranade                         | 11,659                  |
|     | C.       | Mr. Vikram Ranade                          | 43,976                  |
|     | d.       | Mrs. Kaushalaya Gujral                     | 7,377                   |
|     | e.       | Mr. O.P.Mahendru                           | 21,600                  |
|     | f.       | Mrs. Asha Chaturvedi                       | 109,651                 |
|     | g.       | Mrs. Shama Guleri                          | 37,252                  |
|     | h.       | Mrs. Uma Sharma                            | 180,316                 |
|     | i.       | Mrs. Richa Mahendru                        | 14,668                  |
| ,   | 1        | Total ans Given                            | 576,756                 |
| ,   |          |  | 00 000 000              |
|     | a.       | Indo Simon Electric Private Limited        | 26,800,000              |
| 3   | Dof      | Total                                      | 26,800,000              |
| •   |          | fund of Fixed Deposits                     | 4 474 500               |
|     | a.       | Mr. P.K.Ranade<br>Mrs. Ameeta Ranade       | 1,474,563               |
|     | b.       |  | 135,104                 |
|     | c.<br>d. | Mr. Vikram Ranade                          | 420,378                 |
|     |          | Mrs. Kaushalaya Gujral<br>Mr. O.P.Mahendru | 73,301                  |
|     | e.<br>f. | Mrs. Asha Chaturvedi                       | 237,206<br>1,420,498    |
|     | g.       | Mrs. Shama Guleri                          | 435,531                 |
|     | y.<br>h. | Mrs. Uma Sharma                            | 1,831,435               |
|     | i.       | Mrs. Richa Mahendru                        | 140,180                 |
|     |          | Total                                      | 6,168,196               |
| 9   | Iss      | ue of Share Warrants                       |                         |
|     | a.       | Mr. V.P.Mahendru                           | 7,787,500               |
|     | b.       | Mr. Vikram Ranade                          | 3,893,750               |
|     | C.       | Mr. Prashant Ranade                        | 3,893,750               |
|     |          | Total                                      | 15,575,000              |
| 10  | Allo     | otment of Equity Share Capital             |                         |
|     | a.       | Mr. P.K.Ranade                             | 9,750,000               |
|     | b.       | Mr. Vinay Mahendru                         | 6,505,000               |
|     | C.       | Mr. Vivek Mahendru                         | 6,505,000               |
|     | d.       | Mr. Viwal Mahendru                         | 6,490,000               |
|     | e.       | Mrs. Ameeta Ranade                         |                         |
|     | e.<br>f. | VPM Industrial Services Corporation LLP    | 11,375,000<br>1,625,000 |
|     | 1.       |  | 1,625,000               |
|     |          | Total                                      | 42,250,000              |

| 5.N | o. Na   | ture of Transaction                                  | 31.03.1 <sup>2</sup><br>Rs |
|-----|---|--|----------------------------|
| 11  | Snacia  | I Interim Dividend Paid                              | K                          |
| •   |   | . V.P.Mahendru                                       | 97,220                     |
|     |   | . P.K.Ranade   | 4,158,400                  |
|     |   | . F.K.Kanaue<br>. Vinay Mahendru                     | 2,883,630                  |
|     |   | . Vivek Mahendru                                     | 2,953,400                  |
|     |   | . Vimal Mahendru                                     | 3,009,780                  |
|     |   | . Vikram Ranade                                      | 997,970                    |
|     |   | Prashant Ranade                                      | 997,970                    |
|     | J   | K.Ranade (HUF)                                       | 21,600                     |
|     |   | s. Ameeta Ranade                                     | 5,453,600                  |
|     |   | s. Bela Mahendru                                     | 599,910                    |
|     | •   | s. Ratna Mahendru                                    | 669,680                    |
|     | I. Mr   | s. Richa Mahendru                                    | 543,530                    |
|     | m. VF   | PM Industrial Services Corporation LLP               | 24,903,060                 |
|     | n. Pk   | R Hitech Industrial Corporation LLP                  | 24,030,670                 |
|     | То  | tal  | 71,320,420                 |
| 2   | Share /   | Application Money given                              |                            |
|     | a. IAI  | FL Power Distribution & Infrastructure Pvt. Ltd.     | 1,780,000                  |
|     | То  | tal  | 1,780,000                  |
| 3   | Conve   | rsion of Share Application Money to Preference Share |                            |
|     | a. IAI  | FL Power Distribution & Infrastructure Pvt. Ltd.     | 26,500,000                 |
|     | То  | tal  | 26,500,000                 |
| 4   | Purcha  | se of Investments                                    |                            |
|     | a. VF   | PM Industrial Services Corporation LLP               | 600,000                    |
|     | То  | tal  | 600,000                    |
| 5   | Balanc  | e outstanding at the year end                        |                            |
|     | <b>Payabl</b>   | <u>e</u>   |                            |
|     | a. Mr   | : V.P.Mahendru                                       | 201,074                    |
|     | b. Mr   | . P.K.Ranade   | 405,88                     |
|     |   | . Vinay Mahendru                                     | 5,858                      |
|     |   | . Vivek Mahendru                                     | 300,240                    |
|     |   | . Vimal Mahendru                                     | 107,683                    |
|     |   | . Vikram Ranade                                      | 23,227                     |
|     |   | : Prashant Ranade                                    | 29,26                      |
|     | g. To   |  | 1,073,224                  |
|     | Receiv  |  |                            |
|     |   |  | 4 744 576                  |
|     |   | do Simon Electric Pvt. Ltd.                          | 4,711,579                  |
|     |   | udi National Lamps & Electricals Company Ltd         | 28,623,799                 |
|     |   | tal  | 33,335,378                 |
|     |   | Outstanding  | 27.000.04                  |
|     |   | do Simon Electric Pvt. Ltd.                          | 27,886,81                  |
| 1   | To  |  | 27,886,81                  |
| 1.  | <b>Disclosure under Accounting Standard 15 (Revised)</b> As per Accounting Standard (AS-15) (Revised 2005) "Employee Benefits", the disclosures of Employee Benefits as defined in the Accounting Standard are given below: |  |                            |
|     | (a) <u>De</u>   | fined Contribution Plans                             | 31.03.11<br>Rs             |
|     | En  | nployer's Contribution to Provident Fund *           | 1,08,17,574                |
|     |   | nployer's Contribution to ESI **                     | 23,26,548                  |

<sup>(\*)</sup> Included in Contribution to Provident Fund and Administration Charges (Refer Schedule 12 and 13)

<sup>(\*\*)</sup> Included in ESI Contribution (Refer Schedules 12 and 13)



### (b) Defined Benefit Plans

(Rs.)

|                                | Funded (*) | Non – Funded |                   |  |
|--------------------------------|------------|--------------|-------------------|--|
|                                | Gratuity#  | Gratuity#    | Leave Encashment# |  |
|                                | 31.03.11   | 31.03.11     | 31.03.11          |  |
| Current service cost           | -          | 984,799      | 405,338           |  |
| Interest cost                  | -          | 1,892,189    | 524,212           |  |
| Expected Return on Plan Assets | -          | -            | -                 |  |
| Actuarial (gain) / loss        | -          | (22,895,602) | (6,209,496)       |  |
| Past service cost              | -          | -            | -                 |  |
| Curtailment and Settlement     |            |              |                   |  |
| Cost / (credit)                | -          | -            | -                 |  |
| Net Cost                       | -          | (20,018,614) | (5,279,946)       |  |

<sup>#</sup> Included in Wages, Salary and Bonus (Refer Schedules 12 and 13)

### (c) Actuarial Assumptions

|   | Gratuity<br>31.03.11 | Leave Encashment<br>31.03.11 |
|---|----------------------|------------------------------|
| Discount Rate   | 7.00%                | 7.00%                        |
| Expected Rate of increase in Compensation Levels              | 5.00%                | 5.00%                        |
| Expected Rate of Return on Plan Assets                        | N.A.                 | N.A.                         |
| Expected Average remaining working lives of employees (years) | 23.28                | 23.30                        |

### (d) Reconciliation of opening and closing balances of benefit obligations and plan assets.

(Rs.)

|                                   | Funded (*) | Non – Funded |                  |
|-----------------------------------|------------|--------------|------------------|
|                                   | Gratuity   | Gratuity     | Leave Encashment |
|                                   | 31.03.11   | 31.03.11     | 31.03.11         |
| Change in Projected Benefit       |            |              |                  |
| Obligation (PBO)                  |            |              |                  |
| Projected Benefit Obligation at   |            |              |                  |
| beginning of year                 | -          | 27,031,275   | 7,488,741        |
| Current service cost              | -          | 984,799      | 405,338          |
| Interest cost                     | -          | 1,892,189    | 524,212          |
| Benefits paid                     | -          | (358,824)    | (741,505)        |
| Curtailment and Settlement cost   | -          | -            | -                |
| Contribution by plan participants | -          | -            | -                |
| Past services cost                | -          | -            | -                |
| Actuarial (gain) / loss           | -          | (22,895,602) | (6,209,496)      |
| Projected Benefit Obligation      |            |              |                  |
| atyearend                         | -          | 6,653,837    | 1,467,290        |
| Change in plan assets:            |            |              |                  |
| Fair value of plan assets a       |            |              |                  |
| beginning of year                 | -          | -            | -                |
| Expected return on plan assets    | -          | -            | -                |
| Actuarial (gain) / loss           | -          | -            | -                |
| Employer contribution             | -          | -            | -                |
| Contribution by plan participants | -          | -            | -                |
| Settlement cost                   | -          | -            | -                |
| Benefits paid                     | -          | -            | -                |
| Fairvalueofplanassetsatyearend    | -          | -            | -                |
| Net funded status of the plan     | -          | (6,653,837)  | (1,467,290)      |
| Net amount recognized             | -          | (6,653,837)  | 1,467,290)       |

<sup>(\*)</sup> As the company has closed its operations at Jalandhar Plant and has discontinued the Group Gratuity Policy for the said unit from the LIC, hence the figures in respect of the current year have not been given.

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### 22. Slump Sale of Switchgear Business

Pursuant to the decision in the meeting of the Board of Directors of the Company held on  $22^{nd}$  July, 2010 and the approval of the Shareholders of the Company through Postal Ballot, the Company has transferred the entire business of developing, manufacturing and selling Low Voltage Miniature Circuit Breakers, Residual Current Circuit Breakers, Air Circuit Breakers, Moulded Case Circuit Breakers, Distribution Boards, Fuses, Fuse Bases, Switches, Feeder Pillars, Contractors, Thermal Overload Relays("Switchgear Business"), which is a separate segment as per AS 17, Segment Reporting, to a wholly owned subsidiary of Legrand France SA by way of Slump Sale as defined under Section 2(42C) of the Income Tax Act, 1961 on a going concern basis w.e.f.  $9^{th}$  September, 2010 for a total value of Rs.530.00 Crores on a Cash and Debt free basis.

The Extra Ordinary Item of Rs. 3,951,311,732/- shown in the Profit and Loss Account represents the profit on account of this arrangement which has been computed as under:-

|   |               | (In Rs.)      |
|---|---------------|---------------|
| Total Value received on Slump Sale                  |               | 5,300,000,000 |
| Less: Value of Net Assets transferred on Slump Sale |               |               |
| Total Assets Transferred                            | 1,576,807,025 |               |
| Less: Total Liabilities Transferred                 | 390,721,317   | 1,186,085,708 |
| Balance   |               | 4,113,914,292 |
| Less: Expenses incurred on Slump Sale               |               | 162,602,560   |
| Profit on Slump Sale                                |               | 3,951,311,732 |

### 23. Segment Information for the year ended 31st March 2011

#### Information about Business segments - Primary

### **Business Segments**

The company has considered business segment as the primary segment for disclosure. The products included in each of the reported business segments are as follows:-

Switchgear includes MCBs, HRC Fuses, Feeder Pillars, RCCBs, Distribution Boards, Switches etc.

Lighting includes Compact Fluorescent Lamps, Fluorescent Tube Lights and Luminaires etc.

Cable and Wires includes Wires and Cables etc.

Segment Revenue relating to each of the above business segments includes Other Income, where applicable.

The above business segments have been identified considering:

- a) the nature of products and services
- b) the differing risks and returns
- c) the organization structure, and
- d) the internal financial reporting systems.





### Segment Information for the Year Ended 31st March, 2011 Information About Business Segments - Primary

Rs.

|  | Switchgear (*)<br>31.03.11    | Lighting<br>31.03.11 | Cable & Wires<br>31.03.11 | Unallocated<br>31.03.11 | Total<br>31.03.11  |
|--|-------------------------------|----------------------|---------------------------|-------------------------|--|
| Segment Revenue     a) External Revenue         (Including other Operating In         b) Inter Segment Revenue   | 841,361,488<br>come)          | 90,835,074           | 285,639,732               | 12,144,160              | 1,229,980,454  |
| Income from Operations Less : Excise Duty  | 841,361,488<br>22,691,670     | 90,835,074           | 285,639,732               | 12,144,160<br>1,200,268 | 1,229,980,454<br>23,891,938  |
| Total Revenue  | 818,669,818                   | 90,835,074           | 285,639,732               | 10,943,892              | 1,206,088,516  |
| 2. Segment Result (Profit / Loss) Interest & Bank Charges Unallocated Corporate Expenses, Profit before Extraordinary Items Extraordinary Items Profit before Tax Provision for Income Tax Excess Provision for Tax for earli Wealth Tax Deferred Tax Profit after Tax |                               | (391,585,346)        | (62,882,912)              | (24,640,194)            | 73,118,462<br>(13,815,815)<br>(520,011,202)<br>3,951,311,732<br>3,431,300,530<br>805,000,000<br>(4,794,705)<br>306,144<br>(4,049,554)<br>2,634,838,645 |
| 3. Other Information Segment Assets Unallocated Corporate Assets   | -                             | 220,118,889          | 256,856,147               | 89,356,304              | 566,331,340<br>4,070,945,948   |
| Total Assets Segment Liabilities Unallocated Corporate Liabilities   | -                             | 21,937,238           | 45,995,802                | 11,887,251              | 4,637,277,288<br>79,820,291<br>870,631,330   |
| Total Liabilities  |                               |                      |                           |                         | 950,451,621  |
| Capital Expenditure<br>(including Capital Work in Progre   | <b>8,344,506</b>              | 2,320,630            | -                         | 5,824,262               |  |
| Depreciation (Net of transfer to Merger Adjust   | ·                             | 15,802,651           | 9,714,478                 | 5,216,180               |  |
| Non-cash expenses other than d   | epreciation <b>13,080,953</b> | 158,614,067          | 34,514,492                | 4,542,590               |  |

<sup>(\*)</sup> Consequent upon the Slump Sale of the Switchgear Business as stated in Note 22 above, the current year's financial results include the performance of the Switchgear Business Segment upto 8<sup>th</sup> September 2010 only.

### Notes:-

- I. Segment results represent Profit/(loss) before Interest and Tax.
- ii. Capital Expenditure pertains to gross additions made to fixed assets during the year including capital work in progress.
- iii. Segment Assets include Fixed Assets, Current Assets & Loans and Advances directly attributable to respective business segments.
- iv. Segment Liabilities include Current Liabilities and Provisions directly attributable to respective business segments.
- v. The accounting policies used to derive reportable segment results are consistent with those described in the "Significant Accounting Policies" note to the financial statements.

#### Information about Geographical Segments - Secondary

The Company has operations within India as well as with entities located in other countries. The information relating to the Geographical Segments in respect of the operations of the Company is given as under:-

Segment Revenue from external customers based on geographical location of customers

|  | 31.03.11<br>Rs. |
|--|-----------------|
| Within India   | 1,033,980,946   |
| European Union   | 52,571,709      |
| Other Countries  | 143,427,799     |
| Total  | 1,229,980,454   |
| Carrying Amount of Segment Assets by geographical location               |                 |
|  | 31.03.11<br>Rs. |
| Within India   | 4,604,243,489   |
| European Union   | -               |
| Other Countries  | 33,033,799      |
| Total  | 4,637,277,288   |
| Additions to Fixed Assets and Intangible Assets by geographical location | on              |
|  | 31.03.11<br>Rs. |
| Within India   | 99,377,783      |
| European Union   | -               |
| Other Countries  |                 |
| Total  | 99,377,783      |

### 24. Discontinuing Operations

The Slump sale of Switchgear Business constitutes "Discontinuing Operations" within the meaning of Accounting Standard (AS 24) on "Discontinuing Operations".

The following statement shows the revenue and expenses of continuing and discontinuing operations.

(Rs./Lacs)

| Particulars                                       | Continuing<br>Operations                | Discontinuing<br>Operations | Total      |
|---|---|-----------------------------|------------|
|   | Lighting, Cable & Wires and Unallocated | Switchgear                  |            |
| Sales/Income from Operations                      | 3,886.19                                | 8,377.70                    | 12,263.89  |
| Less: Excise Duty                                 | 12.00                                   | 226.92                      | 238.92     |
| Net Sales/Income from Operations                  | 3,874.19                                | 8,150.78                    | 12,024.97  |
| Other Operating Income                            | -                                       | 35.92                       | 35.92      |
| Operating Expenses                                | 9,572.50                                | 8,081.25                    | 17,653.75  |
| Pre-tax Profit / (Loss) from Operating activities | (5,698.31)                              | 105.45                      | (5,592.86) |
| Other Income                                      | 1,045.38                                | 78.55                       | 1,123.93   |
| Profit / (Loss) before Interest                   | (4,652.93)                              | 184.00                      | (4,468.93) |
| Interest  |   |                             | 731.18     |
| Profit / (Loss) before Tax                        |   |                             | (5,200.11) |

The carrying amount of assets of the Switchgear Business at the closing date was Rs 15,768.07 lacs(as on 1st April 2010 Rs 18,627.20 lacs) and liabilities was Rs 3,907.21 lacs(as on 1st April 2010 Rs 4,062.72 lacs)

25. The Company has given interest bearing inter corporate loan aggregating to Rs. 268.00 lacs to Indo Simon Electric Pvt. Ltd.(Formerly Indo Asian Simon Pvt. Ltd.), a Company with whom it is a Joint Venture Partner during the year. The maximum amount outstanding during the year was Rs. 278.87 lacs. The Balance outstanding as on 31.03.11 is Rs. 278.87 lacs. The above loan is re-payable on demand.

V. P. Mahendru

Chairman - Cum

Managing Director

### 26. Earnings Per Share (EPS)

### a) Basic and Diluted Earnings Per Share (Before Extra Ordinary Items)

|  | Unit | 31.03.11      |
|--|------|---------------|
| Net Profit attributable to Equity Shareholders                       | Rs.  | (512,333,031) |
| Weighted Average number of Equity Shares outstanding during the year | Nos. | 16,548,806    |
| Earnings Per Share (Basic)   | Rs.  | (30.96)       |
| Effect of Dilutive Securities:-Number of Shares under Option         | Nos. | 890,000       |
| Number of Shares that would have been issued at fair value           | Nos. | 707,392       |
| Total number of Shares   | Nos. | 16,731,414    |
| Earnings Per Share (Diluted)   | Rs.  | (30.96)       |

### b) Basic and Diluted Earnings Per Share (Including Extra Ordinary Items)

|  | Unit | 31.03.11      |
|--|------|---------------|
| Net Profit attributable to Equity Shareholders                       | Rs.  | 2,633,978,701 |
| Weighted Average number of Equity Shares outstanding during the year | Nos. | 16,548,806    |
| Earnings Per Share (Basic)   | Rs.  | 159.16        |
| Effect of Dilutive Securities:-                                      |      |               |
| Number of Shares under Option  | Nos. | 890,000       |
| Number of Shares that would have been issued at fair value           | Nos. | 707,392       |
| Total number of Shares   | Nos. | 16,731,414    |
| Earnings Per Share (Diluted)   | Rs.  | 157.43        |

27. Elements of Deferred Tax Liability / (Asset) (Net) created for tax effect of timing differences as at 31st March, 2011 are as under:(In Rs.)

|  | 31.03.11     |
|--|--------------|
| Difference between Book Depreciation and Depreciation under Income Tax Act, 1961 | 1,525,447    |
| Expenditure deferred under Section 43 B of Income Tax Act, 1961                  | (346,052)    |
| Provision for Gratuity   | (1,772,954)  |
| Provision for Doubtful Debts   | (53,556,191) |
| Total Deferred Tax Liability / (Asset) (Net)                                     | (54,149,750) |

The Company has not recognised Deferred Tax Asset on a prudent and conservative basis.

28. Previous year figures have not been given as the company has prepared consolidated financial statement for the first time.

As per our report of even date annexed

Rajesh Sethi Partner Membership No. 85669 Firm Reg. No. 001111N for & on behalf of J.C. Bhalla & Co. Chartered Accountants

Place: Noida Dated: 19<sup>th</sup> April, 2011 

 Kumar Indramani
 K. B. Satija
 P. K. Ranade

 Manager(Legal) &
 Asstt. Vice President
 Joint Managing

 Company Secretary
 Corporate Finance
 Director

### STATEMENT PURSUANT TO SECTION 212 OF THE COMPANIES ACT, 1956

| Name of the Subsidiary Company   | IAFL Cables Ltd.<br>(Formerly Indo Asian<br>Cables Limited) |
|--|---|
| Financial year of the Company ended on   | 31.03.11  |
| Number of shares in the subsidiary company held by Indo Asian Fusegear Limited - Equity Shares  The extent of interest in subsidiary company of Indo Asian Fusegear Limited as at the above date | 8,640,000<br>100%   |
| The net aggregate of profits, less losses, of the subsidiary company so far as it concerns the members of Indo Asian Fusegear Limited  |   |
| (i) Dealt with in the accounts of Indo Asian Fusegear Limited amounted to :  |   |
| (a) for the subsidiary's financial year ended March, 31 2011   | Nil   |
| (b) for previous financial years of the subsidiary since it became subsidiary of Indo Asian Fusegear Limited   | Nil   |
| (ii) Not dealt with in the accounts of Indo Asian Fusegear Limited amounted to :   |   |
| (a) for the subsidiary's financial year ended March 31, 2011   | Nil   |
| (b) for previous financial years of the subsidiary since it became subsidiary of Indo Asian Fusegear Limited   | Nil   |
| Change in the interest of Indo Asian Fusegear Limited between the end of the subsidiary's financial year and March 31, 2011  | Nil   |
|  |   |

Place: Noida Dated: 19<sup>th</sup> April, 2011 Kumar Indramani Manager(Legal) & Company Secretary K. B. Satija Asstt. Vice President Corporate Finance P. K. Ranade Joint Managing Director V. P. Mahendru Chairman -Cum Managing Director

#### AUDITORS' REPORT

To
The Members of
IAFL Cables Ltd.
(Formerly Indo Asian Cables Limited)

We have audited the attached Balance Sheet of IAFL Cables Ltd (Formerly Indo Asian Cables Ltd) as at 31 March 2011. This financial statement is the responsibility of the company's management. Our responsibility is to express an opinion on the financial statement based on our audit.

We have conducted our audit in accordance with the Auditing Standards generally accepted in India. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material mis-statement. An audit includes examining, on a test basis, evidence to support the financial statement amounts, and the disclosure in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

As required by the companies (Auditor's Report) Order, 2003 amended vide Companies (Auditors Report) (Amendment) order, 2004 issued by the Central Government of India in terms of subsection (4A) of section 227 of the Companies Act 1956, we enclose in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the said order to the extent applicable.

Further to our comments in the Annexure referred to above, we report that

- a) We have obtained all the information and explanations which, to the best of our knowledge and belief were necessary for the purposes of our audit.
- b) In our opinion proper books of account as required by the law have been kept by the company so far as appears from our examination of those books.
- The Balance Sheet dealt with by this report is in agreement with the books of account.
- d) In our opinion the Balance Sheet dealt with by this report complies with the Accounting Standards referred to in subsection (3C) of section 211 of the Companies Act 1956.
- e) On the basis of written representations received from the Directors, and taken on record by the Board of Directors, we report that none of the Directors is disqualified as on 31st March 2011 from being appointed as a Director in terms of clause (g) of Sub-section (1) of section 274 of the Companies Act 1956.
- f) In our opinion and to the best of our information and according to the explanations given to us the said accounts give the information required by the Companies Act 1956, in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India.
- (I) In the case of balance Sheet, of the state of affairs of the Company as at 31st March 2011.

For Daver Sikri & Co. Chartered Accountants

(Sanjay Sikri) Prop. M. No. 86644

Firm Regd. No. 007884N

Place: New Delhi Date: 18.04.2011

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#### ANNEXURE TO THE AUDITORS' REPORT

The Annexure referred to in the Auditors' Report to the Members of IAFL Cables Limited (Formerly Indo Asian Cables Ltd) for the year ended 31st March 2011.

### We report that:

- a. The Company has maintained proper records showing full particulars including quantitative details and situation of fixed assets.
  - b. The physical assets have been physically verified by the management at the year end. We are informed that no material discrepancies have been noticed by the management on such verification as compared with the records of fixed assets maintained by the Company.
  - c. The Company has not disposed off a substantial part of its fixed assets during the year.
- 2. In our opinion and according to the information and explanation given to us, there are adequate internal control procedures commensurate with the size of the company and the nature of its business for the purchase of fixed assets. The company has not undertaken any service activity during the year. The Company has no inventory. Further during the course of our audit, we have not come across any instances of major weaknesses in internal control that in our opinion, require correction but have so continued without correction.
- 3. According to the information and explanations furnished to us, the company has not
  - a. granted any loans, secured/unsecured to companies firms or other parties whose particulars are recorded in the register maintained under Section 301 of the Companies Act 1956.
  - taken any loans secured or unsecured from Companies, Firms, or other parties covered in the register maintained under Section 301 of the Act.
- 4. Based on the information and explanations given to us, there are no transactions which come under the purview of Section 301 of the Companies Act 1956.
- 5. The company has not accepted any deposits from public and consequently, the directives issued by the Reserve Bank of India, the provisions of Sections 58A and 58AA or any other provisions of the Companies Act and the rules framed there under are not applicable.
- 6. In our opinion, the company has an internal audit system commensurate with the size and nature of its business.
- 7. As the Company has not commenced production, the maintenance of cost records is not applicable.
- 8. According to the information furnished to us, the company is regular in depositing with appropriate authorities, the undisputed statutory dues including Provident Fund, Investor Education Protection Fund and Employees State Insurance, Income Tax, Sales Tax, Wealth Tax, Service Tax Custom Duty, Excise Duty, Cess and other material statutory dues applicable to it and there were no undisputed statutory dues in arrears, as at the date of Balance Sheet under Report, for a period of more than six months from the date they become payable.
- 9. The Company has no accumulated losses as at 31<sup>st</sup> March 2011. The Company has not incurred cash losses in the financial year ended on that date, and in the immediately preceding financial year.
- The Company has not defaulted in repayment of its dues to financial institutions and banks at the date of Balance Sheet.
- 11. The Company has not granted any loans or advance on the basis of security by way of pledge of shares, debentures and other securities.
- 12. The company is not a chit fund, nidhi, mutual benefit fund or a society.
- 13. The company is not dealing in or trading in shares, securities, debentures and other investments.
- 14. According to the information and explanation given to us, the Company has not given any guarantees for loans taken by others from banks or financial institutions.
- 15. The Company has not obtained any Term Loans.
- 16. The Company has not raised any funds raised on short-term basis.
- 17. The Company has not made any preferential allotment of shares to parties and companies covered in the register maintained under Section 301 of the Act.
- 18. The company has not issued any debentures.
- 19. During the course of examination of the accounts of the Company in accordance with generally accepted auditing practices, we have not come across any instances of fraud on or by the company, nor have we been informed by the management, of any such instance being noticed or reported during the year.

For Daver Sikri & Co. Chartered Accountants

(Sanjay Sikri) Prop. M. No. 86644 Firm Regd. No. 007884N

Place: New Delhi Date: 18.04.2011



### IAFL CABLES LIMITED

(Formerly Indo Asian Cables Limited)

# Balance Sheet as at 31st March, 2011

(In Rs.)

| Particulars                                 | Sch. No. | As at 31.03.2011 | As at 31.03.2010 |
|---|----------|------------------|------------------|
| SOURCES OF FUNDS                            |          |                  |                  |
| Share Holders Funds:                        |          |                  |                  |
| - Share Capital                             | 1        | 86,400,000       | 1,100,000        |
| - Share Application Money                   |          | -                | 85,056,000       |
| TOTAL                                       |          | 86,400,000       | 86,156,000       |
| APPLICATION OF FUNDS                        |          |                  |                  |
| Fixed Assets                                |          |                  |                  |
| Gross Block                                 |          | 59,259,889       | 59,073,889       |
| Less Depreciation                           |          | 98,851           | 68,953           |
| Net Block                                   |          | 59,197,038       | 59,004,936       |
| Capital Work in Progress                    |          | 617,861          | 617,861          |
| Current Assets, Loans & Advances:           | 2        |                  |                  |
| - Cash & Bank Balances                      |          | 122,299          | 114,471          |
| - Loans & Advances                          |          | 20,466,226       | 20,402,388       |
|   |          | 20,588,525       | 20,516,859       |
| Less: Current Liabilities & Provisions:     | 3        |                  |                  |
| Current Liabilities & Provisions            |          |                  |                  |
| - Sundry Creditors                          |          | 99,572           | 110,898          |
| - Provisions                                |          | -                | -                |
| Net Current Assets                          |          | 20,488,953       | 20,405,961       |
| Miscellaneous Expenditure                   |          |                  |                  |
| (to the extent not written off or adjusted) |          |                  |                  |
| - Preliminary Expenses                      |          | 194,256          | 194,256          |
| - Pre Operative Expenditure                 | 4        | 5,901,891        | 5,932,985        |
| TOTAL                                       |          | 86,400,000       | 86,156,000       |
| Notes on Accounts                           | 5        |                  |                  |

As per our report of even date attached

for Daver Sikri & Co. Chartered Accountants for IAFL Cables Limited (Formerly Indo Asian Cables Limited)

Sanjay Sikri (Proprietor) M.No. 86644 Firm Regn. No. 007884N

Place: New Delhi Date: 18.04.2011 Vinay Mahendru (Director) Vikram Ranade (Director)

### IAFL CABLES LIMITED

(Formerly Indo Asian Cables Limited)

# Schedules forming part of the Balance Sheet as at 31st March 2011

| (1111 113. | - ( | ln | Rs. |
|------------|-----|----|-----|
|------------|-----|----|-----|

1,100,000

86,400,000

|  |             | ( - /       |
|--|-------------|-------------|
| Particulars                                | Amount      | Amount      |
|  | 31.03.2011  | 31.03.2010  |
|  |             |             |
| SCHEDULE 1                                 |             |             |
| Share Capital                              |             |             |
| Authorized Share Capital:                  |             |             |
| 1,00,00,000 Equity Shares of Rs. 10/- each | 100,000,000 | 100,000,000 |

Issued, Subscribed and Paid-up Share Capital: 86,40,000 (Previous Year 1,10,000 ) Equity Shares

of Rs.10/- each fully paid

**Total** 86,400,000 1,100,000

**Fixed Assets** (In Rs.)

|                      |                   | GROSS BL  | OCK  |            |                   | DEPREC          | NET BLOCK       |        |                  |                     |
|----------------------|-------------------|-----------|------|------------|-------------------|-----------------|-----------------|--------|------------------|---------------------|
| Particulars          | As on<br>1.4.2010 | Addition  | Sale | Total      | As on<br>1.4.2010 | For the<br>Year | Written<br>Back | Total  | As on 31.03.2011 | As on<br>31.03.2010 |
| Land                 | 58,804,516        | 222,000   | -    | 59,026,516 | -                 | -               | -               | -      | 59,026,516       | 58,804,516          |
| Office Equipment     | 25,500            | -         | -    | 25,500     | 7,190             | 2,547           | -               | 9,737  | 15,763           | 18,310              |
| Air Conditioners     | 127,100           | -         | -    | 127,100    | 32,900            | 13,103          | -               | 46,003 | 81,097           | 94,200              |
| Furniture & Fixtures | 71,853            | -         | -    | 71,853     | 23,656            | 8,724           | -               | 32,380 | 39,473           | 48,197              |
| Electrical Fittings  | 44,920            | -         | -    | 4,920      | 5,207             | 5,524           | -               | 10,731 | 34,189           | 39,713              |
| Total                | 59,073,889        | 222,000   | -    | 59,295,889 | 68,953            | 29,898          | -               | 98,851 | 59,197,038       | 59,004,936          |
| As at 31.03.2010     | 57,144,164        | 1,929,725 | -    | 59,073,889 | 34,916            | 34,037          | -               | 68,953 | 59,004,936       |                     |

### SCHEDULE - 2

### **CURRENT ASSETS, LOANS AND ADVANCES**

#### A. CURRENT ASSETS

| Balance with Scheduled Banks in Current Account | 122,299 | 114,471 |
|---|---------|---------|
| Total   | 122,299 | 114,471 |
| Loans & Advances                                |         |         |

### B.

(unsecured, considered good and recoverable in cash or in kind or for value to be received)

| Total                | 20,466,226 | 20,402,388 |
|----------------------|------------|------------|
| Other Advances       | 51,250     | 51,971     |
| Advances for project | 20,414,976 | 20,350,417 |





### IAFL CABLES LIMITED

(Formerly Indo Asian Cables Limited)

# Schedules forming part of the Balance Sheet as at 31st March 2011

|   |                      | (In Rs.)             |
|---|----------------------|----------------------|
| Particulars                             | Amount<br>31.03.2011 | Amount<br>31.03.2010 |
| SCHEDULE - 3                            |                      |                      |
| Current Liabilities and Provisions      |                      |                      |
| Sundry Creditors                        |                      |                      |
| Due to Micro, Small, medium enterprises | -                    | -                    |
| Others                                  | 99,352               | 109,898              |
| TDS Payable                             | 220                  | 1,000                |
| Total                                   | 99,572               | 110,898              |
| SCHEDULE - 4                            |                      |                      |
| Pre-Operative Expenditure               |                      |                      |
| Opening Balance                         | 5,932,985            | 5,464,305            |
| Audit Fees                              | 5,515                | 5,515                |
| Bank Charges                            | 722                  | 1,659                |
| Filing Fees                             | 18,365               | 7,180                |
| Legal & Professional Charges            | 28,000               | -                    |
| Employees welfare & Training expenses   | -                    | 1,700                |
| Miscellaneous Expenses                  | 57,500               | 112,355              |
| Postage Telegram & Telephone            | -                    | 13,380               |
| Printing & Stationery                   | -                    | 517                  |
| Travelling & Conveyance                 | -                    | 7,583                |
| Vehicle Maintenance                     | -                    | 13,475               |
| Electricity Expenses                    | -                    | 14,307               |
| Fringe Benefit Tax                      | -                    | 582                  |
| Exchange Rate Difference                | (64,559)             | 371,955              |
| Miscellaneous Receipts                  | (106,535)            | (125,314)            |
| Repairs & Maintenance                   | -                    | 9,749                |
| Depreciation                            | 29,898               | 34,037               |
| Total                                   | 5,901,891            | 5,932,985            |

# Annual Report 2011

### **SCHEDULE-5**

### Notes to accounts forming part of the Balance Sheet as at 31st March 2011

- The company was incorporated on the 12<sup>th</sup> of November 2007, and has not yet commenced commercial activities; therefore no Profit & Loss Account has been prepared.
- All expenses incurred on the project have been classified as "Pre-operative Expenses" which shall be amortized upon commencement of commercial operations.
- 3. Payment to auditors on account of Audit fee amounting to Rs 5,000.00 and Service tax Rs 515.00 is included under the head of "Pre operative Expenses", (Previous year Rs 5,000.00 and Service Tax Rs 515.00).
- 4. The Company has changed its name from Indo Asian Cables Limited to IAFL Cables Ltd with effect from the 24th day of February 2011.
- 5. During the year the company has become a wholly owned subsidiary company of Indo Asian Fusegear Limited with effect from 22<sup>nd</sup> March, 2011.
- Disclosures pursuant to The Micro, Small and Medium Enterprises Development Act 2006.

The classification of the enterprises for purposes of disclosure under The Micro, Small and Medium Enterprises Development Act 2006 has been done based upon the declarations received by the company from its suppliers

A. The principal amount and the interest due thereon remaining unpaid to any supplier as at the end of the Accounting year

Principal Amount Due

NIL

Interest on above

NIL

- B. The amount of interest paid by the buyer in terms of section 16 of the Micro, Small and Medium Enterprises Development Act, 2006 along with the amount of the payment made to the supplier beyond the appointed day for the year
- C. The amount of interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under the Micro, Small and Medium Enterprises Development Act, 2006
- D. The amount of interest accrued and remaining unpaid

NIL

The amount of further interest remaining due and payable even in the succeeding years, until such date when the interest dues as above are actually paid to the small enterprises, for the purpose of disallowance as a deductible expenditure under section 23 of the Micro, Small and Medium Enterprises Development Act, 2006 NIL

for Daver Sikri & Co. Chartered Accountants

for IAFL Cables Limited (Formerly Indo Asian Cables Limited)

Sanjay Sikri (Proprietor) M.No. 86644 Firm Regn. No. 007884N

Place: New Delhi Date: 18.04.2011 Vinay Mahendru (Director)

Vikram Ranade (Director)



### INDO ASIAN FUSEGEAR LIMITED

Regd. Office: 1048, Sector-14, Sonepat, Haryana - 131 001

### ATTENDANCE SLIP

| PLEASE FILL    | ATTENDANCE        | SLIP A   | AND      | HAND    | ΙT   | OVER     | ΑT    | THE | <b>ENTERENCE</b> | OF | THE | MEETING | HALL. | Joint |
|----------------|-------------------|----------|----------|---------|------|----------|-------|-----|------------------|----|-----|---------|-------|-------|
| shareholders n | nay obtain additi | onal sli | ip at th | ne venu | ie o | f the me | eetir | ng. |                  |    |     |         |       |       |

| shareholders may obtain additional slip  | at the venue of the meeting.   |   |   |
|--|--|---|---|
| DP ld.*  | Master Folio No.   |   |   |
| Client Id.*  | No. Shares   |   |   |
| Name and address of the Shareholder  | :  | 1   |   |
| I hereby record my presence at the 22' 2011, at 9:00 A.M. at 51 Kms, G.T. Karna  |  |   | ırday, 11 <sup>th</sup> day of June,            |
| * Application for investors holding share  | in electronic form.  | Signature   | of Shareholder / Proxy                          |
| PLEASE NOTE THAT NO  | GIFTS/GIFT COUPONS WILL BE DIS   | TRIBUTED AT THE   | MEETING   |
|  | <b>&gt;&lt;</b>  |   |   |
|  | ASIAN FUSEGEAR LII<br>ce: 1048, Sector-14, Sonepat, Harya  |   |   |
|  | PROXY FORM   |   |   |
| DP ld.*  | Master Folio No.   |   |   |
| Client Id.*  | No. Shares   |   |   |
| I/Weof INDO ASIAN FUSEGEAR LIMITED he  |  | _   |   |
| ofor failing h   | im   | of  | f   |
| as my/our proxy to vote for me/us and or   | n my/our behalf at the 22 <sup>nd</sup> Annual Gen   | eral Meeting of the   | Company to be held or                           |
| Saturday, $11^{th}$ day of June, 2011, at 9:00   | A.M. at any adjournment thereof.   |   |   |
| ** I wish my above Proxy to vote in the  | manner as indicated in the box belo  | )W:-  |   |
| Resolution   |  | In favour   | Against   |
| Adoption of Accounts, Reports of Directors and Auditors  | the Board of   |   |   |
| Payment of arrears of Preference<br>2007 to 2010 and payment of Pre<br>Financial Year 2010-11  |  |   |   |
| 3) Re-appointment of Sh. A.K Ghosh   | n, Director  |   |   |
| 4) Re-appointment of Sh. Vinay Mah   | endru, Director  |   |   |
| 5) Appointment of Auditors   |  |   |   |
| Notes:- (1) The proxy, to be effective, s<br>Registered Office of the Company, not<br>Proxy need not be a member of the Co<br>against the resolutions indicate in the<br>resolutions, your Proxy will be entitled to | less than 48 hours before the comm<br>mpany. (3) ** This is only optional. P<br>box. If you leave the "For" or "Ag | encement of the af<br>lease put a "X" in the<br>painst" column blan | oresaid meeting. (2) A<br>ne appropriate column |

\* Applicable for investors holding shares in electronic form.

Signature.....

Signed this......day of......2011.

Affix a Re 1/-Revenue Stamp



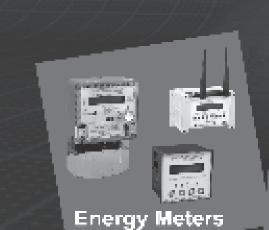


OUR RANGE OF PRODUCTS



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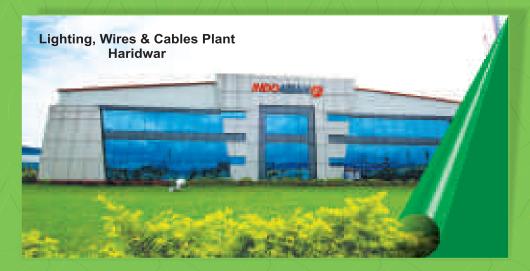
Wires & Cables



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## **Corporate Office Noida**







# **Book Post**

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# **INDO ASIAN FUSEGEAR LIMITED**

B-88, Sector-83, Noida-201 305 U.P. (India) Phones: +91-120-3096700/701, Fax: +91-120-3096800

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www.indoasian.com